

## Key figures Q3 2015

### Oerlikon Group

in CHF million	Q3 2015	Q3 2014	Change (%)
Order intake	691	825	-16.2 %
Sales	722	851	-15.2 %
EBITDA	118	135	-12.6 %
EBITDA margin	16.3 %	15.9 %	+0.4 pp
EBIT	74	88	-15.9 %
EBIT margin	10.3 %	10.3 %	0.0 pp

### Surface Solutions Segment

in CHF million	Q3 2015	Q3 2014	Change (%)
Order intake	299	317	-5.7 %
Sales (to third parties)	296	312	-5.1 %
EBITDA	63	46	+37.0 %
EBITDA margin	21.3 %	14.6 %	+6.7 pp
EBIT	38	18	>100 %
EBIT margin	12.8 %	5.7 %	+7.1 pp

### Manmade Fibers Segment

in CHF million	Q3 2015	Q3 2014	Change (%)
Order intake	181	221	-18.1 %
Sales (to third parties)	181	246	-26.4 %
EBITDA	30	52	-42.3 %
EBITDA margin	16.3 %	21.3 %	-5.0 pp
EBIT	25	48	-47.9 %
EBIT margin	13.9 %	19.3 %	-5.4 pp

### Drive Systems Segment

in CHF million	Q3 2015	Q3 2014	Change (%)
Order intake	129	190	-32.1 %
Sales (to third parties)	157	194	-19.1 %
EBITDA	16	20	-20.0 %
EBITDA margin	10.1 %	10.3 %	-0.2 pp
EBIT	6	10	-40.0 %
EBIT margin	4.0 %	5.1 %	-1.1 pp

### Vacuum Segment

in CHF million	Q3 2015	Q3 2014	Change (%)
Order intake	82	97	-15.5 %
Sales (to third parties)	88	99	-11.1 %
EBITDA	6	11	-45.5 %
EBITDA margin	7.3 %	11.2 %	-3.9 pp
EBIT	3	8	-62.5 %
EBIT margin	3.5 %	7.6 %	-4.1 pp

## Key figures 9M 2015

### Oerlikon Group

in CHF million	9M 2015	9M 2014	Change (%)
Order intake	2 214	2 227	-0.6 %
Sales	2 284	2 342	-2.5 %
EBITDA	381	389	-2.1 %
EBITDA margin	16.7 %	16.6 %	+0.1 pp
EBIT	247	273	-9.5 %
EBIT margin	10.8 %	11.6 %	-0.8 pp

### Surface Solutions Segment

in CHF million	9M 2015	9M 2014	Change (%)
Order intake	915	644	+42.1 %
Sales (to third parties)	904	639	+41.5 %
EBITDA	193	108	+78.7 %
EBITDA margin	21.3 %	16.8 %	+4.5 pp
EBIT	114	51	>100 %
EBIT margin	12.6 %	7.9 %	+4.7 pp

### Manmade Fibers Segment

in CHF million	9M 2015	9M 2014	Change (%)
Order intake	582	689	-15.5 %
Sales (to third parties)	598	816	-26.7 %
EBITDA	103	175	-41.1 %
EBITDA margin	17.2 %	21.4 %	-4.2 pp
EBIT	90	161	-44.1 %
EBIT margin	15.0 %	19.7 %	-4.7 pp

### Drive Systems Segment

in CHF million	9M 2015	9M 2014	Change (%)
Order intake	444	604	-26.5 %
Sales (to third parties)	511	596	-14.3 %
EBITDA	51	62	-17.7 %
EBITDA margin	10.0 %	10.5 %	-0.5 pp
EBIT	21	30	-30.0 %
EBIT margin	4.1 %	5.0 %	-0.9 pp

### Vacuum Segment

in CHF million	9M 2015	9M 2014	Change (%)
Order intake	273	290	-5.9 %
Sales (to third parties)	271	291	-6.9 %
EBITDA	25	30	-16.7 %
EBITDA margin	9.2 %	10.2 %	-1.0 pp
EBIT	15	20	-25.0 %
EBIT margin	5.6 %	6.7 %	-1.1 pp