



Consensus FY 2016

Based on estimates from: AlphaValue, Baader Helvea, BZ Bank, Bank am Bellevue, Berneberg Bank, Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst, Mirabaud, RBC Capital, UBS, Bank Vontobel and ZKB

21.02.2017	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	1 270	1 229	1 240	
Manmade Fibers Segment	560	502	527	
Drive Systems Segment	620	580	600	
Total Oerlikon Group	2 430	2 340	2 367	
Sales (in CHF m):				
Surface Solutions Segment	1 258	1 229	1 240	
Manmade Fibers Segment	505	461	483	
Drive Systems Segment	639	600	615	
Total Oerlikon Group	2 370	2 315	2 338	
EBITDA (adjusted for reorganization and impairments) (in CHF m):				Consensus Margins
Surface Solutions Segment	290	271	277	22,3%
Manmade Fibers Segment	22	10	14	2,9%
Drive Systems Segment	50	42	45	7,3%
Others	2	-12	-6	
Total Oerlikon Group	359	317	330	14,1%
EBITDA Marge	15,1%	13,6%	14,1%	