

## Exhibitions, Events

November 29–December 1, 2011, Barcelona, Spain

### European Refinery Technology Conference

<http://ev557.eventive.incisivecms.co.uk/static/home>

Information for Sulzer Chemtech:

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November 29–December 2, 2011, Geneva, Switzerland

### Russian and CUS Refining Conference

<http://core.theenergyexchange.co.uk>

Information for Sulzer Chemtech:

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November 29–30, 2011, Esslingen, Germany

### 2. ATZ-Fachtagung Reibungsminimierung im Antriebsstrang

[www.gabler.de/Veranstaltung/618](http://www.gabler.de/Veranstaltung/618)

Information for Sulzer Metco:

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November 29–December 2, 2011, Las Vegas, NV, USA

### NGWA National Ground Water

<http://groundwaterexpo.com>

Information for Sulzer Pumps:

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December 13–15, 2011, Las Vegas, NV, USA

### PowerGen International 2011

[www.power-gen.com/index/conference.html](http://www.power-gen.com/index/conference.html)

Information for Sulzer Pumps:

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Information for Sulzer Turbo Services:

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January 24–25, 2012, Stavanger, Norway

### Produced Water Management 2012

[www.teknakurs.no](http://www.teknakurs.no)

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Metco has left the Sulzer Group and is now part of the Oerlikon Group.

**oerlikon**  
metco

## Sulzer completes acquisition of Cardo Flow Solutions



The announced acquisition of Cardo Flow Solutions was completed on July 29, 2011. For a total cash consideration of SEK 5.9 billion (CHF 852 million), Sulzer acquired one of the leading suppliers of pumps and related equipment in the attractive wastewater market. The business has around 1900 employees.

Headquartered in Malmö, Sweden, Cardo Flow Solutions is a full-line supplier of pumps and related equipment such as lifters, mixers, aerators, compressors, control and monitoring equipment, and services for the wastewater market, which accounts for around 90% of sales.

With this acquisition, Sulzer has entered the highly attractive wastewater

pump market and will become a leading player in it. In addition, Sulzer has further strengthened its global position as a supplier of pumps and related services in the general industry, including the pulp and paper industry.

Water and wastewater has become a key strategic market for Sulzer, accounting for approximately 16% of annual sales (proforma combined, based on 2010 numbers). The wastewater market offers growth potential in both mature and emerging markets, driven by long-term trends such as population growth, increasing water consumption, urbanization, and environmental protection.

The acquisition creates a strong platform for further growth, driven by global geographic expansion and continued technological development of complete pumping solutions, good after-market opportunities by leveraging Sulzer's existing service network, and cross-selling opportunities with the combined product offering. The acquired businesses will be fully integrated in Sulzer Pumps.

## Scania Euro 6 engine with SUMEBore™ technology

Truck manufacturer Scania debuts its new Euro 6 engines that combine innovative technology solutions to radically reduce emissions with low fuel consumption. To help achieve this innovative technology, the cylinder liners of the new Euro 6 engine are enhanced with Sulzer's SUMEBore™ coating technology to reduce friction, increase fuel efficiency, and improve corrosion and wear resistance.

Martin Lundstedt, Executive Vice President of Sales and Marketing at Scania states, "We are proud of this impressive performance by our engineers, and we are happy we can now offer it to our customers. We have done everything possible to avoid increased fuel consumption."

Peter Ernst, Head of Automotive Venture SUMEBore at Sulzer Metco adds, "SUMEBore coating solutions have been successfully used for more than ten years in various engines, including large series applications. Based on our long-standing experience and continuing development efforts, we have reached a high standard of technology and reliability. We have now successfully adapted our coating materials and system engineering developments to the mass production of cylinder liners for the new Scania engines."



## Successful Sulzer Turbo Machinery Technology Day

More than 70 participants joined the Sulzer Turbo Machinery Technology Day organized by Sulzer Innotec on September 15th in Winterthur, Switzerland. Speakers from Sulzer Innotec, Sulzer Turbo Services, Sulzer Metco, EMPA (Swiss Federal Laboratories for Materials Testing and Research) and the Swiss Federal Institute of Technology in Zurich showed outstanding and interesting presentations. The presentations, the discus-



sions during the conference, and the subsequent guided tour of Sulzer Innotec, led to many personal contacts and exchanges of ideas between participants from Sulzer Innotec, partners from industry, and associates from the Sulzer divisions.

## Sulzer opens its first pumps service center in Russia

Sulzer Pumps, one of the world's leading pump companies, is opening its first service center in Russia. Located in Khimki, Moscow, the new service center will provide repair and retrofit service for industrial pumping systems for Russian customers and help to strengthen Sulzer Pumps' presence in Russia. Operating one of the largest service networks in the industry, Sulzer Pumps has more than 60 service facilities with experienced specialists close to customers around the world.

The service center in Moscow was constructed according to Sulzer Pumps global quality standards and meets all local industry regulations. The service engineers working in the service center



have experience in local refineries and power stations and have also received training in, the wide range of Sulzer Pumps products and capabilities. The service center is equipped for repairs, retrofit, and efficiency improvement activities of existing pumps as well as the complete packaging of new ones. The service center will also offer trainings to employees of local customers.

## Pratt & Whitney signs agreement with Sulzer Eldim

Pratt & Whitney signed a long term agreement (LTA) with Sulzer Eldim, a Sulzer Metco Company, to manufacture critical engine components for the F135, F100, F119, PW4000, PW2000, and V2500 jet engines.



## Exhibitions, Events

March 11–13, 2012, San Diego, CA, USA

### **NPRA Annual Meeting**

[www.npra.org/meetings](http://www.npra.org/meetings)

Information for Sulzer Chemtech:

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March 12–14, 2012, Weimar, Germany

### **Jahrestreffen der Fachgruppen Fluidverfahrenstechnik and Computational Fluid Dynamics**

[www.processnet.de](http://www.processnet.de)

Information for Sulzer Chemtech Mass Transfer Technology:

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March 27–30, 2012, Cologne, Germany

### **Anuga Foodtec**

[www.anugafoodtec.de](http://www.anugafoodtec.de)

Information for Sulzer Chemtech Mixing and Reaction Technology:

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Information for Sulzer Chemtech Process Technology:

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April 1–5, 2012, Houston, TX, USA

### **AIChE Spring Meeting**

[www.aiche.org/Conferences/SpringMeeting/index.aspx](http://www.aiche.org/Conferences/SpringMeeting/index.aspx)

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