

OC Oerlikon Consensus FY 2011

Based on estimates from:

AlphaValue, Bank am Bellevue, Credit Suisse,
Helvea, Kepler, MainFirst, UBS, Vontobel, ZKB

01.03.2012	HIGH	LOW	Consensus	
Sales (in CHF m):				
Oerlikon Textile	1'975	1'876	1'939	
Oerlikon Coating	490	473	481	
Oerlikon Solar	338	271	304	
Oerlikon Vacuum	418	394	403	
Oerlikon Drive Systems	828	778	804	
Oerlikon Advanced Tech.	114	97	104	
Total Oerlikon Group	4'081	3'932	4'036	
Order intake (in CHF m):				
Oerlikon Textile	2'010	1'934	1'985	
Oerlikon Coating	490	473	482	
Oerlikon Solar	221	200	204	
Oerlikon Vacuum	403	381	393	
Oerlikon Drive Systems	867	845	851	
Oerlikon Advanced Tech.	100	85	92	
Total Oerlikon Group	4'042	3'998	4'017	
EBIT (in CHF m):				
Oerlikon Textile	172	150	158	8.1%
Oerlikon Coating	98	92	96	20.1%
Oerlikon Solar	3	-30	-14	-4.7%
Oerlikon Vacuum	65	58	61	15.2%
Oerlikon Drive Systems	47	36	40	5.0%
Oerlikon Advanced Tech.	12	10	11	10.1%
Others	35	10	27	
Total Oerlikon Group	403	360	379	9.4%
EBIT Marge			9.4%	