



Oerlikon Consensus Q1 2013

Based on estimates from:

BZ Bank, Credit Suisse, Helvea

Kepler, Societe General, UBS, Vontobel, ZKB

03.05.2013

	HIGH	LOW	Consensus	
Sales (in CHF m):				
Oerlikon Textile	292	270	281	
Oerlikon Coating	126	120	124	
Oerlikon Vacuum	95	88	93	
Oerlikon Drive Systems	200	177	185	
Oerlikon Advanced Tech.	25	10	16	
Total Oerlikon Group	715	678	698	
Order intake (in CHF m):				
Oerlikon Textile	280	250	270	
Oerlikon Coating	126	120	124	
Oerlikon Vacuum	105	95	97	
Oerlikon Drive Systems	200	165	184	
Oerlikon Advanced Tech.	40	30	34	
Total Oerlikon Group	735	695	709	
EBIT (in CHF m):				
				Consensus Margins
Oerlikon Textile	42	35	39	14.0%
Oerlikon Coating	25	23	25	19.9%
Oerlikon Vacuum	10	8	9	10.0%
Oerlikon Drive Systems	15	4	8	4.3%
Oerlikon Advanced Tech.	1	-5	-4	-22.4%
Others	6	0	4	
Total Oerlikon Group	85	75	81	11.6%
EBIT Marge			11.6%	