



## Key figures Q2 2018

### Oerlikon

#### Group

in CHF million	Q2 2018	Q2 2017	Change (%)
Order intake	677	534	26.8 %
Sales	665	487	36.6 %
EBITDA	113	69	63.8 %
EBITDA margin	17.1 %	14.2 %	2.9 pp
EBIT	72	32	>100 %
EBIT margin	10.8 %	6.7 %	4.1 pp

#### Surface Solutions Segment

in CHF million	Q2 2018	Q2 2017	Change (%)
Order intake	395	340	16.2 %
Sales (to third parties)	394	338	16.6 %
EBITDA	80	70	14.3 %
EBITDA margin	20.2 %	20.7 %	-0.5 pp
EBIT	45	40	12.5 %
EBIT margin	11.4 %	11.6 %	-0.2 pp

#### Manmade Fibers Segment

in CHF million	Q2 2018	Q2 2017	Change (%)
Order intake	282	194	45.4 %
Sales (to third parties)	271	149	81.9 %
EBITDA	32	3	>100 %
EBITDA margin	11.8 %	2.2 %	9.6 pp
EBIT	26	-2	n/a
EBIT margin	9.5 %	-1.2 %	10.7 pp

2018 continuing operations, 2017 figures restated for divestment of Drive Systems and IFRS 15

## Key figures H1 2018

### Oerlikon

#### Group

in CHF million	H1 2018	H1 2017	Change (%)
Order intake	1 434	1 059	35.4 %
Sales	1 269	916	38.5 %
EBITDA	208	137	51.8 %
EBITDA margin	16.4 %	14.9 %	1.5 pp
EBIT	128	64	100 %
EBIT margin	10.1 %	7.0 %	3.1 pp

#### Surface Solutions Segment

in CHF million	H1 2018	H1 2017	Change (%)
Order intake	779	691	12.7 %
Sales (to third parties)	755	669	12.9 %
EBITDA	149	141	5.7 %
EBITDA margin	19.7 %	20.9 %	-1.2 pp
EBIT	81	80	1.3 %
EBIT margin	10.7 %	11.9 %	-1.2 pp

#### Manmade Fibers Segment

in CHF million	H1 2018	H1 2017	Change (%)
Order intake	655	368	78.0%
Sales (to third parties)	514	247	>100 %
EBITDA	59	3	>100 %
EBITDA margin	11.5 %	1.2 %	10.3 pp
EBIT	48	-7	n/a
EBIT margin	9.2 %	-2.9 %	12.1 pp

2018 continuing operations, 2017 figures restated for divestment of Drive Systems and IFRS 15