



## OC Oerlikon Consensus Q2 2012 (continued operations)

Based on estimates from:

**BZ Bank, Bank am Bellevue, Berenberg, Credit Suisse, Helvea, Kepler, MainFirst, UBS, Vontobel, ZKB**

27.07.2012

	HIGH	LOW	Consensus	
<b>Sales</b>				
<b>(in CHF m):</b>				
Oerlikon Textile	515	475	<b>504</b>	
Oerlikon Coating	130	121	<b>125</b>	
Oerlikon Vacuum	99	90	<b>94</b>	
Oerlikon Drive Systems	230	216	<b>223</b>	
Oerlikon Advanced Tech.	30	20	<b>25</b>	
Total Oerlikon Group	985	943	<b>971</b>	
<b>Order intake</b>				
<b>(in CHF m):</b>				
Oerlikon Textile	497	471	<b>482</b>	
Oerlikon Coating	130	121	<b>125</b>	
Oerlikon Vacuum	103	85	<b>93</b>	
Oerlikon Drive Systems	224	207	<b>216</b>	
Oerlikon Advanced Tech.	29	20	<b>26</b>	
Total Oerlikon Group	958	926	<b>942</b>	
<b>EBIT</b>				
<b>(in CHF m):</b>				
Oerlikon Textile	53	48	<b>51</b>	<b>Consensus Margins</b> 10.1%
Oerlikon Coating	27	25	<b>26</b>	21.0%
Oerlikon Vacuum	12	10	<b>11</b>	11.5%
Oerlikon Drive Systems	20	18	<b>19</b>	8.6%
Oerlikon Advanced Tech.	3	0	<b>1</b>	3.2%
Others	6	0	<b>4</b>	
Total Oerlikon Group	116	108	<b>112</b>	<b>11.6%</b>
EBIT Marge	11.9%	11.1%	11.6%	