



Consensus FY 2015

Based on estimates from: AlphaValue, Baader Helvea, BZ Bank, Bank am Bellevue, Berenberg Bank, Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst, Mirabaud, RBC Capital, UBS, Bank Vontobel and ZKB

26.02.2016	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	1 240	1 199	1 226	
Manmade Fibers Segment	800	702	736	
Drive Systems Segment	640	565	580	
Total Oerlikon Group	2 680	2 514	2 543	
Sales (in CHF m):				
Surface Solutions Segment	1 247	1 205	1 225	
Manmade Fibers Segment	790	756	779	
Drive Systems Segment	671	633	651	
Total Oerlikon Group	2 687	2 627	2 655	
EBITDA (normalized for restructuring and impairments) (in CHF m):				Consensus Margins
Surface Solutions Segment	273	255	261	21,3%
Manmade Fibers Segment	135	115	126	16,1%
Drive Systems Segment	69	50	57	8,8%
Others	11	-3	6	
Total Oerlikon Group	473	433	451	17,0%
EBITDA Marge	17,9%	16,3%	17,0%	