



## Consensus FY 2015

Based on estimates from: AlphaValue, Baader Helvea, BZ Bank, Bank am Bellevue, Berenberg Bank, Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst, Mirabaud, RBC Capital, UBS, Bank Vontobel and ZKB

26.02.2016	HIGH	LOW	Consensus	
<b>Order intake</b> (in CHF m):				
Surface Solutions Segment	1 240	1 199	<b>1 226</b>	
Manmade Fibers Segment	800	702	<b>736</b>	
Drive Systems Segment	640	565	<b>580</b>	
<b>Total Oerlikon Group</b>	<b>2 680</b>	<b>2 514</b>	<b>2 543</b>	
<b>Sales</b> (in CHF m):				
Surface Solutions Segment	1 247	1 205	<b>1 225</b>	
Manmade Fibers Segment	790	756	<b>779</b>	
Drive Systems Segment	671	633	<b>651</b>	
<b>Total Oerlikon Group</b>	<b>2 687</b>	<b>2 627</b>	<b>2 655</b>	
<b>EBITDA (normalized for restructuring and impairments)</b> (in CHF m):				<b>Consensus Margins</b>
Surface Solutions Segment	273	255	<b>261</b>	21,3%
Manmade Fibers Segment	135	115	<b>126</b>	16,1%
Drive Systems Segment	69	50	<b>57</b>	8,8%
Others	11	-3	<b>6</b>	
<b>Total Oerlikon Group</b>	<b>473</b>	<b>433</b>	<b>451</b>	<b>17,0%</b>
<b>EBITDA Marge</b>	<b>17,9%</b>	<b>16,3%</b>	<b>17,0%</b>	