

Key figures Q4 2018

Oerlikon

Group

in CHF million	Q4 2018	Q4 2017	Change (%)
Order intake	641	616	4.1%
Sales	653	619	5.5%
EBITDA	95	96	-1.0%
EBITDA margin	14.5%	15.5%	-1.0 pp
EBIT	53	55	-3.6%
EBIT margin	8.2%	8.8%	-0.6 pp

Surface Solutions Segment

in CHF million	Q4 2018	Q4 2017	Change (%)
Order intake	400	373	7.2%
Sales (to third parties)	383	366	4.6%
EBITDA	65	67	-3.0%
EBITDA margin	16.9%	18.2%	-1.3 pp
EBIT	29	34	-14.7%
EBIT margin	7.4%	9.2%	-1.8 pp

Manmade Fibers Segment

in CHF million	Q4 2018	Q4 2017	Change (%)
Order intake	241	243	-0.8%
Sales (to third parties)	270	253	6.7%
EBITDA	33	30	10.0%
EBITDA margin	12.2%	12.2%	–
EBIT	28	23	21.7%
EBIT margin	10.5%	9.2%	1.3 pp

2018 continuing operations, 2017 figures restated for divestment of Drive Systems and IFRS 15



Key figures FY 2018

Oerlikon

Group

in CHF million	FY 2018	FY 2017	Change (%)
Order intake	2 731	2 211	23.5%
Sales	2 609	2 068	26.2%
EBITDA	406	322	26.1%
EBITDA margin	15.6%	15.6%	–
EBIT	243	168	44.6%
EBIT margin	9.3%	8.1%	1.2 pp

Surface Solutions Segment

in CHF million	FY 2018	FY 2017	Change (%)
Order intake	1 574	1 412	11.5%
Sales (to third parties)	1 511	1 370	10.3%
EBITDA	283	276	2.5%
EBITDA margin	18.6%	20.1%	-1.5 pp
EBIT	144	149	-3.4%
EBIT margin	9.5%	10.8%	-1.3 pp

Manmade Fibers Segment

in CHF million	FY 2018	FY 2017	Change (%)
Order intake	1 157	799	44.8%
Sales (to third parties)	1 098	698	57.3%
EBITDA	128	56	>100%
EBITDA margin	11.7%	8.0%	3.7 pp
EBIT	106	33	>100%
EBIT margin	9.6%	4.7%	4.9 pp

2018 continuing operations, 2017 figures restated for divestment of Drive Systems and IFRS 15