

Consensus FY 2014

Based on estimates from:

AlphaValue, Bank am Bellevue, Baader Helvea, BZ Bank, Credit Suisse, Jeffries, MainFirst, Mirabaud, RBC, Societe Generale, UBS, Vontobel, ZKB

24.02.2015	HIGH	LOW	Consensus
Order intake (in CHF m):			
Surface Solutions Segment	975	960	966
Manmade Fibers Segment	940	900	912
Drive Systems Segment	809	780	789
Vacuum Segment	400	380	387
Total Oerlikon Group	3 091	3 027	3 054

Sales

(in CHF m):

Surface Solutions Segment	975	945	965
Manmade Fibers Segment	1 079	1 040	1 065
Drive Systems Segment	793	756	782
Vacuum Segment	400	380	391
Total Oerlikon Group	3 221	3 141	3 202

EBITDA

(in CHF m):

				Consensus Margins
Surface Solutions Segment	183	161	173	17,9%
Manmade Fibers Segment	227	201	219	20,5%
Drive Systems Segment	86	78	81	10,4%
Vacuum Segment	45	40	42	10,8%
Others	23	-3	9	
Total Oerlikon Group	548	495	527	16,5%
EBITDA Marge	17,1%	15,5%	16,5%	

EBIT

(in CHF m):

				Consensus Margins
Surface Solutions Segment	92	59	85	8,8%
Manmade Fibers Segment	203	195	200	18,7%
Drive Systems Segment	42	38	40	5,1%
Vacuum Segment	32	25	28	7,2%
Others	18	-4	7	
Total Oerlikon Group	374	323	361	11,3%
EBIT Marge	11,7%	10,1%	11,3%	