

## Key figures Q4 2014

Oerlikon Group (Metco fully consolidated in Q4 2014)

in CHF million	Q4 2014	Q4 2013	Change (%)
Order intake	801	691	+15.9 %
Sales	873	696	+25.4 %
EBITDA	136	126	+8.0 %
EBITDA margin	15.6 %	18.1 %	-2.5 pp
EBIT	87	96	-8.9 %
EBIT margin	10.1 %	13.7 %	-3.6 pp

Surface Solutions Segment (Metco fully consolidated in Q4 2014)

in CHF million	Q4 2014	Q4 2013	Change (%)
Order intake	321	136	>100 %
Sales (to third parties)	333	136	>100 %
EBITDA	76	41	+85.4 %
EBITDA margin	22.8 %	29.8 %	-7.0 pp
EBIT	47	29	+62.1 %
EBIT margin	14.0 %	21.3 %	-7.3 pp

Manmade Fibers Segment

in CHF million	Q4 2014	Q4 2013	Change (%)
Order intake	213	261	-18.4 %
Sales (to third parties)	257	285	-9.8 %
EBITDA	43	58	-25.9 %
EBITDA margin	16.6 %	20.4 %	-3.8 pp
EBIT	37	53	-30.2 %
EBIT margin	14.4 %	18.5 %	-4.1 pp

Drive Systems Segment

in CHF million	Q4 2014	Q4 2013	Change (%)
Order intake	177	198	-10.6 %
Sales (to third parties)	184	173	+6.4 %
EBITDA	19	18	+5.6 %
EBITDA margin	10.6 %	10.5 %	+0.1 pp
EBIT	11	9	+22.2 %
EBIT margin	6.2 %	5.1 %	+1.1 pp

Vacuum Segment

in CHF million	Q4 2014	Q4 2013	Change (%)
Order intake	90	96	-6.3 %
Sales (to third parties)	99	102	-2.9 %
EBITDA	11	12	-8.3 %
EBITDA margin	10.8 %	11.7 %	-0.9 pp
EBIT	7	9	-22.2 %
EBIT margin	7.2 %	9.1 %	-1.9 pp

## Key figures FY 2014

Oerlikon Group (Metco consolidated for seven months in FY 2014)

in CHF million	FY 2014	FY 2013	Change (%)
Order intake	3 028	2 779	+9.0 %
Sales	3 215	2 770	+16.1 %
EBITDA	525	483	+8.7 %
EBITDA margin	16.3 %	17.4 %	-1.1 pp
EBIT	360	359	+0.3 %
EBIT margin	11.2 %	13.0 %	-1.8 pp

Surface Solutions Segment (Metco consolidated for seven months in FY 2014)

in CHF million	FY 2014	FY 2013	Change (%)
Order intake	965	510	+89.2 %
Sales (to third parties)	973	510	+90.8 %
EBITDA	183	149	+22.8 %
EBITDA margin	18.8 %	29.2 %	-10.4 pp
EBIT	98	105	-6.7 %
EBIT margin	10.0 %	20.5 %	-10.5 pp

Manmade Fibers Segment

in CHF million	FY 2014	FY 2013	Change (%)
Order intake	901	1 073	-16.0 %
Sales (to third parties)	1 073	1 130	-5.0 %
EBITDA	217	207	+4.8 %
EBITDA margin	20.3 %	18.4 %	+1.9 pp
EBIT	197	188	+4.8 %
EBIT margin	18.4 %	16.6 %	+1.8 pp

Drive Systems Segment

in CHF million	FY 2014	FY 2013	Change (%)
Order intake	781	792	-1.4 %
Sales (to third parties)	779	734	+6.1 %
EBITDA	82	67	+22.4 %
EBITDA margin	10.5 %	9.1 %	+1.4 pp
EBIT	41	26	+57.7%
EBIT margin	5.3 %	3.5 %	+1.8 pp

Vacuum Segment

in CHF million	FY 2014	FY 2013	Change (%)
Order intake	381	404	-5.7 %
Sales (to third parties)	390	396	-1.5 %
EBITDA	41	54	-24.1 %
EBITDA margin	10.3 %	13.5 %	-3.2 pp
EBIT	27	41	-34.1 %
EBIT margin	6.8 %	10.3 %	-3.5 pp