

Media Release

Oerlikon Balzers signs contract for in-house coating centre with IMCO Carbide Tool

Balzers, Liechtenstein, 15 December 2016 – American precision cutting tool manufacturer IMCO and Oerlikon Balzers recently signed a contract to install an in-house coating centre at the IMCO facility in Perrysburg, Ohio.

“We have been working closely with Oerlikon Balzers for over 20 years, during which time our coating needs have grown to such a significant size that it now justifies an in-house solution. The Oerlikon Balzers in-house centre at our Ohio facility is an important step for both of our companies and will further strengthen our relationship”, says Perry Osburn, President of IMCO, after the contract was signed during the International Manufacturing Technology Show 2016 (IMTS) in Chicago. IMCO is a reputed manufacturer of high-performance carbide cutting tools such as drills, end mills and reamers.

Oerlikon Balzers’ in-house centres provide a complete service with home advantage for coating large part volumes. The production lines are operated by Oerlikon Balzers staff, but are tailored to the customers’ specific needs and seamlessly integrated into their manufacturing environment. IMCO recently expanded their facility and included space for in-house coating capability, meaning that the Oerlikon Balzers in-house centre can be located inside the existing IMCO facility, guaranteeing optimum workflow and delivery times that are as short and flexible as possible.

“This in-house centre is an excellent solution for both IMCO and Oerlikon Balzers’ long term strategies. It provides IMCO, an Oerlikon Balzers key customer, with a dedicated coating solution and added capacity for future growth, and at the same time it creates capacity at our Indiana Customer Centre, where IMCO coating has been performed to date, enabling us to further expand our business in the US Midwest”, says Steve Crowley, Head of Sales and Operations Oerlikon Balzers USA.

The coating equipment that will be installed at the IMCO facility in Perrysburg, Ohio, is currently at the Oerlikon Balzers Customer Centre in Richmond, Indiana, for validation and for training the team that will be permanently based at the IMCO in-house centre. The centre is planned to open in the first quarter of 2017.



From left:
Marc Desrayaud, Oerlikon Balzers, and Perry
Osburn, IMCO.

For further information please contact:

Alessandra Doëll
Head of Communications, Oerlikon Balzers
T +423 388 7500
F +423 388 5419
alessandra.doell@oerlikon.com
www.oerlikon.com/balzers

About IMCO

Founded in 1977, IMCO tools are sourced and made in the United States and shipped to customers worldwide. IMCO is family owned and operated, headquartered in Northwest Ohio.

About Oerlikon Balzers

Oerlikon Balzers is one of the world's leading suppliers of surface technologies that significantly improve the performance and durability of precision components as well as tools for the metal and plastics processing industries. Extremely thin and exceptionally hard coatings, marketed under the BALINIT and BALIQ brand names, reduce friction and wear. The BALITHERM brand opens up a broad range of heat treatment services, whereas BALTONE comprises coatings that are available in a full range of elegant colours, perfectly suited for decorative applications. Under the technology brand ePD, the company develops integrated services and solutions for the metallization of plastic parts with chrome effects. Worldwide, more than 1'100 coating systems are in operation at Oerlikon Balzers facilities and its customers. Equipment engineering and assembly of Balzers' machines are headquartered in Liechtenstein. Oerlikon Balzers operates a dynamically growing network of more than 100 coating centres in 35 countries in Europe, the Americas and Asia. Oerlikon Balzers is – together with Oerlikon Metco - part of the Surface Solutions Segment of the Switzerland-based Oerlikon Group (SIX: OERL).

About the Surface Solutions Segment

The Surface Solutions Segment of the Oerlikon Group includes the two brands Oerlikon Balzers and Oerlikon Metco. **Oerlikon Balzers** is one of the world's leading suppliers of surface technologies that significantly improve the performance and durability of precision components as well as tools for the metal and plastics processing industries. Extremely thin and exceptionally hard coatings, marketed under the BALINIT and BALIQ brand names, reduce friction and wear. The BALITHERM brand opens up a broad range of heat treatment services, whereas BALTONE comprises coatings that are available in a full range of elegant colours, perfectly suited for decorative applications. Under the technology brand ePD, the company develops integrated services and solutions for the metallization of plastic parts with chrome effects. Worldwide, more than 1'100 coating systems are in operation at Oerlikon Balzers facilities and its customers. Equipment engineering and assembly of Balzers' machines are headquartered in Liechtenstein. **Oerlikon Metco** enhances surfaces with coating solutions and equipment. Customers benefit from a uniquely broad range of surface technologies, coating solutions, equipment, materials, services, and specialized machining services and components. The innovative solutions improve performance and increase efficiency and reliability. As innovation leader, Oerlikon Metco is forging new paths with materials for additive manufacturing (AM). Oerlikon Metco serves industries such as power generation, aviation, automotive, and other specialized markets. The **Surface Solutions Segment** operates a dynamically growing network of currently more than 145 facilities with over 140 coating centres in 37 countries in Europe, the Americas, Asia and Australia, employing more than 6 000 people. The Surface Solutions Segment is part of the Switzerland-based Oerlikon Group (SIX: OERL).