



Consensus Q2 2014

Based on estimates from:

Bank am Bellevue, Berenberg Bank, BZ Bank, Helvea,
MainFirst, Mirabaud, UBS, Vontobel, ZKB

30.07.2014	HIGH	LOW	Consensus	
Sales (in CHF m):				
Manmade Fibers Segment	277	264	270	
Drive Systems Segment	209	195	203	
Vacuum Segment	102	94	98	
Surface Solutions Segment	200	187	196	
Advanced Technologies Segment	29	16	24	
Total Oerlikon Group	800	746	785	
Order intake (in CHF m):				
Manmade Fibers Segment	242	224	232	
Drive Systems Segment	211	200	204	
Vacuum Segment	101	88	94	
Surface Solutions Segment	200	187	195	
Advanced Technologies Segment	25	19	21	
Total Oerlikon Group	771	734	746	
EBIT (in CHF m):				
Manmade Fibers Segment	54	47	50	18.6%
Drive Systems Segment	12	9	10	5.1%
Vacuum Segment	9	7	7	7.5%
Surface Solutions Segment	29	8	11	5.7%
Advanced Technologies Segment	0	-3	-2	-6.3%
Others	15	-1	10	
Total Oerlikon Group	92	81	88	11.2%
EBIT Marge	11.8%	10.1%	11.2%	