

## Key figures Q4 2015

### Oerlikon Group

in CHF million	Q4 2015	Q4 2014	Change (%)
Order intake	597	711	-16.0%
Sales	657	774	-15.1 %
EBITDA	-15 <sup>1</sup>	124	>-100 %
EBITDA margin	n/a	16.1 %	n/a
EBIT	-534 <sup>1</sup>	80	>-100 %
EBIT margin	n/a	10.3 %	n/a

<sup>1</sup> EBITDA and EBIT incl. one-time restructuring costs of CHF 112 million and EBIT incl. impairments of CHF 476 million

### Surface Solutions Segment

in CHF million	Q4 2015	Q4 2014	Change (%)
Order intake	319	321	-0.6 %
Sales (to third parties)	325	333	-2.4 %
EBITDA	71	76	-6.6 %
EBITDA margin	21.8 %	22.8 %	-1.0 pp
EBIT	42	47	-10.6 %
EBIT margin	13.0 %	14.0 %	-1.0 pp

### Manmade Fibers Segment

in CHF million	Q4 2015	Q4 2014	Change (%)
Order intake	151	213	-29.1 %
Sales (to third parties)	195	257	-24.1 %
EBITDA	-18 <sup>2</sup>	43	>-100 %
EBITDA margin	n/a	16.6 %	n/a
EBIT	-23 <sup>2</sup>	37	>-100 %
EBIT margin	n/a	14.4 %	n/a

<sup>2</sup> Incl. one-time restructuring costs in the amount of CHF 43 million

### Drive Systems Segment

in CHF million	Q4 2015	Q4 2014	Change (%)
Order intake	127	177	-28.2 %
Sales (to third parties)	137	184	-25.5 %
EBITDA	-70 <sup>3</sup>	19	>-100 %
EBITDA margin	n/a	10.6 %	n/a
EBIT	-555 <sup>3</sup>	11	>-100 %
EBIT margin	n/a	6.2 %	n/a

<sup>3</sup> EBITDA and EBIT incl. one-time restructuring costs in the amount of CHF 68 million and EBIT incl. impairments of CHF 476 million

## Key figures FY 2015

### Oerlikon Group

in CHF million	FY 2015	FY 2014	Change (%)
Order intake	2 537	2 647	-4.2 %
Sales	2 671	2 825	-5.5 %
EBITDA	338 <sup>1</sup>	475	-28.8 %
EBITDA margin	12.7 % <sup>1</sup>	16.8 %	-4.1 pp
EBIT	-306 <sup>1</sup>	323	>-100 %
EBIT margin	n/a	11.4 %	n/a

<sup>1</sup> EBITDA and EBIT incl. one-time restructuring costs of CHF 112 million and EBIT incl. impairments of CHF 476 million

### Surface Solutions Segment

in CHF million	FY 2015	FY 2014	Change (%)
Order intake	1 233	965	27.8 %
Sales (to third parties)	1 229	973	26.3 %
EBITDA	264	183	44.3 %
EBITDA margin	21.4 %	18.8 %	2.6 pp
EBIT	157	98	60.2 %
EBIT margin	12.7 %	10.0 %	2.7 pp

### Manmade Fibers Segment

in CHF million	FY 2015	FY 2014	Change (%)
Order intake	733	901	-18.6 %
Sales (to third parties)	794	1 073	-26.0 %
EBITDA	85 <sup>2</sup>	217	-60.8 %
EBITDA margin	10.6 % <sup>2</sup>	20.3 %	-9.7 pp
EBIT	67 <sup>2</sup>	197	-66.0 %
EBIT margin	8.4 % <sup>2</sup>	18.4 %	-10.0 pp

<sup>2</sup> Incl. one-time restructuring costs in the amount of CHF 43 million

### Drive Systems Segment

in CHF million	FY 2015	FY 2014	Change (%)
Order intake	571	781	-26.9 %
Sales (to third parties)	648	779	-16.8 %
EBITDA	-19 <sup>3</sup>	82	>-100 %
EBITDA margin	n/a	10.5 %	n/a
EBIT	-534 <sup>3</sup>	41	>-100 %
EBIT margin	n/a	5.3 %	n/a

<sup>3</sup> EBITDA and EBIT incl. one-time restructuring costs in the amount of CHF 68 million and EBIT incl. impairments of CHF 476 million