

Oerlikon confirms high level of profitability in Q1 2014

Dr. Brice Koch, CEO Jürg Fedier, CFO

Q1 2014 Business Update April 29, 2014



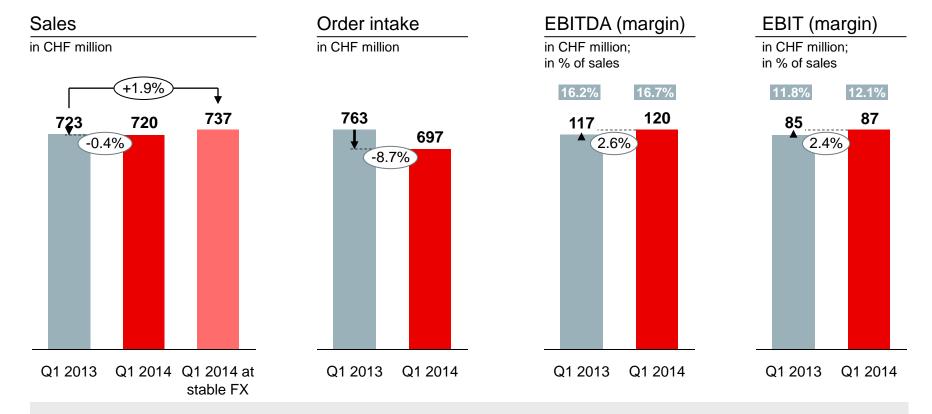
Agenda



- 1 Q1 2014 Business Update
- 2 Outlook 2014
- 3 Appendix

Q1 2014: Sustained high profitability and sales growth at stable currencies





- Sales growth at stable FX with contributions from Coating, Vacuum and Drive Systems Segments
- Lower order intake due to record Q1 2013 of Manmade Fibers and Advanced Technologies Segments
- Profitability improvement driven by record margin in Manmade Fibers Segment
- **ROCE of 17.0 %**
- Best-in-Class position in Manmade Fibers and Coating Segments

FX impact on Sales, EBIT and EBIT margin

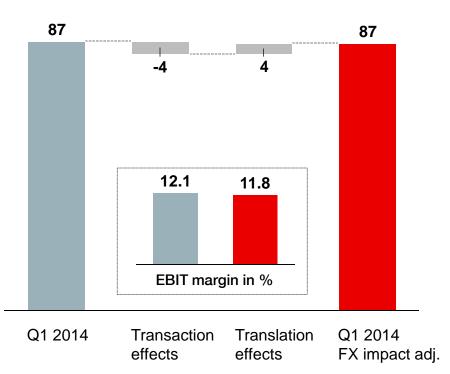


Oerlikon Group Sales Q1 2014

in CHF million 737 720 Q1 2014 Q1 2014 Transaction **Translation** effects effects FX impact adj.

Oerlikon Group EBIT Q1 2014





- Devaluation of currencies (INR, USD, CNY)
- EUR close to prior year level
- 2.4 % currency impact on sales

- Balanced transaction and translation effects
- Impact on EBIT margin 30 bps

Sales split Q1 2014



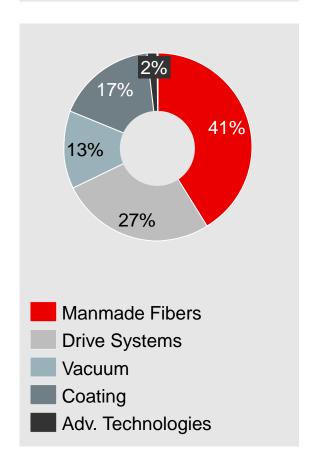
Segment split

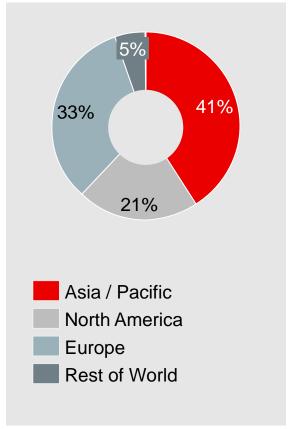
Metco will be the next step towards a balanced portfolio

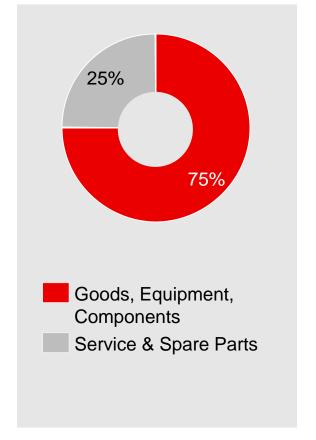
Regional split

Balanced global position close to our markets

Split service vs. goods business
Strengthening the service
business

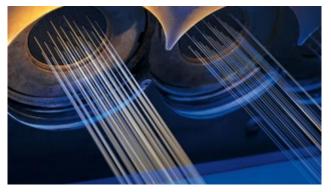




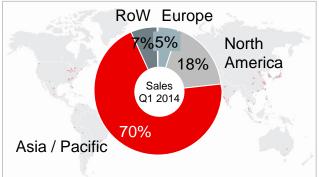


Manmade Fibers Segment – Q1 2014 performance



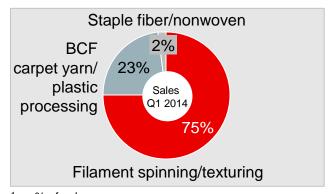


	in CHF million	Q1 2014	Q1 2013	Δ
	Order intake	240	290	-17.2 %
	Sales (to third parties)	296	307	-3.6 %
Key figures	EBITDA	65	53	+22.6 %
	EBITDA margin ¹	21.9 %	17.3 %	+4.6 %pts
	EBIT	60	49	+22.4 %
	EBIT margin ¹	20.4 %	15.8 %	+4.6 %pts



Market development

- Ongoing strong demand for BCF equipment
- Ongoing strong demand for manmade fiber equipment with beginning of normalization in China
- Weak business environment in India



- Continued high level of order intake, decline due to record quarter in Q1 2013
- 11th consecutive quarter with high orders
- Sales impacted by phasing of projects
- Record profitability due to product-mix and variabilization of costs

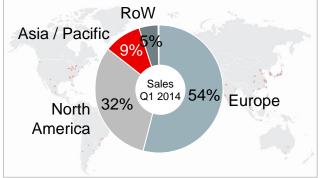
¹ as % of sales

Drive Systems Segment – Q1 2014 performance



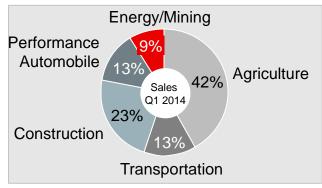


Key figures	in CHF million	Q1 2014	Q1 2013	Δ
	Order intake	209	203	+3.0 %
	Sales (to third parties)	194	188	+3.2 %
	EBITDA	19	15	+26.7 %
	EBITDA margin ¹	9.8 %	7.9 %	+1.9 %pts
	EBIT	8	3	>100 %
	EBIT margin ¹	4.1 %	1.8 %	+2.3 %pts



Market development

- Continued challenging business climate, i.e. mining and off-highway equipment
- Agriculture with some softening
- First signs of recovery in construction market in the US
- Ongoing weakness in Asian markets like China and India

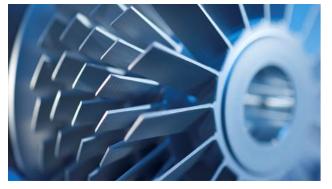


- Sales and order intake growth
- Comprehensive cost savings resulted in strong margin improvement y-o-y
- Dr. Bernd Matthes as new Segment CEO announced

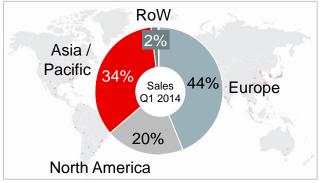
¹ as % of sales

Vacuum Segment – Q1 2014 performance



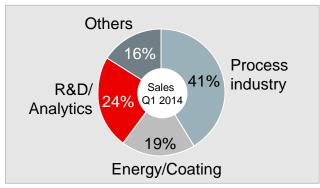


	in CHF million	Q1 2014	Q1 2013	Δ
	Order intake	105	105	0.0 %
	Sales (to third parties)	96	94	+2.1 %
Key figures	EBITDA	8	14	-42.9 %
	EBITDA margin ¹	8.3 %	14.8 %	-6.5 %pts
	EBIT	5	11	-54.5 %
	EBIT margin ¹	4.8 %	11.3 %	-6.5 %pts



Market development

- Process and solar industry showed first signs of recovery
- Analytics and glass-coating applications performed well
- Increased demand in North America

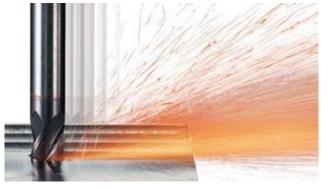


- Stable order intake
- Slight sales growth
- Profitability impacted by restructuring, product mix and future-oriented investments
- New TURBOVAC i/iX family launched

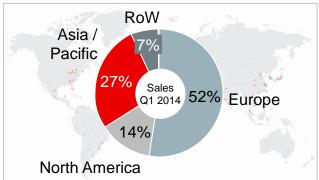
¹ as % of sales

Coating Segment – Q1 2014 performance



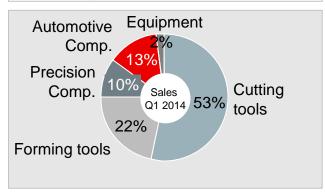


	in CHF million	Q1 2014	Q1 2013	Δ
	Order intake	124	124	0.0 %
	Sales (to third parties)	124	124	0.0 %
Key figures	EBITDA	36	36	0.0 %
	EBITDA margin ¹	29.0 %	29.0 %	0.0 %pts
	EBIT	24	25	-4.0 %
	EBIT margin ¹	19.6 %	20.0 %	-0.4 %pts



Market development

- Strong demand in tooling driven i.e. by global automotive industry (US and China)
- Further strengthening of components business (i.e. automotive components and decorative coatings)

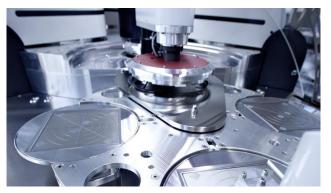


- Project-driven equipment sales and currencies impacted reported sales (+ 4.9 % at stable currencies)
- Continued high profitability of around 20 %
- Further roll-out of regrinding services to eight coating centers in six countries

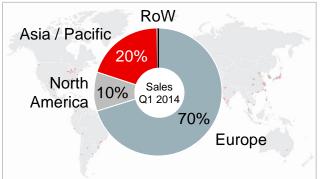
¹ as % of sales

Advanced Technologies Segment – Q1 2014 performance



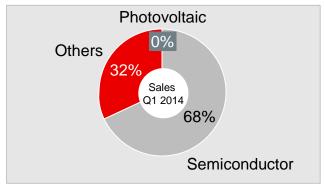


	in CHF million	Q1 2014	Q1 2013	Δ
	Order intake	19	41	-53.7 %
	Sales (to third parties)	10	10	0.0 %
Key figures	EBITDA	-5	-5	0.0 %
	EBITDA margin ¹	n/a	n/a	n/a
	EBIT	-6	-6	0.0 %
	EBIT margin ¹	n/a	n/a	n/a



Market development

- Delay of expected recovery in semiconductor equipment demand
- Investment decisions in nanotechnology applications postponed



- Order intake lower due to phasing of projects
- Sales similar to the prior year level
- Profitability affected by lower sales volume and ongoing R&D investments

¹ as % of sales

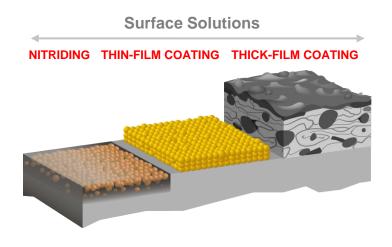
Agenda



- 1 Q1 2014 Business Update
- 2 Outlook 2014
- 3 Appendix

2014 Outlook confirmed – Maintaining a leading position amongst industrial peers





Metco Acquisition

- On track to close transaction in Q3 2014, dependent on outstanding merger control approval
- Creating the global technology leader in Surface Solutions
- Integration and delivering on top-line synergies over time remain key priorities after closing



2014 Financials (pre-closing Metco transaction)

- Stable order intake
- Organic sales growth
- Profitability to remain stable

Summary Q1 2014

œrlikon

We deliver according to our agenda:

- Slowly starting journey of sustainable growth in most of the businesses
 - 2.4 % growth at stable currencies in Q1
 - Normalization in Manmade Fibers to be compensated by Coating, Vacuum and Drive Systems top-line growth
- Underlying operational fundamentals to support sustainable high level of profitability and returns
 - 16.7 % EBITDA margin
 - 12.1 % EBIT margin
 - 17.0 % ROCE
- On track to close Metco transaction
- Financial flexibility to execute on organic and inorganic investment opportunities















Thank you.



Agenda



- 1 Q1 2014 Business Update
- 3 Outlook 2014
- 4 Appendix

Oerlikon – a global industrial player

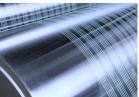


œrlikon

Oerlikon Group

Manmade Fibers Segment Drive Systems Segment Vacuum Segment Coating Segment Advanced Technologies Segment













Sales¹: CHF 2 883m

CHF 188m

CHF 1 130m

CHF 26m

CHF 734m

CHF 400m²

CHF 41m CHF 105m

CHF 113m

CHF 4m

EBIT: CHF 366m ~13 000 employees

INDORAMA

_CNH

SIEMENS

SANDVIK

CHF 511m²



> 150 locations











34 countries

~CHF 122m in R&D





ASTON MARTIN



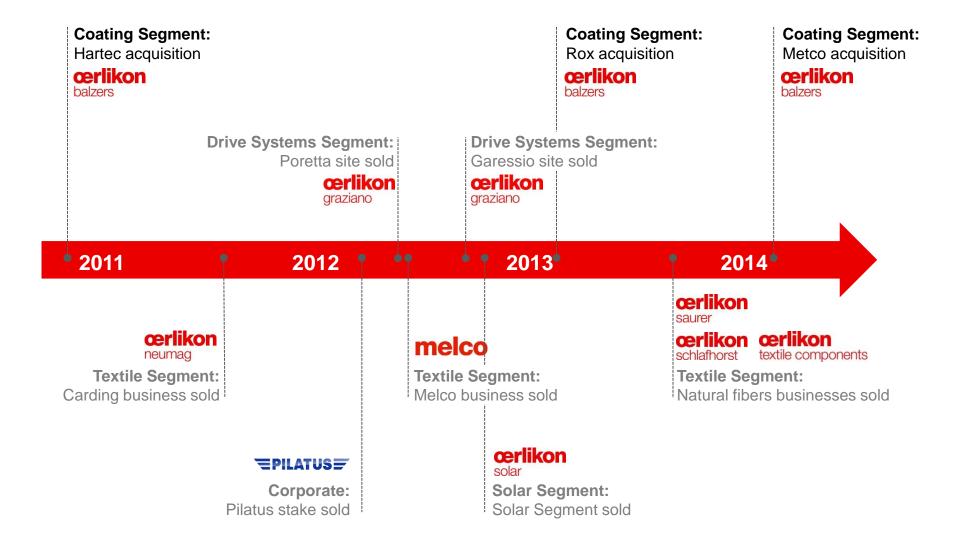


SONY

¹ all figures FY 2013; ² Incl. intercompany sales

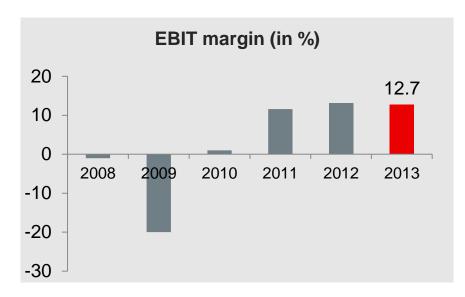
Oerlikon Portfolio – 10 successful strategic transactions since 2010

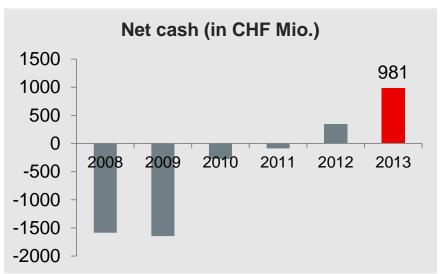


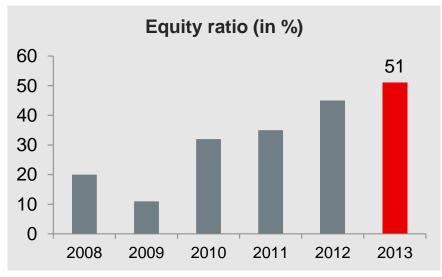


Result of Oerlikon transformation and underlying performance improvement











Positioned in long-term growth markets – Markets growing above World GDP





- Transmissions: Drive Systems
- Geotextiles: Manmade Fibers
- Food processing: Vacuum
- Packaging industry: Coating



- Polycondensation: Manmade Fibers
- Filament spinning/texturing: Manmade Fibers



- Transmissions: Drive Systems
- Tools & engine parts: Coating
- Technical textiles: Manmade Fibers
- Microchips, LEDs, touch screen panels: Advanced Technologies



- Transmissions: Drive Systems
- Technical textiles:
 Manmade Fibers
- Glass coating & steel degassing:
 Vacuum
- Carpets & home textiles: Manmade Fibers



- Transmissions:Drive Systems
- Energy storage: Advanced Technologies
- Power semiconductors: Vacuum
- Surface Solutions: Coating



- Ultracompact microchips: Advanced Technologies
- MEMS and LEDs: Advanced Technologies
- Displays & semiconductors: Vacuum

Manmade Fibers Segment – Overview





Market drivers

- Population/GDP growth and increasing spending on textile per capita
- Replacement of cost intensive equipment by resource saving innovative equipment
- Growth in technical textiles for new applications
- Political encouragement in China and India
- → Market growth of 6 % p.a.

Manmade Fibers

Strategic position:

- High-performing manmade fiber business (high profitable growth potential, less cyclicality)
- Plant engineering and construction
- Growing end markets

 (e.g. apparel, technical applications, home textiles)

Competitive landscape

- Concentrated competitor base, only a few big international players in the market for filament spinning (i.e. TMT, CTAMP)
- Local competitors in texturing, staple fibers and nonwovens market

Customer base

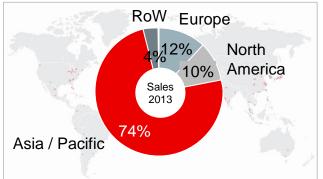
- Dedicated customer base with long-term investment horizon (upstream integration) and strong balance sheets, predominantly based in China and India
- 25 leading companies will produce 60 % of world demand → thereof 22 companies are Oerlikon customers

Manmade Fibers Segment¹ – Full-year 2013 performance



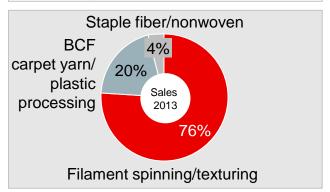


Key figures	in CHF million	2013 ²	2012 ²	Δ
	Order intake	1 073	1 039	+3.3 %
	Order backlog	541	602	-10.1 %
	Sales	1 130	1 103	+2.4 %
	EBIT	188	1474	+27.9 %
	EBIT margin ³	16.6 %	13.4 %4	+3.2 %pts



Market development

- Ongoing strong demand for manmade fiber equipment and engineering services
- Strong growth in BCF equipment
- Asia and China, in particular, remained key market
- Order pipeline with visibility into 2015



- Continued strong order intake,
 10th consecutive quarter with high orders
- Record profitability driven by operational excellence and product mix; Best-in-Class
- Successful closing of divestments

¹ Former Textile Segment; ² Continuing operations; ³ as % of sales; ⁴ based on underlying EBIT (excl. one-time effect)

Drive Systems Segment – Overview





Market drivers

- Population growth, rising middle class and increased mobility
- Migration towards higher technology/systems in agriculture in emerging markets
- Construction and infrastructure build-up in developing countries
- → Market growth GDP correlated

Drive Systems

Strategic position:

- Niche applications with limited exposure to more commoditized gear component market
- Focus on difficult-to-produce, high-performance products in high-end applications
- Expand in high-growth segments such as energy and on-/off-highway market

Competitive landscape

 Many competitors worldwide competing in the niche gear and drives market. Competitors include both global players as well as smaller regional producers

Customer base

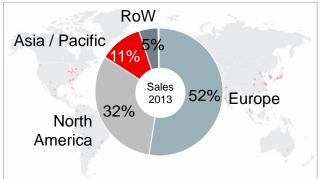
- Concentrated customer base of global OEMs and producers (CNH, John Deere, Caterpillar, etc.)
- Develop and expand local Chinese and Indian customers

Drive Systems Segment – Full-year 2013 performance



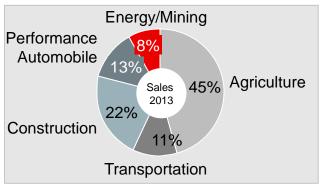


Key figures	in CHF million	2013	2012	Δ
	Order intake	792	766	+3.4 %
	Order backlog	180	134	+34.3 %
	Sales	734	826	-11.1 %
	EBIT	26	70	-62.9 %
	EBIT margin ¹	3.5 %	8.5 %	-5.0 %pts



Market development

- Slow down in global key markets like heavy-construction, mining, transportation and the US natural gas sector
- Resilience in agriculture market



- Project orders from the energy market resulted in an increase in order intake
 Sales decline due to challenging markets
- Profitability affected by lower sales and product mix, sequential improvement
- Long-term agreements with key partners

¹ as % of sales

Vacuum Segment – Overview





Market drivers

- Aging population with growing demand for health care and pharma
- Demographics and middle class development driving process industry growth
- Construction and infrastructure with coating of glass and solar panels
- → Market growth GDP correlated

Vacuum

Strategic position:

- Vacuum solutions for process industry, solar/coating and R&D/analytics with limited exposure to semiconductor market
- Modularization of product offering and streamlining of production process

Competitive landscape

 Big global competitors (Edwards, Pfeiffer, Busch) as well as regional competitors

Customer base

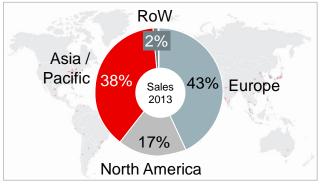
Reliable partner for more than 18 000 customers

Vacuum Segment – Full-year 2013 performance



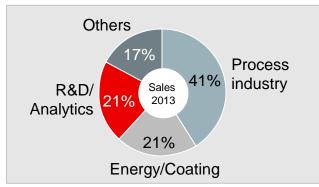


Key figures	in CHF million	2013	2012	Δ
	Order intake	404	377	+7.2 %
	Order backlog	79	73	+8.2 %
	Sales ¹	400	377	+6.1 %
	EBIT	41	38	+7.9 %
	EBIT margin ²	10.3 %	10.2 %	+0.1 %pts



Market development

- Demanding environment in global process industry
- R&D, analytics and glass-coating markets performed well
- Underperformance of energy and semiconductor market
- Strong demand for vacuum solutions



- Substantiating leading position in complex/ technological demanding vacuum solutions
- Growth in order intake and sales, gain of market share
- Profitability impacted by difficult markets and anticipatory investments

¹ sales include CHF 4 million intercompany sales in 2012 and 2013; ² as % of sales

Coating Segment – Overview





Market drivers

- Automotive sales in emerging markets
- Usage of adv. surface solutions in various sub-segments for functional and decorative enhancements (watches, medical, aerospace)
- Substitution of chrome-plating technology on automotive
- → CAGR >7 %

Coating

Strategic position:

- Undisputed technology and market leader in PVD
- Expansion of components business
- Automotive industry represents around 40 % (direct and indirect)
- Extension of product offer to new coatings and services

Competitive landscape

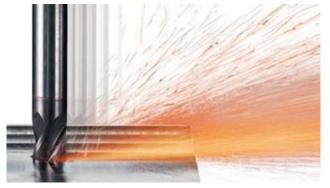
 Undisputed market and technology leader in PVD (physical vapor deposition) coating

Customer base

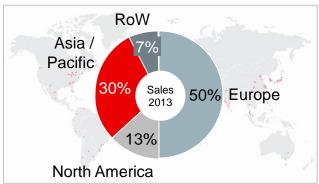
Broad customer base worldwide

Coating Segment – Full-year 2013 performance



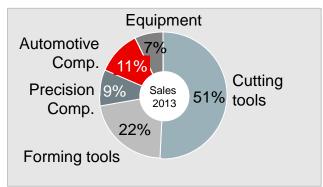


	in CHF million	2013	2012	Δ
	Order intake	510	501	+1.8 %
Key figures	Order backlog	-	-	-
Rey ligures	Sales ¹	511	502	+1.8 %
	EBIT	105	103	+1.9 %
	EBIT margin ²	20.5 %	20.5 %	0.0 %pts



Market development

- Challenging European automotive industry affected tooling business
- Structural growth in automotive applications and components in general
- Metco acquisition announced creating the global technology leader in Surface Solutions



- New sales record
- Continued high profitability above 20 %
- Successful expansion of value chain (regrinding) and industries (aerospace)
- Global coating center network with 93 centers in 34 countries

 $^{^{\}rm 1}$ sales include CHF 1 million intercompany sales in 2012 and 2013; $^{\rm 2}$ as % of sales

Advanced Technologies Segment – Overview





Market drivers

- Population growth
- Rising middle class (India, China and Brazil)
- Accelerated demand for mobile devices / touch panels
- Demand for new, more efficient and clean energy infrastructure
- → 4 % market growth in semiconductor

Advanced Technologies

Strategic position:

- High growth and highvalue added applications in clean technology, semiconductors and mobile device markets
- Incubator for new technologies and applications predominantly in deposition technology

Competitive landscape

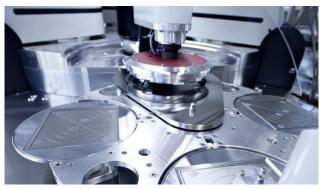
 Big global as well as regional producers with focus on different core markets

Customer base

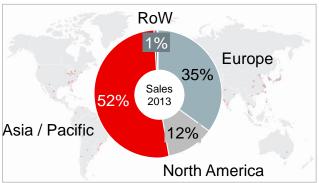
 Concentrated customer base with strong focus in Asia

Advanced Technologies Segment – Full-year 2013 performance



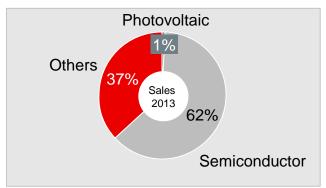


Key figures	in CHF million	2013	2012	Δ
	Order intake	114	119	-4.2 %
	Order backlog	25	25	0.0 %
	Sales ¹	113	104	+8.7 %
	EBIT	4	7	-42.9 %
	EBIT margin ²	3.7 %	6.6 %	-2.9 %pts



Market development

- Global market in semiconductor equipment remained soft
- Solutions for mobile devices and energyefficient LEDs and power devices with rising demand



- Global customers awarded Oerlikon Systems 14th consecutive time (VSLIresearch)
- Continued high level of order intake and sales
- R&D activities increased by 50 %, which affected profitability

¹ sales include CHF 1 million intercompany sales in 2012; ² as % of sales

2013 Key figures Oerlikon Group



in CHF million	2013	2012	Δ
Order intake ¹	2 893	2 802	+3.2 %
Order backlog ¹	825	834	-1.1 %
Sales ¹	2 883	2 906	-0.8 %
EBITDA ¹ % of sales	492 17.1 %	547 18.8 %	-10.1 %
EBIT ¹ % of sales	366 12.7 %	382 ² 13.2 % ²	-4.2 % ²
Result from continuing operations ³ % of sales	259 9.0 %	218 7.5 %	+18.8 %
Net income ³	201	380	-47.1 %
EPS ³	0.60	1.16	-48.3 %
Cash flow from operating activities ⁴	435	414	+5.1 %
Net operating assets ¹ (incl. goodwill and brands)	1 586	1 575	+0.7 %

¹ Continuing operations, ² excl. one-time effect of sale of Arbon property; ³ 2012 restated for IAS 19 (revised); ⁴ before changes in net current assets

2013 Key figures by Segment

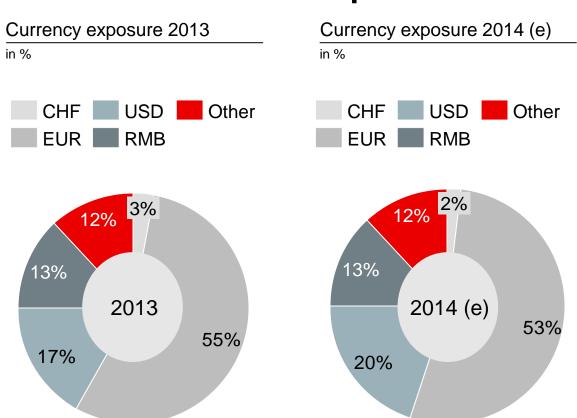


in CHF million	Manmade Fibers ¹	Drive Systems	Vacuum	Coating	Adv. Tech.
Order intake	1 073 +3.3 %	792 +3.4 %	404 +7.2 %	510 +1.8 %	114 -4.2 %
Order backlog	541 -10.1 %	180 +34.3 %	79 +8.2 %	-	25 +0.0 %
Sales ² Δ to 2012	1 130 +2.4 %	734 -11.1 %	400 +6.1 %	511 +1.8 %	113 +8.7 %
EBITDA	207	67	54	149	8
Δ to 2012	+21.8 % ⁴	-39.6 %	+3.8 %	+2.8 %	-27.3 %
EBITDA margin ³	18.3 %	9.1 %	13.5 %	29.2 %	7.1 % -3.5 %pts
Δ to 2012	+2.9 %pts ⁴	-4.3 %pts	-0.3 %pts	+0.3 %pts	
EBIT Δ to 2012	188	26	41	105	4
	+27.9 % ⁴	-62.9 %	+7.9 %	+1.9 %	-42.9 %
EBIT margin ³	16.6 %	3.5 %	10.3 %	20.5 %	3.7 %
Δ to 2012	+3.2 %pts ⁴	-5.0 %pts	+0.1 %pts	+0.0 %pts	-2.9 %pts
Operating assets	676 -5.5 %	1 115 -1.5 %	269 +8.0 %	417 +3.7 %	124 +6.0 %
No. of employees Δ to 2012	2 480	5 157	1 512	3 278	200
	-1.2 %	-0.4 %	+1.4 %	+4.9 %	+6.4 %

¹ Continuing operations; ² sales including intercompany sales; ³ as % of sales ⁴ on a like-for-like basis excl. one-time effect of sale of Arbon property in Q1 2012

Currency mix with strong natural hedge – Limited Swiss franc exposure





- No major currency mismatch between sales, COGS and overhead costs – natural hedge
- Limited transaction risk
- Translation effects from reporting currency Swiss francs

FX impact on Sales, EBIT and EBIT margin

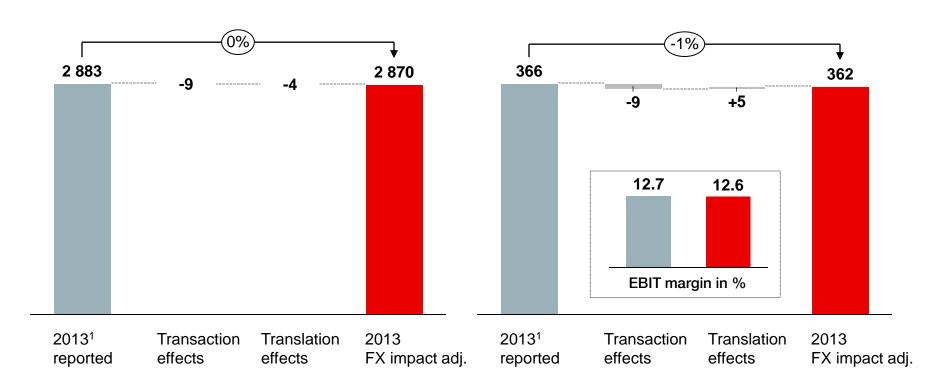


Oerlikon Group Sales 2013

in CHF million

Oerlikon Group EBIT 2013

in CHF million



- Devaluation of currencies (INR, BRL, JPY) compensated by slightly stronger EUR and CNY
- Overall negligible currency impact on sales

Only minor impact on EBIT margin (10 bps)

¹ 2013 continuing operations

Result from continuing operations increased by 18.8 %



in CHF million	2013	2012 ³	Δ
Result before interest and taxes (EBIT) ¹ in % of sales	366 12.7 %	421 14.5 %	-13.1 %
Financial result ¹	-32	-94	+66.0 %
Result before taxes (EBT) ¹ in % of sales	334 11.6 %	327 11.3 %	2.1 %
Income taxes ¹ in % of EBT	-75 22.5 %	-109 33.3 %	+31.2 %
Result from continuing operations in % of sales	259 9.0 %	218 7.5 %	+18.8 %
Result from discontinued operations ²	-58	162	n/a
Net income (reported)	201	380	-47.1 %

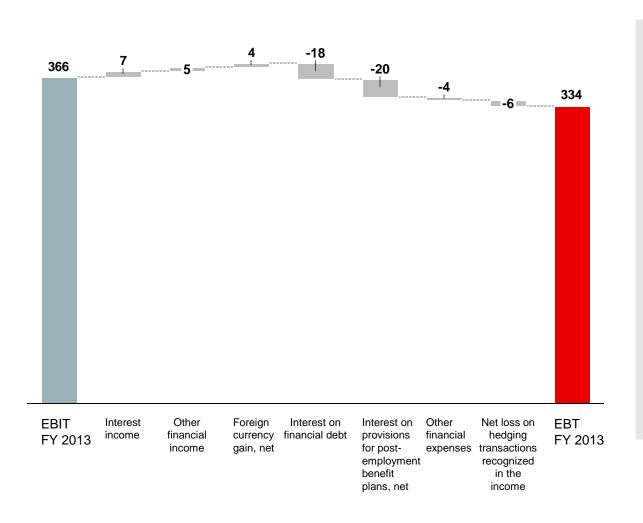
¹ Continuing operations; ² 2012 including Solar Segment (transaction closed on Nov. 26, 2012); ³ 2012 restated for IAS 19 (revised)

Financial result – Benefit from repositioning of the balance sheet and divestments



Financial result bridge 2013

in CHF million



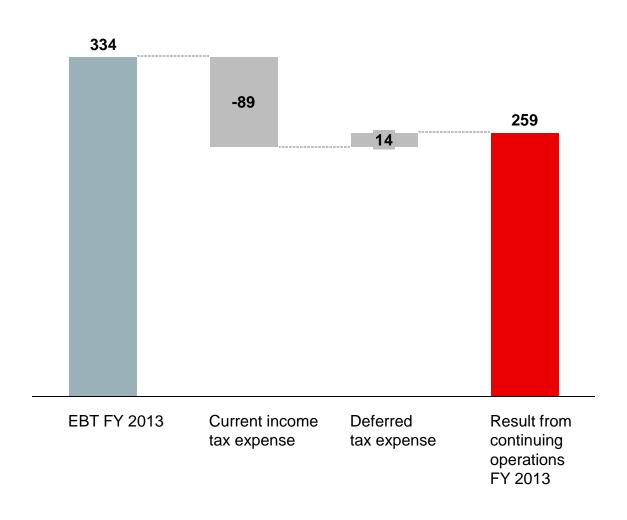
- Financial income mainly driven by cash position
- Financial expenses predominantly related to the bond outstanding and post-employment benefit plans

FY 2013 tax rate of 22.5 %



Tax result 2013

in CHF million



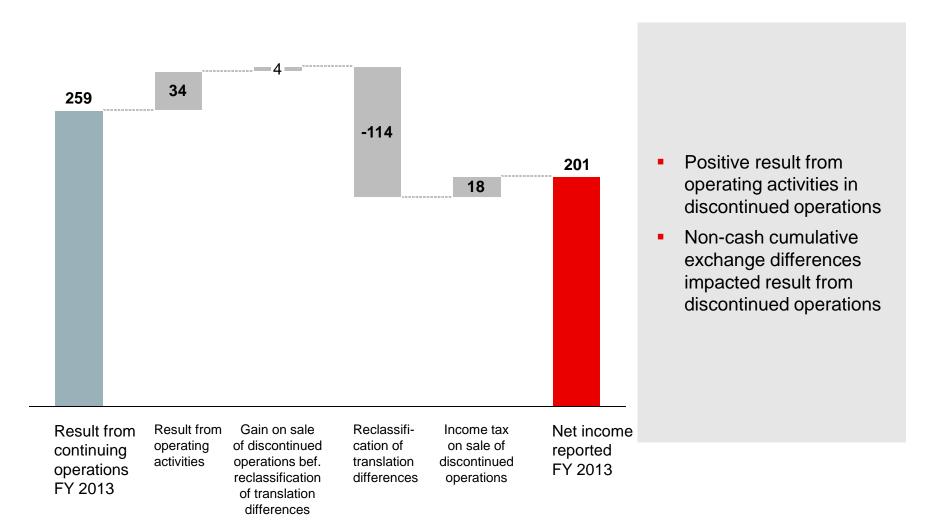
- Main tax-paying entities continue to be in China, Germany and India
- Deferred tax expenses mainly due to utilization of tax loss carry forwards
- Tax rate 2013 positively impacted by divestments
- Tax rate expectation for 2014 of around 25 %

Impact of discontinued operations



Net income bridge 2013

in CHF million



Strong balance sheet



in CHF million	2013	2012 ¹
Cash and cash equivalents	1 280	638
Trade receivables	425	474
Inventories	404	388
Assets classified as held for sale	-	737
Property, plant and equipment	742	718
Goodwill and intangible assets	943	938
Total other assets	300	265
Total assets	4 094	4 158
Trade payables	314	287
Current customer advances	407	450
Liabilities classified as held for sale	-	239
Current and non-current loans and borrowings	303	304
Non-current post-employment benefit provisions	546	530
Total other liabilities	440	464
Total liabilities	2 010	2 274
Total equity	2 084	1 884
Total equity ratio	51 %	45 %
Net liquidity	981	339

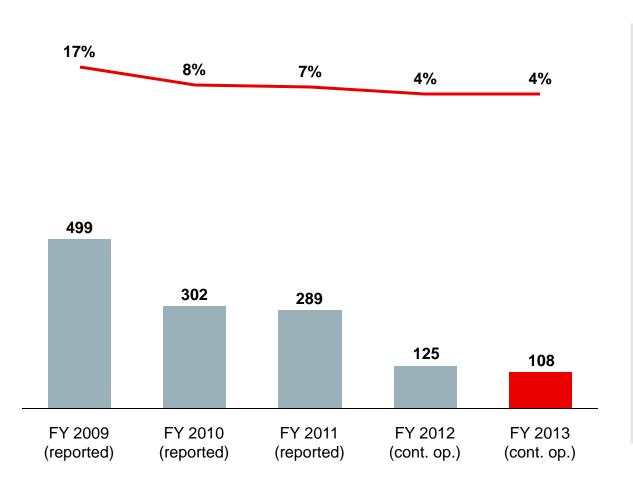
¹ restated for IAS 19 (revised)

Low level of net working capital



Net working capital¹ FY 2009 – 2013

in % of 12 months rolling sales; in CHF million



- Continued low level of net working capital
- Active receivables/ payables management
- Customer advances at CHF 407 million

¹ Net working capital is defined as trade receivables + inventories – trade payables – current customer advances

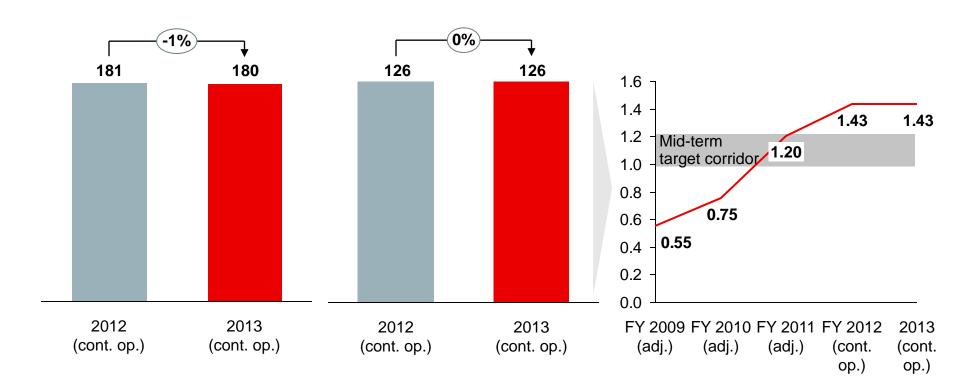
CapEx exceeding depreciation level



CapEx in CHF million

Depreciation & amortization in CHF million

CapEx / depreciation & amortization ratio¹



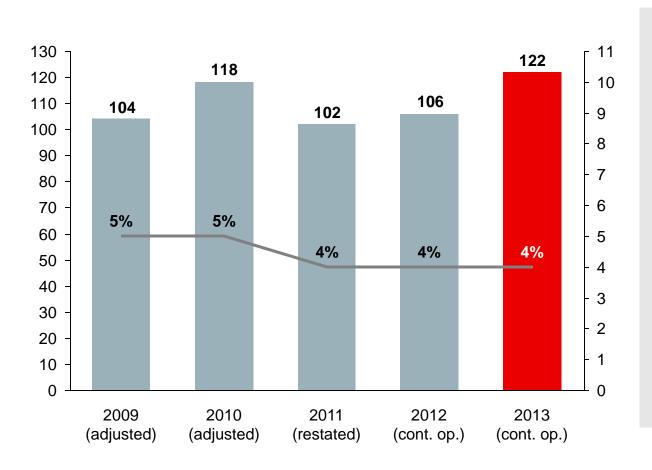
¹ Excluding impairment

Constant range of investments in R&D



Investments in R&D (expenditure) in the range of 4-5 % of sales

in CHF million / as % of sales



- R&D essential to secure technological leadership
- 15 % increase in R&D expenditure in 2013
- Constant range of 4–5 % of sales
- Coating and Manmade Fibers followed by Vacuum and Advanced Technologies Segments

Consolidated cash flow statement



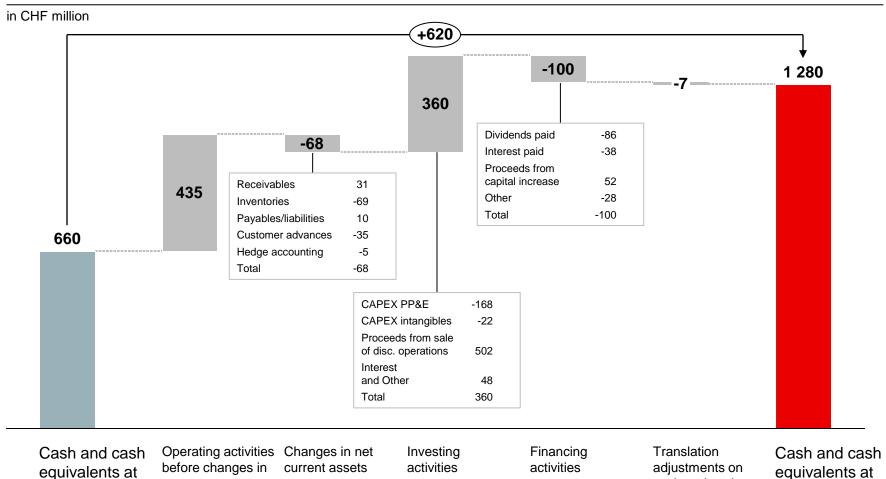
the end of the

period

cash and cash

equivalents

Consolidated cash flow statement 2013



net current assets

the beginning

of the period¹

¹ Includes cash and cash equivalents that are included in «Assets classified as held for sale»

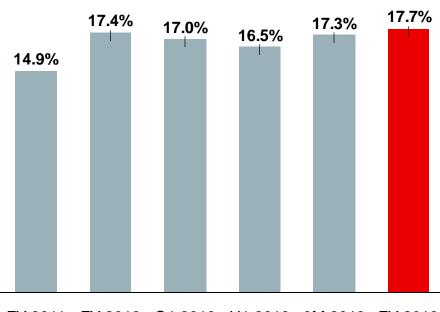
Return On Capital Employed (ROCE)



Oerlikon Definition of ROCE	FY 2013	FY 2012
EBIT	366	3821
- Total current income tax	89	92
- Total deferred tax expense	-14	17 ²
NOPAT	291	273
Net Operating Assets	1 586	1 571
+ Current tax receivables	26	19
+ Deferred tax assets	124	112 ²
- Current income tax payables	47	57
- Deferred tax liabilities	48	73
Capital Employed	1 641	1 572







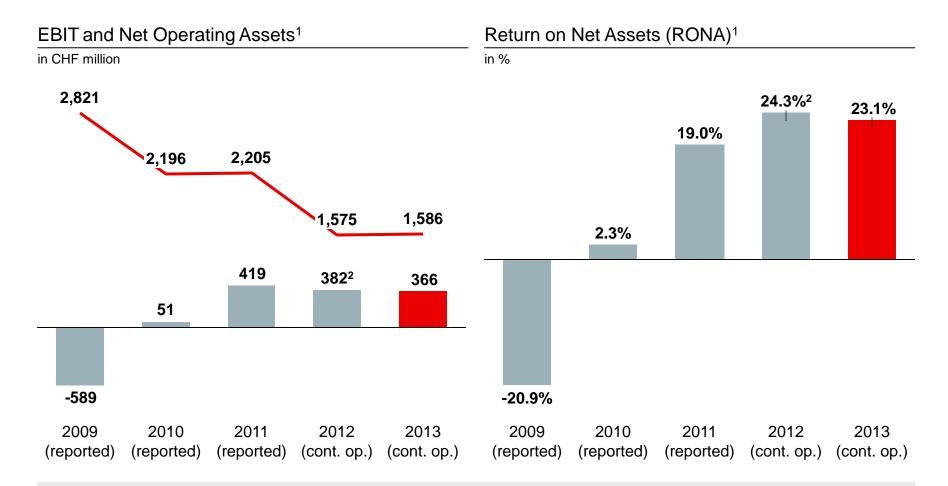
FY 2011 FY 2012 Q1 2013 H1 2013 9M 2013 FY 2013 (reported)(adjusted¹)

- FY 2013 ROCE: improved underlying NOPAT over only slightly increased Capital Employed
- The Oerlikon Group continues to earn in excess of its cost of capital

¹ EBIT excl. one-time effect of sale of Arbon property of CHF 39 million; ² restated for IAS 19 (revised)

Return on Net Assets at continued high level





- Sustainable RONA performance above 20 %
- Stable asset base with continued strong operational performance

¹ Net Operating Assets include goodwill and brands; RONA is defined as EBIT (12 months rolling) / Net Operating Assets including goodwill and brands

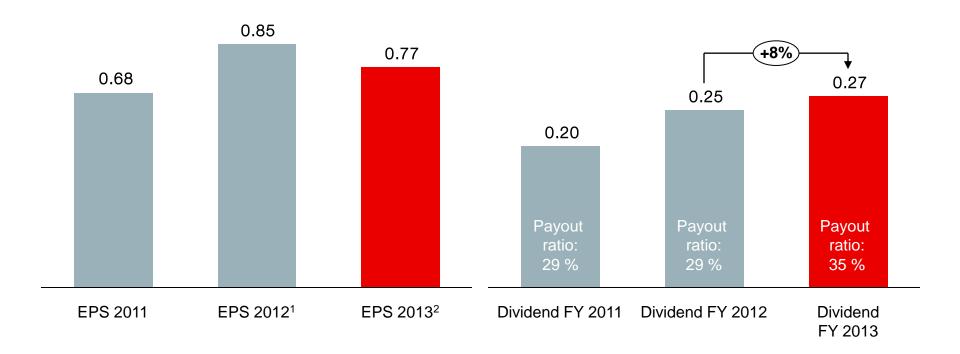
² EBIT excl. one-time effect of sale of Arbon property of CHF 39 million

Dividend – Second consecutive increase to CHF 0.27 per share approved by AGM



Dividend proposal for FY 2013

in CHF per share



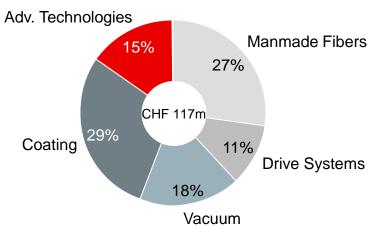
- Dividend in line with dividend policy
- Increased pay-out ratio of 35 % based on underlying EPS
- Dividend distributed from the reserve from capital contribution

¹ Underlying EPS (adjusted for divestitures); ² underlying EPS from continuing operations

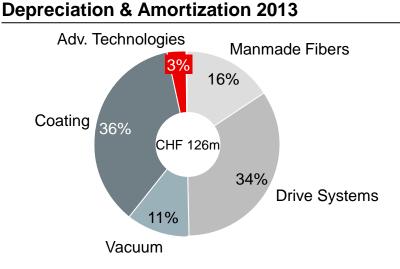
R&D, CapEx and depreciation & amortization on Segment level



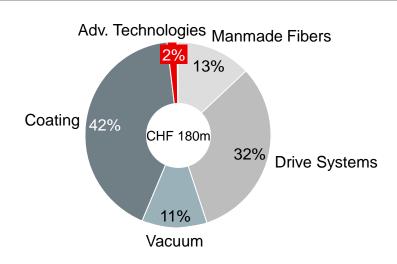
R&D expenses 2013



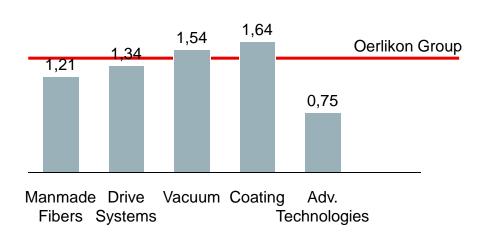
vaoadiii



CapEx 2013



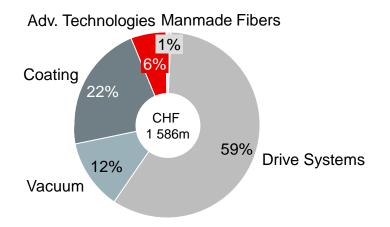
CapEx / Depreciation & Amortization 2013



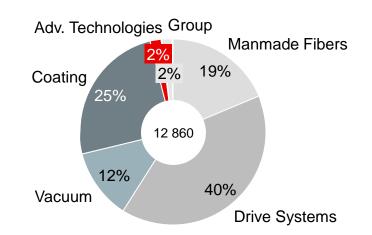
Asset allocation and employees on Segment level



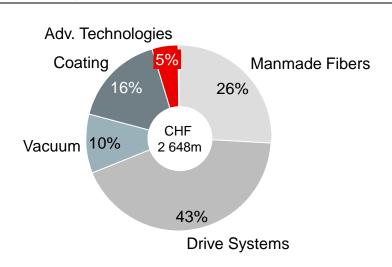
Net operating assets 2013



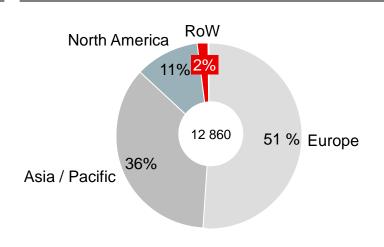
Employees (FTE) 2013 by Segment



Operating assets 2013



Employees (FTE) 2013 by Region



Oerlikon shares



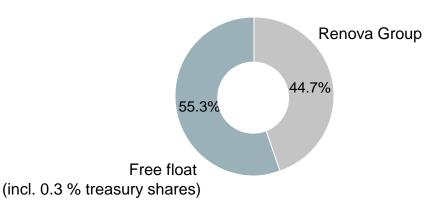
Oerlikon shares

as of April 25, 2014

- Listed on Swiss Exchange (SIX) since 1973
- Securities symbol: OERL
- Securities number 81 682
- ISIN: CH0000816824
- No. of shares outstanding: 334 633 258 shares
- Re-entry to Swiss SMIM on April 17, 2012
- Addition to STOXX Europe 600 as of June 18, 2012

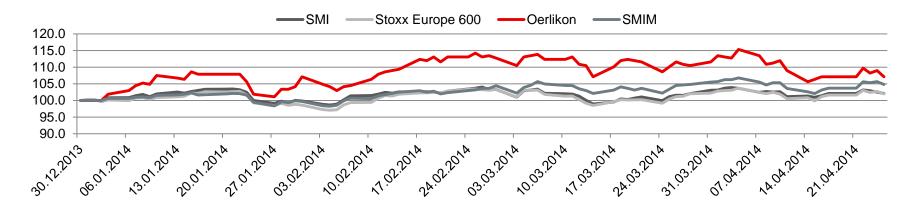


as of April 25, 2014



Oerlikon share price development

as of April 25, 2014, indexed; 100 percent = closing price per December 30, 2013



¹ Based on 334 633 258 shares outstanding and latest investor notification (Renova as of Aug. 2, 2013 of 149 435 408 shares)





Broker	Analyst	Recommendation	Date of last update	Target price
AlphaValue	Pierre-Yves Gauthier	Add	05.02.2014	15.70
Bank am Bellevue	Alessandro Foletti	Hold	25.02.2014	12.70
Berenberg Bank	Benjamin Glaeser	Buy	25.02.2014	16.80
Credit Suisse	Patrick Laager	Outperform	01.11.2013	15.00
Helvea SA	Reto Amstalden	Neutral	23.04.2014	14.90
Kepler Cheuvreux	Christoph Ladner	Buy	25.04.2014	18.00
MainFirst	Michael Inauen	Outperform	22.04.2014	17.50
Mirabaud Securities LLP	Thomas Baumann	Accumulate	26.02.2014	16.50
Société Générale	Jean Baptiste Roussille	Hold	26.02.2014	15.20
UBS	André Rudolf von Rohr	Buy	26.02.2014	17.00
Vontobel	Michael Foeth	Buy	24.04. 2014	18.00
Zürcher Kantonalbank	Armin Rechberger	Marketweight	22.04.2014	-
Consensus		8 positive 4 neutral		16.12

Oerlikon Customer Base (Selection)

- **œrlikon**
- Preferred technology supplier to technology leaders in their respective industries
- Global customer base and world-leading brand names
- Strong long-term customer relationships



































































Financial Calendar 2014



February 25, 2014	Q4 / FY 2013 results and publication of Annual Report 2013 - Annual Press Conference
April 15, 2014	Annual General Meeting of Shareholders - KKL Lucerne
April 29, 2014	Q1 2014 Results - Media & Analyst Conference Call
August 5, 2014	Q2 / HY 2014 results and publication of Interim Report 2014 - Media & Analyst Conference Call
October 28, 2014	Q3 / 9M 2014 results - Media & Analyst Conference Call

Investor Relations Contact



OC Oerlikon Management AG Churerstrasse 120 CH – 8808 Pfäffikon SZ Switzerland

Andreas Schwarzwälder Head of Investor Relations

Phone: +41-58-360-9622
Mobile: +41-79-810-8211
E-mail: ir@oerlikon.com



Disclaimer



Oerlikon has made great efforts to include accurate and up-to-date information in this document. However, we make no representation or warranties, expressed or implied, as to the accuracy or completeness of the information provided in this document and we disclaim any liability whatsoever for the use of it.

This presentation is based on information currently available to management. The forward-looking statements contained herein could be substantially impacted by risks and influences that are not foreseeable at present, so that actual results may vary materially from those anticipated, expected or projected. Oerlikon is under no obligation to (and expressly disclaims any obligation to) update or alter its forward-looking statements, whether as a result of new information, future events or otherwise.

All information provided in this document is not intended as, and may not be construed as, an offer or solicitation for the purchase or disposal, trading or any transaction in any Oerlikon securities. Investors must not rely on this information for investment decisions.