



Consensus Q3 2017

Based on estimates from: Baader Helvea, Berenberg, BZ Bank, Credit Suisse, Kepler Cheuvreux, MainFirst, Mirabaud, Octavian RBC Capital, Societe Generale, UBS, Vontobel, ZKB

31.10.2017	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	350	324	334	
Manmade Fibers Segment	192	143	183	
Drive Systems Segment	185	150	177	
Total Oerlikon Group	720	617	693	
Sales (in CHF m):				
Surface Solutions Segment	343	325	333	
Manmade Fibers Segment	191	182	188	
Drive Systems Segment	180	156	173	
Total Oerlikon Group	707	673	694	
EBITDA (in CHF m):				Consensus Margins
Surface Solutions Segment	69	63	66	19.8%
Manmade Fibers Segment	20	13	17	9.2%
Drive Systems Segment	19	14	18	10.3%
Others	3	-1	0	
Total Oerlikon Group	108	93	101	14.5%
EBITDA Marge	15.4%	13.8%	14.5%	