



OC Oerlikon Consensus Q2 2012 (continued operations)

Based on estimates from:

BZ Bank, Bank am Bellevue, Berenberg, Credit Suisse, Helvea, Kepler, MainFirst, UBS, Vontobel, ZKB

27.07.2012	HIGH	LOW	Consensus	
Sales				
(in CHF m):				
Oerlikon Textile	515	475	504	
Oerlikon Coating	130	121	125	
Oerlikon Vacuum	99	90	94	
Oerlikon Drive Systems	230	216	223	
Oerlikon Advanced Tech.	30	20	25	
Total Oerlikon Group	985	943	971	
Order intake				
(in CHF m):				
Oerlikon Textile	497	471	482	
Oerlikon Coating	130	121	125	
Oerlikon Vacuum	103	85	93	
Oerlikon Drive Systems	224	207	216	
Oerlikon Advanced Tech.	29	20	26	
Total Oerlikon Group	958	926	942	
EBIT				
(in CHF m):				
Oerlikon Textile	53	48	51	10.1%
Oerlikon Coating	27	25	26	21.0%
Oerlikon Vacuum	12	10	11	11.5%
Oerlikon Drive Systems	20	18	19	8.6%
Oerlikon Advanced Tech.	3	0	1	3.2%
Others	6	0	4	
Total Oerlikon Group	116	108	112	11.6%
EBIT Marge	11.9%	11.1%	11.6%	