

## Key figures Q3 2018

### Oerlikon

#### Group

in CHF million	Q3 2018	Q3 2017	Change (%)
Order intake	655	536	22.2 %
Sales	687	533	28.9 %
EBITDA	103	89	15.7 %
EBITDA margin	15.0 %	16.7%	-1.7 pp
EBIT	62	49	26.5 %
EBIT margin	9.0 %	9.2%	-0.2 pp

#### Surface Solutions Segment

in CHF million	Q3 2018	Q3 2017	Change (%)
Order intake	395	348	13.5 %
Sales (to third parties)	373	335	11.3 %
EBITDA	69	69	0.0 %
EBITDA margin	18.3 %	20.4 %	-2.1 pp
EBIT	34	35	-2.9 %
-2.9EBIT margin	9.2 %	10.4 %	-1.2 pp

#### Manmade Fibers Segment

in CHF million	Q3 2018	Q3 2017	Change (%)
Order intake	260	188	38.3 %
Sales (to third parties)	314	198	58.6 %
EBITDA	36	22	63.6 %
EBITDA margin	11.5 %	11.2 %	0.3 pp
EBIT	30	17	76.5 %
EBIT margin	9.5 %	8.5 %	1.0 pp

2018 continuing operations, 2017 figures restated for divestment of Drive Systems and IFRS 15



## Key figures 9M 2018

### Oerlikon

#### Group

in CHF million	9M 2018	9M 2017	Change (%)
Order intake	2 090	1 595	31.0 %
Sales	1 956	1 449	35.0 %
EBITDA	311	226	37.6 %
EBITDA margin	15.9 %	15.6 %	0.3 pp
EBIT	190	113	68.1 %
EBIT margin	9.7 %	7.8 %	1.9 pp

#### Surface Solutions Segment

in CHF million	9M 2018	9M 2017	Change (%)
Order intake	1 174	1 039	13.0 %
Sales (to third parties)	1 128	1 004	12.4 %
EBITDA	218	209	4.3 %
EBITDA margin	19.2 %	20.7 %	-1.5 pp
EBIT	116	115	0.9 %
EBIT margin	10.2 %	11.4 %	-1.2 pp

#### Manmade Fibers Segment

in CHF million	9M 2018	9M 2017	Change (%)
Order intake	916	556	64.7 %
Sales (to third parties)	828	445	86.1 %
EBITDA	95	25	>100 %
EBITDA margin	11.5 %	5.7 %	5.8 pp
EBIT	77	10	>100 %
EBIT margin	9.3 %	2.2 %	7.1 pp

2018 continuing operations, 2017 figures restated for divestment of Drive Systems and IFRS 15