



Consensus Q3 2018

Based on estimates from: Baader Helvea, Berenberg, BZ Bank, Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst, Octavian RBC Capital, Societe Generale, UBS, Vontobel, ZKB

26.10.2018	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	393	361	382	
Manmade Fibers Segment	302	235	257	
Total Oerlikon Group	691	606	639	
Sales (in CHF m):				
Surface Solutions Segment	379	364	372	
Manmade Fibers Segment	300	274	289	
Total Oerlikon Group	674	643	661	
EBITDA (in CHF m):				Consensus Margins
Surface Solutions Segment	77	67	70	18.7%
Manmade Fibers Segment	35	30	33	11.5%
Others	-1	-5	-3	
Total Oerlikon Group	108	95	100	15.1%
EBITDA Marge	16.1%	14.7%	15.1%	