

Media Release

Oerlikon Metco's 25 Years of Strategic Partnership in Latin America Proves Successful

Wohlen, Switzerland — October 8, 2015 — Oerlikon Metco, a leading surface solution provider, has achieved market success in Latin America through its 25-year relationship with SIANCO S.A.

Oerlikon Metco works with many esteemed business partners to extend its sales network in strategic locations throughout the world. In South America, SIANCO was one of the company's first distributor alliances initiated by Oerlikon Metco, making the long-lasting business relationship between the two companies highly valuable to both partners and beneficial to customers in the region. SIANCO S.A. represents Oerlikon Metco in Argentina, Uruguay and Paraguay.

"With SIANCO as our distributor, we've increased considerably our presence in these countries and provide this region the highest quality customer service," said Steven Ort, Vice-President of Sales Americas at Oerlikon Metco. "Our goal is to continuously improve our customers' capabilities in thermal spray and other coating technologies to meet the increasing demands for surface solutions in the marketplace. Through our partnership with SIANCO, we've been able to leverage our support infrastructure to achieve our objectives and satisfy our customers' needs with complete and innovative coating solutions."

Industries such as oil and gas, heavy machinery, construction, mining, machining and other industrial businesses benefit from coating technologies through a wide-range of solutions for wear resistance, corrosion control, and other surface enhancements. For example, alternatives for hard-chromium plating that improve the service life of heavy equipment. Likewise, in the mining industry, producers increase uptime with carbide coatings on mining equipment applied using thermal spray, welded overlays, Plasma Transferred Arc (PTA) and laser cladding technologies.

Andre O'Czerny, Sales Director for Latin America, recently congratulated SIANCO by presenting Bruno Giuntini, the company's president and founder, with a plaque honoring 25 years of fruitful collaboration. "Our business relationship with SIANCO is one that we value greatly," commented O'Czerny. "We applaud SIANCO, S.A. on 25 years of success and we're looking forward to the future as we continue to work together to provide high quality surface technology products to our customers in South America."

SIANCO S.A. provides high quality thermal spray products, welding materials, and excellent customer service in the surface solutions industry. The company has a rich culture and history as a leading distributor of analytical equipment for laboratories and has an analytical chemistry laboratory division.





Mr. Bruno Giuntini (left) receives commemorative plaque presented by Mr. Andre O'Czerny (right) in honor of the 25th Anniversary as an Oerlikon Metco distributor.

For further information please contact:

Andreas Bachmann Head of Marketing & Communications Oerlikon Metco T +41 56 618 81 81 F +41 56 618 81 00 andreas.bachmann@oerlikon.com www.oerlikon.com/metco

About Oerlikon Metco

Oerlikon Metco enhances surfaces that bring benefits to customers through a uniquely broad range of surface technologies, equipment, materials, services, specialized machining services and components. The surface technologies such as Thermal Spray and Laser Cladding improve the performance and increase efficiency and reliability. Oerlikon Metco serves industries such as aviation, power generation, automotive, oil & gas, industrial and other specialized markets and operates a dynamically growing network of more than 40 sites in EMEA, Americas and Asia Pacific. Oerlikon Metco, together with Oerlikon Balzers, belongs to the Surface Solutions Segment of the Switzerland-based Oerlikon Group (SIX: OERL).

For further information, please see: www.oerlikon.com/metco.

About the Surface Solutions Segment

The Oerlikon Surface Solutions Segment includes the two brands Oerlikon Balzers and Oerlikon Metco. Oerlikon Balzers is one of the world's leading suppliers of surface technologies that significantly improve the performance and durability of precision components as well as tools for the metal and plastics processing industries. Extremely thin and exceptionally hard coatings reduce friction and wear. Under the technology brand ePD, the company develops integrated services and solutions for the metallization of plastic parts with chrome effects. Oerlikon Metco enhances surfaces with coating solutions and equipment. Customers benefit from a uniquely broad range of surface technologies, coating solutions, equipment, materials, services, and specialized machining services and components. The innovative solutions improve performance and increase efficiency and reliability. Oerlikon Metco serves industries such as power generation, aviation, automotive, and other specialized markets. The Surface Solutions Segment operates a dynamically growing network of currently more than 145 facilities with over 140 coating centers in 36 countries in Europe, the Americas, Asia and Australia, employing more than 6 000 people. The Surface Solutions Segment is part of the Switzerland-based Oerlikon Group (SIX: OERL).