

Ariba eSourcing Supplier Training

Guide to access and submit responses in an eSourcing event --
Request for Information/Request for Proposal



Steps to login to Ariba with event invitation

OC Oerlikon Management AG has invited you to participate in the following event:
DDS_Cardboard Packaging_Lavanya_Europe. The event is set to begin on Friday, April 1, 2016 at 6:25 AM, Pacific Daylight Time.

Use the following username to log in to OC Oerlikon Management AG events:
TestSupplier_13@oerlikon.com.

[Click Here](#) to access this event.

When you click this link, log in with your username and password. You will then have the option to register your buyer-specific user ID with a new or existing Ariba Commerce Cloud account and participate in your event.

If you do not want to respond to this event, [Click Here](#). You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

If you have forgotten your username or password and are unable to log in, [Click Here](#).

NOTE: The forgot password link is only valid for 24 hours. After this link expires, click Forgot Password on the Ariba Login page to reset your password.

If you have questions about this event, contact Lavanya Nandikatti via telephone at 5555 or via e-mail at Lavanya.Nandikatti@thesmartcube.com.

We look forward to working with you!

Thank You,

OC Oerlikon Management AG

Event name

Username

Link to access the event

Indicate that you will not respond

Link to change the password

- After you click [Click Here](#) to access this event, you will be directed to the Ariba home page to enter your basic information and set up your password

- You will be required to enter basic company info
- Click on browse to select the *Categories* and *Ship-to* location and login to the event
- Set up your secret question and password
- After you enter all the required information check the box to agree to the Ariba terms and conditions and click on **Submit**

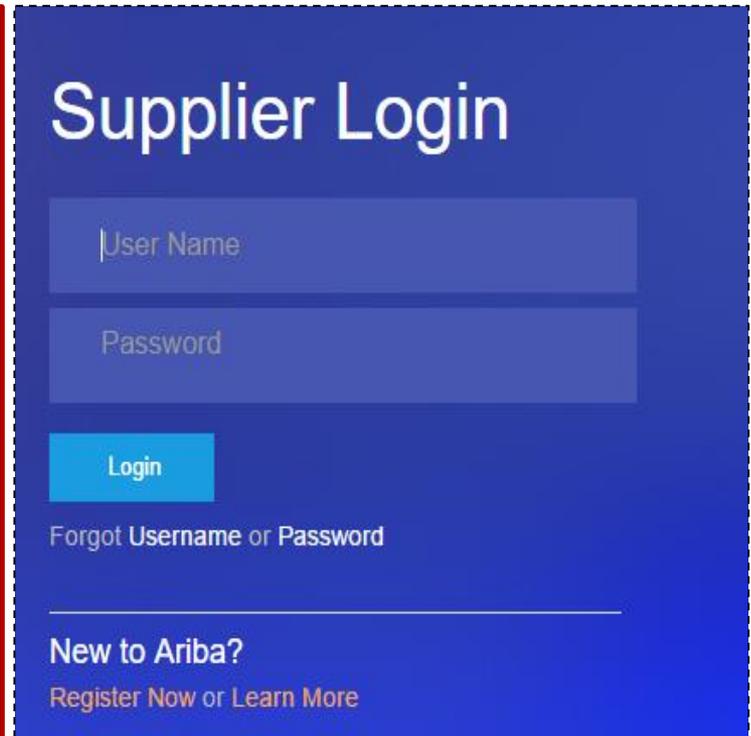
The screenshot shows a registration form with the following fields highlighted in red:

- Company Name: Lavanya Test Company
- Country: India (IND)
- Address: Line 1, Line 2, Line 3
- City: 00
- State: 00
- Postal Code: 00
- Product and Service Categories: Enter Product and Service Categories (with Add and Browse buttons)
- Ship-to or Service Locations: Enter Ship-to or Service Location (with Add and Browse buttons)

There is also a note on the right side of the form: "If your company has more than one office, enter the main office address here. You can enter more addresses such as your shipping address, billing address, etc. later in your company profile."

Login, Dashboard and Supplier Profile using your credentials

- Go To <https://service.ariba.com/Supplier.ariba.com> and enter your credentials
- After you enter the Username and Password click on Login
- Click the opportunity to access the event.
- Click on Review Prerequisites and accept the terms and conditions
- Click on Lots and to download the specs and view the event information
- After viewing the content click on the Submit Response to submit the responses for your RFP
- Use Excel Export and Import functionality to submit the responses offline
- You can use Compose Message option to communicate with the Category Manager
- You can see a detail explanation with the screen shots in the following slides



The screenshot shows the 'Supplier Login' interface. It features a blue background with white text. At the top, the title 'Supplier Login' is displayed in a large, bold font. Below the title are two input fields: 'User Name' and 'Password', both with light blue borders and placeholder text. A blue 'Login' button is positioned below the password field. Underneath the button is a link that says 'Forgot Username or Password'. At the bottom of the form, there is a section for new users with the text 'New to Ariba?' followed by two links: 'Register Now' and 'Learn More'.

Ariba Supplier Home Page

Welcome to the New and Improved Ariba Network Home Page
Before you start, please take a quick tour of the new features.

Ariba Network

HOME CATALOGS

Company Settings

Early Access new

Test Supplier_13

Create

Guide Trends Refresh

Test Supplier_13
ANID: AN01025653315
Standard Package

Company Profile
Service Subscriptions
Account Settings
Users
Notifications
Account Hierarchy
View All
Network Settings
Electronic Order Routing
Electronic Invoice Routing
Remittances
Network Notifications
View All

Logout
My Account
My Community Profile
Switch To
Test Supplier_13
TestSupplier_13@oerlikon.com
Switch To Test ID
Link User IDs
Contact Administrator

Go To My

LEADS

PROPOSALS

CONTRACTS

To access the event, please go to Ariba apps and click on *Proposals*

Steps to submit your responses on Ariba

Step 1: Login to Ariba with event invitation

OC Oerlikon Management AG Requested Profile

Your customer has requested that you complete **26** additional profile fields.

[Enter Now >](#)

Public Profile Completeness

35%

[Enter a short description to reach 45% >](#)

There are no matched postings.

Welcome to the Ariba Spend Management site. They are market leaders in quality, service, and cost. Ariba market integrity.

Events

Title

▼ Status: Open (1)

ODS_Cardboard Packaging_Lavanya_Europe

Tasks

Name	Status
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Once you completed the registration on Ariba (slide 2) you can see event; click on it to submit your responses.

Doc31620567 - ODS_Cardboard Packaging_Lavanya_Europe

Time remaining 3 days 03:17:34

Review and respond to the prerequisites. Prerequisite questions must be answered before you can view event content or participate in the event. Some prerequisites may require the buyer to review and accept your responses before you can continue with the event. If you decline the terms of the prerequisite, you cannot view the event content or participate in this event.

Download Content **Review Prerequisites** Decline to Respond Print Event Information

Click on **Prerequisites** to accept the event and accept the terms of agreement; you can view all the Content for the event

See the time remaining for this event to the right hand side

Steps to submit your responses on Ariba

Step 2: Review and Accept Prerequisites

Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Select Lots
4. Submit Response

Prerequisites must be completed prior to participation in the event.

In consideration of the opportunity to participate in on-line events ('On-Line Event' or 'You') agrees to the following terms and conditions ('Bidder Agreement' or 'BA').

1. **Bids.** If You are invited to participate in the On-Line Event, Sponsor reserves the right to create a contract or any expectation by Participant of a future business relationship. Participant agrees to pay all costs incurred by Participant in the preparation, presentation, or any other aspect of the bidding process.
2. **Price Quotes.** Except to the extent Sponsor allows a non-binding bid, all Bids are binding.
3. **Procedures and Rules.** Participant further agrees to be bound by the procedures and rules of the On-Line Event.
4. **Confidentiality.** Participant shall keep all user names and passwords, the Content, and all information of a confidential nature in confidence and shall not disclose the foregoing to any third party.
5. **Bids through Site only.** Participant agrees to submit bids only through the On-Line Event, specifically as requested by Sponsor.
6. **Ethical Conduct.** All parties will prohibit unethical behavior and are expected to do so. If Participant experiences any difficulties during a live On-Line Event, Participant shall notify Sponsor immediately.
7. **Survival.** The terms and conditions of this Bidder Agreement shall survive the termination or expiration of the On-Line Event.

BA v1.1 19Aug05

I accept the terms of this agreement.

I do not accept the terms of this agreement.

OK **Cancel**

Submit this agreement?
Click OK to submit.

OK **Cancel**

- Read all the information, select the option to accept the terms of the agreement (as shown in the screen shot) and click on **OK**

- To the left hand side you can see the **Check List** with all the steps to submit the Responses

Steps to submit your responses on Ariba

Step 3: Select Lots and Submit Responses

Under Select Lots, check the box and click on **Submitted Selected Lots** which will direct you to the next screen shot

A dimmed check box indicates lots for which a response is not required.

3. Select Lots

4. Submit Response

Lots Available for Bidding

<input type="checkbox"/>	Name
<input checked="" type="checkbox"/>	2 Line Item 1

Submit Selected Lots

Enter all the required responses and click on **Submit Entire Response**

1.5.3 Suppliers who require system training how to navigate and respond to the RFx may consult the eSourcing Guide on the Supplier Portal. <http://www.oerlikon.com/en/company/supplier-portal/ecollaboration/esourcing-direct-and-indirect-spend/>

2 Line Item 1 ▾

Less...	0.00 INR Fx
Tooling Cost:	1000 IN
	per unit
Transportation Cost:	* 100

(*) indicates a required field

Submit Entire Response | Update Totals | Save | Compose Message | Excel Import

You will next see a pop-up which prompts you to click on **OK** to submit/update your response

✓ Submit this response?

Click OK to submit.

OK | Cancel

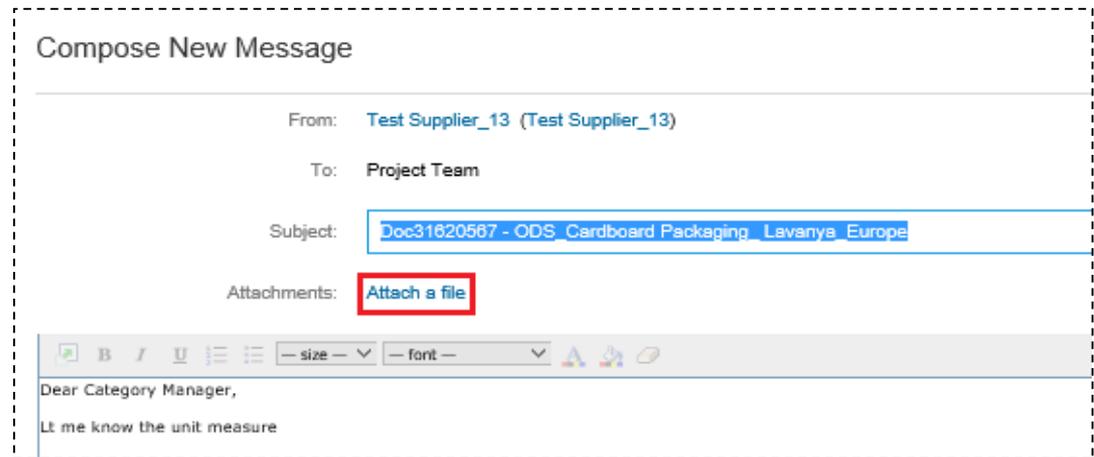
Steps to submit your responses on Ariba

Step 4: Revise Responses and Compose Message

- You will receive a confirmation that your responses were submitted
- If you want to change the response click on **Revise Response**



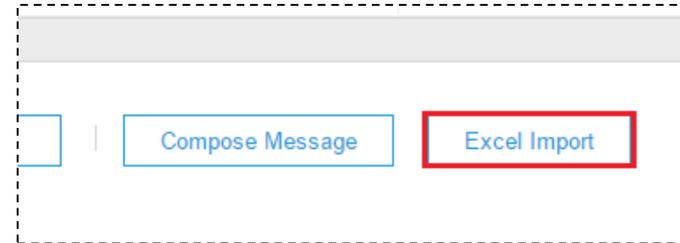
- Please click on **Compose Message** to communicate with the Category Manager/Buyer, you can attach a file and enter the message body



Steps to submit your responses on Ariba

Step 5: Import and Export RFP Data with Excel

- Under the **Submit Response** page you can see the **Excel Import** button, which will allow you to download the content of the RFP, input your responses offline and then re-upload /import them to the RFP
- This is only recommended when you have more lots and line items to submit online



Import Response from Excel

This page allows you to export and import the event questionnaire. It is not intended

- Step 1.** Click **Download Content** to download and review your event in an Excel Spreadsheet. Click **Download Original Excel Bid Sheets** to download the original offline bid sheets.

Download Content

Download Attachments

- Step 2.** Edit the Excel spreadsheet using the instructions provided in the spreadsheet.

- Step 3.** Locate the saved Excel file on your computer using the Browse button.

Choose file

No file chosen

Done

- Step 3.** Locate the saved Excel file on your computer using the Browse button.

Choose file

No file chosen

- Step 4.** Click **Upload** to import the contents of the Excel file to your event.

Note: Values in the Excel file will overwrite and delete any values you may have entered in your saved response.

Upload

- Click on **Download Content** and then click on **Done** to Export the Content from the RFP.
- To import the responses, please locate your file by clicking on **Choose File and Upload**, click on **Done**

Supplier Questionnaire

- After you click on **Proposals** (on Ariba home page) you will be directed to the profile screen
- Click on **Enter Now** here to submit the Oerlikon Management Requested profile

OC Oerlikon Management AG Requested Profile

Your customer has requested that you complete **26** additional profile fields.

[Enter Now >](#)

Public Profile Completeness

35%

[Enter a short description to reach 45% >](#)

There are no matched postings.

- Please answer all the mandatory questions and click on **Submit** to save your responses as shown in the screen shot

OC Oerlikon Management AG Requested Profile

* Indicates a required field

Your customer has specifically requested that you complete the following profile information. After you complete the requested profile information, click **Submit**. You can click **Save as Draft** to save any values you may have edited without sending the changes to your customer.

[Save as Draft](#) [Submit](#)

Question

▼ 1 Company Information

Company Information

▼ 1.1 General Information

General Information

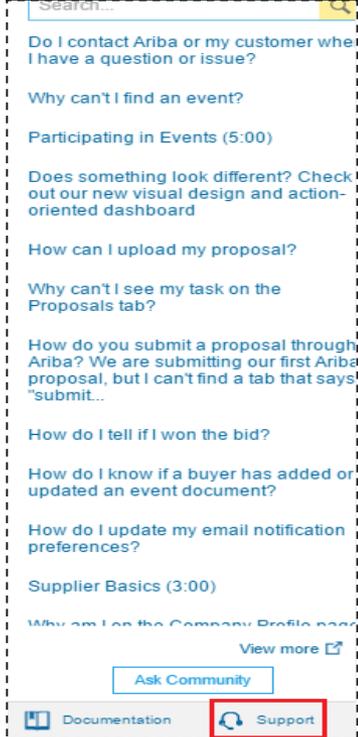
1.1.1 Company Name *

*

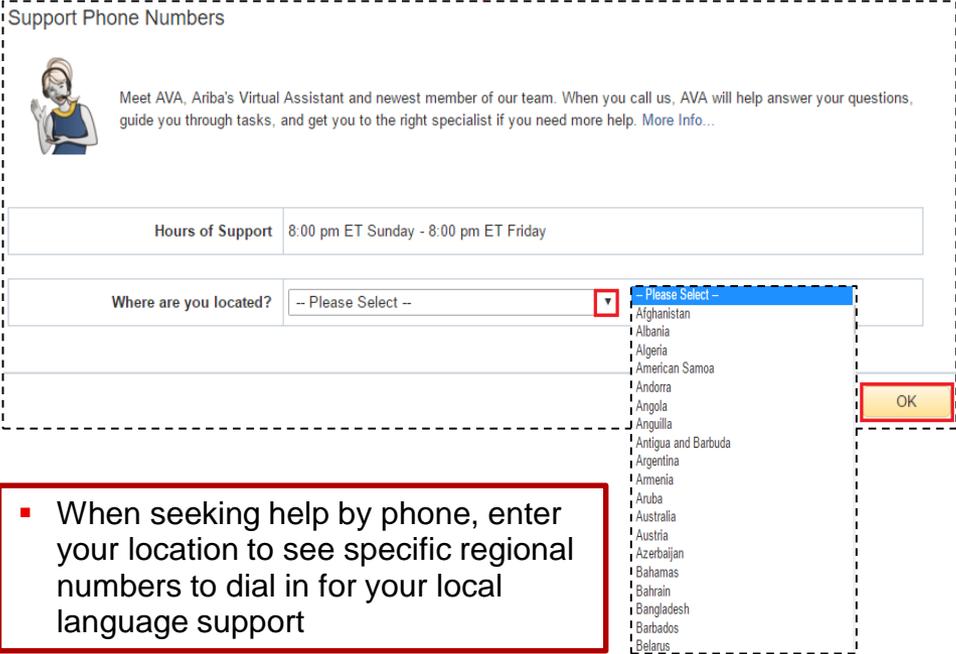
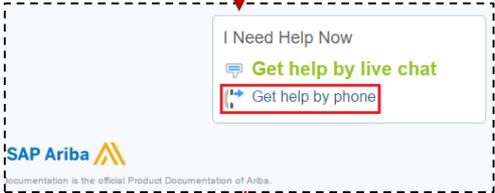
How to reach out to Ariba Technical Support?



- You can search for your query to watch the tutorials on Ariba home page, click on **Help Center**
- Click **Support** as shown in the screen shot



- Alternatively, click on **Get Help by Phone** to reach to the Ariba Technical support team



- When seeking help by phone, enter your location to see specific regional numbers to dial in for your local language support

DOs and DONTs

- ✓ Ensure there is one person from your organisation accountable for submitting offers
- ✓ Do not delegate the task of submitting bids or responses to people in your organisation who are not accountable for this activity
- ✓ Follow instructions provided by your sourcing teams and Ariba
- ✓ For any issues, reach out to us via *Compose Message* functionality, or get in touch with the Oerlikon Sourcing Manager
- ✓ Review the training material before filling out an RFI or submitting bids in the RFP
- ✓ Do not wait until the last moment to start using the platform
- ✓ Do not try to change formats or structure of files downloaded from Ariba in any way
- ✓ Do not try to solve “technical issues” on your own; it is advisable to reach out Ariba technical support

Thank you.



**For eSourcing Support please contact:
Ariba Helpdesk – see Ariba portal Help Section**

Or

Email to: global.eProcurement@oerlikon.com