

Media Release**Oerlikon Balzers inaugurates two customer centres in Sweden**

Balzers, Liechtenstein, 11 June 2019 - **Oerlikon Balzers, leading supplier of surface solutions, has opened two new customer centres in Sweden, the first in Eriksberg on 28 May and the second in Köping a day later. With these two new customer centres, Oerlikon Balzers is pursuing its strategy of being as close as possible to its customers, which shortens delivery times and routes, improves customer service and helps the company reduce its carbon footprint.**

Oerlikon Balzers Sweden's invaluable expertise has made it an indispensable partner in the production of powertrains for commercial vehicles in recent years. The proximity to their business partners and customers will strengthen the longstanding cooperation in research and development and raise it to the next level in order to retain its leading industry position. The two new customer centres will allow Oerlikon Balzers to expand its range of coating solutions for cutting tools and offer high-quality pre- and post-treatment services.

The world of vehicle production is currently undergoing radical change, and Oerlikon Balzers and many of its business partners are therefore constantly seeking to shape the future by setting technological standards in heavy vehicle manufacturing in order to increase productivity and efficiency. Sustainability, in the form of environmental and climate-neutral management, also plays a major role in their strategies.

In his opening speech in Eriksberg, Marc Desrayaud, Head of Oerlikon Balzers Industrial Solutions, said: "Our strategy to be as close as possible to our customers leads to a win-win-partnership, and it gives us the opportunity to further optimise the services and support we offer. Plus, and no less importantly, we are protecting our environment thanks to almost completely climate-neutral processes. Our new customer centres in Sweden therefore set an example when it comes to combining state-of-the-art technology with environmental protection."

Jonas Lundberg, Managing Director of Oerlikon Balzers Sweden, emphasised in his speech: "The close proximity to our key customers not only allows us to accelerate logistical processes, but also to make a significant contribution to CO₂-neutral operations. Our products no longer need to be delivered by lorry over several hundred kilometres, but can be supplied without any pollution by using electric forklifts, reducing CO₂ emissions from 75 kg/day to zero. We will soon be installing charging stations at all our service centres for the electric cars used by our customers and employees, and our sales representatives will be visiting their customers in hybrid vehicles as well."



With the cutting of the red ribbon they officially opened the new customer centre in Eriksberg. From left to right: Ville Saarinen (Operational Manager Nordics), Martin Bartsch (Head of Area Europe North-Centre), Marc Desrayaud (Head of Business Unit Balzers Industrial Solutions), Jonas Lundberg (Managing Director Nordics), Wolfgang J. Schmitz (Regional Executive Balzers Europe), Björn Lindahl (Production Manager) and Christoph Essig (Head of Marketing & Product Management Cutting Tools).



Opening of the new customer centre in Köping, f.l.t.r.: Jonas Lundberg (Managing Director Nordics), Andreas Runfors (Robot Technician), Johanna Immo (Operator), Therese Holm (Quality Expert), Thomas Holm (Supervisor), Björn Lindahl (Production Manager) und Wolfgang J. Schmitz (Regional Executive Balzers Europe).

For further information please contact:

Worldwide
Alessandra Doëll
Head of Communications Oerlikon Balzers
T +423 388 7500
alessandra.doell@oerlikon.com
www.oerlikon.com/balzers

Sweden
Magnus Andersson
Marketing Manager Oerlikon Balzers Nordics
T +46 35 202 05 99
magnus.andersson@oerlikon.com
www.oerlikon.com/balzers/se

About Oerlikon Balzers

Oerlikon Balzers is one of the world's leading suppliers of surface technologies that significantly improve the performance and durability of precision components as well as tools for the metal and plastics processing industries. Extremely thin and exceptionally hard coatings, marketed under the BALINIT and BALIQ brand names, reduce friction and wear. The BALITHERM brand opens up a broad range of heat treatment services, whereas BALTONE comprises coatings that are available in a full range of elegant colours, perfectly suited for decorative applications. BALIMED ThinFilm coatings, with wear-resistant, biocompatible, antimicrobial and chemically inert properties, have been developed especially for medical applications. Under the BALIFOR technology brand the company has introduced technologies which provide tailor-made solutions for the automotive market, while ePD allows the metallisation of plastic parts with a chrome look.

Worldwide, more than 1'100 coating systems are in operation at Oerlikon Balzers facilities and its customers. Equipment engineering and assembly of Balzers' systems are processed in Liechtenstein, in Langenthal (Switzerland) and in Bergisch Gladbach (Germany). Oerlikon Balzers operates a dynamically growing network of more than 100 coating centres in 35 countries in Europe, the Americas and Asia. Oerlikon Balzers is – together with Oerlikon Metco and Oerlikon AM – part of the Surface Solutions Segment of the Switzerland-based Oerlikon Group (SIX: OERL).