



Consensus Q3 2016

Based on estimates from: Baader Helvea, Bank am Bellevue, Berenberg, BZ Bank, Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst, Mirabaud, Societe Generale, UBS, Vontobel, ZKB

28.10.2016	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	315	300	306	
Manmade Fibers Segment	135	110	129	
Drive Systems Segment	165	132	145	
Total Oerlikon Group	598	568	580	
Sales (in CHF m):				
Surface Solutions Segment	320	304	308	
Manmade Fibers Segment	128	95	110	
Drive Systems Segment	168	140	148	
Total Oerlikon Group	595	550	566	
EBITDA (in CHF m):				Consensus Margins
Surface Solutions Segment	71	66	70	22,6%
Manmade Fibers Segment	8	0	2	2,0%
Drive Systems Segment	14	10	11	7,5%
Others	1	-3	-1	
Total Oerlikon Group	86	78	81	14,4%
EBITDA Marge	14,8%	13,9%	14,4%	