



## Key figures Q3 2017

### Oerlikon Group

in CHF million	Q3 2017	Q3 2016	Change (%)
Order intake	739	572	29.2 %
Sales	722	549	31.5 %
EBITDA	112	81	38.3 %
EBITDA margin	15.5%	14.7 %	0.8 pp
EBIT	63	37	70.3 %
EBIT margin	8.7%	6.8 %	1.9 pp

### Surface Solutions Segment

in CHF million	Q3 2017	Q3 2016	Change (%)
Order intake	349	300	16.3 %
Sales (to third parties)	337	305	10.5 %
EBITDA	69	74	-6.8 %
EBITDA margin	20.3 %	24.1 %	-3.8 pp
EBIT	35	45	-22.2 %
EBIT margin	10.4 %	14.8 %	-4.4 pp

### Manmade Fibers Segment

in CHF million	Q3 2017	Q3 2016	Change (%)
Order intake	191	134	42.5 %
Sales (to third parties)	199	103	93.2 %
EBITDA	22	1	>100 %
EBITDA margin	11.1 %	0.6 %	10.5 pp
EBIT	17	-4	>100 %
EBIT margin	8.4 %	-4.1 %	12.5 pp

### Drive Systems Segment

in CHF million	Q3 2017	Q3 2016	Change (%)
Order intake	199	138	44.2 %
Sales (to third parties)	186	141	31.9 %
EBITDA	20	10	100 %
EBITDA margin	10.7 %	7.3 %	3.4 pp
EBIT	11	1	>100 %
EBIT margin	5.7 %	0.5 %	5.2 pp

## Key figures 9M 2017

### Oerlikon Group

in CHF million	9M 2017	9M 2016	Change (%)
Order intake	2 175	1 753	24.1 %
Sales	2 018	1 718	17.5 %
EBITDA	290	238	21.8 %
EBITDA margin	14.4 %	13.8 %	0.6 pp
EBIT	147	105	40.0 %
EBIT margin	7.3 %	6.1 %	1.2 pp

### Surface Solutions Segment

in CHF million	9M 2017	9M 2016	Change (%)
Order intake	1 043	917	13.7 %
Sales (to third parties)	1 009	915	10.3%
EBITDA	209	206	1.5 %
EBITDA margin	20.6 %	22.5 %	-1.9 pp
EBIT	115	121	-5.0 %
EBIT margin	11.4 %	13.2 %	-1.8 pp

### Manmade Fibers Segment

in CHF million	9M 2017	9M 2016	Change (%)
Order intake	567	383	48.0 %
Sales (to third parties)	477	340	40.3 %
EBITDA	26	8	>100 %
EBITDA margin	5.5 %	2.3 %	3.2 pp
EBIT	11	-6	>100 %
EBIT margin	2.2 %	-1.8 %	4.0 pp

### Drive Systems Segment

in CHF million	9M 2017	9M 2016	Change (%)
Order intake	565	453	24.7 %
Sales (to third parties)	532	463	14.9 %
EBITDA	53	31	71.0 %
EBITDA margin	10.0 %	6.7 %	3.3 pp
EBIT	22	0	n/a
EBIT margin	4.1 %	0.0 %	4.1 pp