

Investing in a global industry leader with profitable growth and a transforming portfolio

Investor Presentation

March 2020



Agenda



- 1 Investment Proposition
- 2 Surface Solutions Segment
 - 2.1 Attractive End Markets
 - 2.2 Leading Technologies
 - 2.3 Diversified Business Models
 - 2.4 Profitable Growth Drivers
- 3 Manmade Fibers Segment
- 4 Financials
 - 4.1 Group overview
 - 4.2 Latest quarterly results
- 5 Appendix

Oerlikon's investment proposition



A UNIQUE PROPOSITION...

Oerlikon creates innovative surface solutions, advanced materials and polymer processing, addressing customers' challenges and helping them succeed in their industries.

Over 1000 engineers are dedicated to continuously develop new solutions, materials and technologies with and for our customers.

Oerlikon is a leading global technology and engineering group serving its customers in 37 countries, generating CHF 2.59bn sales (FY 2019) and distributing a sustainable dividend to its shareholders.

Oerlikon has a net cash position and an unleveraged balance sheet allowing for organic and inorganic investments

... WITH TWO ATTRACTIVE INVESTMENT PILLARS



PORTFOLIO TRANSFORMATION OPPORTUNITY

Enable organic growth at attractive margins in Surface Solutions





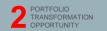
Mid-term aspiration: 4-6% revenue CAGR with sustainable EBITDA margin profile of 21-23%*					
Leader with unique competences	#1 and #2 market positions	 Presence across entire surface solutions value chain Dedicated business models to match customer needs 			
Attractive end markets	Diversified industry exposure – ~2-3% premium to global GDP	 Aviation, automotive, tooling, power generation, general industry 			
Build on trusted customer relations	>30 000 customers	 Global OEMs and tier 1 clients in all end markets Top 10 customers: ~18% of sales 			
Technological leadership & innovation	>40 R&D sites & >50 global partnerships	 Widest ranging portfolio of surface technologies, advanced materials, coating equipment and services 			
Proven and diversified business model with global network	>60% service revenue 166 sites in 37 countries	 Client-facing model offering engineering, coating services and solutions in materials & equipment 			

ADDITIONAL GROWTH OPPORTUNITY: ONGOING RECOVERY IN LEADING MANMADE FIBERS SEGMENT

¹ excl. investments in Additive Manufacturing; incl. impacts from IFRS 16

Oerlikon's strategic portfolio priorities







CHF 2 593 million sales (2019)

Surface Solutions Segment CHF 1 488 million

World market leader with widest ranging portfolio of surface technologies, advanced materials, coating equipment and services

Manmade Fibers Segment CHF 1 106 million

From melt to yarn, fibers and nonwovens - world market leader for systems / plants used in the production of manmade fibers

- Creating a global surface solutions and advanced materials powerhouse
- Organic investments: innovation, markets, applications and technologies
- Additive Manufacturing
- M&A

- Manage market cycle
- Execution of capacity increase on a variable basis to capture opportunities from recovery
- Maintain technology and market leadership
- Factory 4.0 (Automation)

REDEPLOY CASH AND BALANCE SHEET IN PROFITABLE GROWTH

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- 5 Appendix



Attractive end market exposure



Diversified industry exposure – Delivering customer value by delivering unique functionality to surfaces

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CUSTOMER VALUE

Oerlikon's surface solutions are used to enhance material and surface properties to serve a diverse array of functions to address industry challenges. Separating form and function and giving a purpose to the surface

With Oerlikons capabilities in engineering, material processing and surface solutions we enhance performance of industrial components and empower customers do to things they could not do before

Advancing industrial innovation

AEROSPACE

5%

overall efficiency increase in engine at improved safety



AUTOMOTIVE

2-4%

up to 40%

Reduced fuel consumption

Friction reduction



TOOLING

2.5x

~67%

increased drilling speed

tool lifetime extension



2%

overall efficiency increase at a 530MW gas turbine



Coatings can prolong the service life by a factor of

up to 50







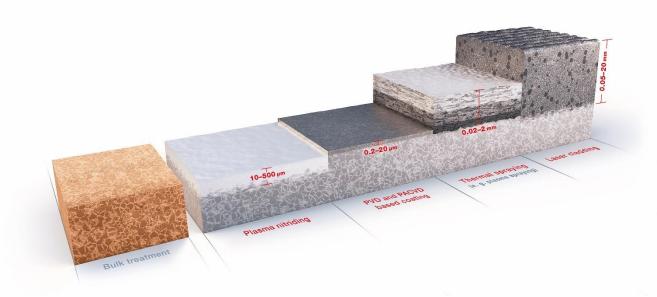
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Leading Technologies



Oerlikon builds on a leading, wide-ranging portfolio of surface technologies





NITRIDING

· Nitriding involves ionizing a nitrogenhydrogen gas mixture in a vacuum

PVD and PACVD/CVD

- PVD is a vacuum deposition method, where a highly pure, solid coating material goes from a condensed state to vapor and then back to a thin-film condensed state
- PACVD and CVD are processes used to deposit thin films from a gas state (vapor) to a solid state on a substrate; Chemical reactions are involved in the process. which occur after the creation of a plasma of the reacting gases

THERMAL SPRAYING

 Powder or wire is melted at high temperatures and the materials are then sprayed onto a surface

LASER CLADDING

 Laser cladding is a method of depositing material in which a powdered or wire feedstock material is melted and consolidated by use of a laser in order to coat part of a substrate

Comprehensive surface functionalities

Oerlikon offers



corrosion protection environmental protection hardness chemical stability color flexibility anti-sticking antibacterial bio-compatibility

strenath conduction control decorative enhancement magnetism control

abrasion protection permeability control thermal stability

thermal protection clearance control easy cleaning

insulation control

anti-reflection wear resistance erosion protection

safety

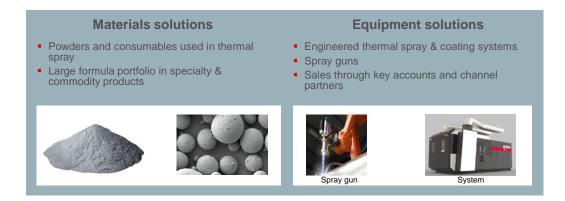


Diversified business model serving customer needs



Business model – Matching customer challenges with standard and customized solutions







USP in application know-how of equipment and material

- Oerlikon's IP sits in the specific process know-how and materials competence
- Client relations have an R&D to R&D character
- Long-lasting client relationships due to design-in and certification processes
- High level of recurring customer demand for materials, equipment and consumables

USP in proximity to customers

- Logistics competence (fast delivery times)
- Network scaling effects
- Flexible, low investment to further expand existing sites and network
- Supporting customers throughout life-cycle

Competitors Materials

HC Stark, Praxair, Höganäs

Competitors Equipment

Praxair, Progressive Surface, GTV

Competitors Service

Ionbond (IHI), Eifeler, Praxair, Chromalloy

Business model – Leading positions and priorities

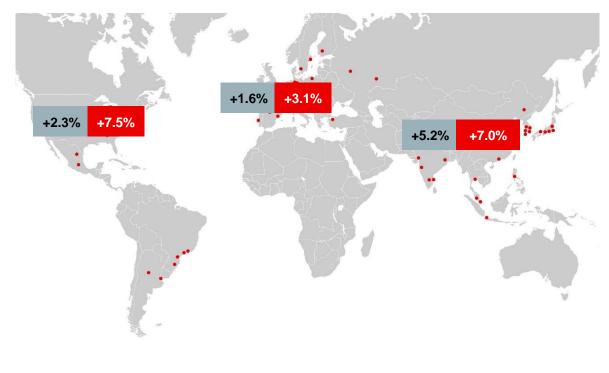


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FY 19 Revenue & **Revenue CAGR Strategic** 2015-19 priorities market position CHF 0.63bn revenue >30% market share in materials +8% Expand materials portfolio & reduce time to market (Aero & Defense) (Scoperta acquisition) ~20% market share in materials (Power Generation) Increase penetration of new thermal spray coating system after successful launch >40% market share in equipment Increase tailored solutions approach in materials (Aero & Defense) +4% and equipment ~35% market share in equipment (Power Generation) CHF 0.86bn revenue Strengthen #1 position by expanding network, application and product range ~30% PVD market share (#1) +4% Accelerate service growth / leverage current ~40% friction systems market share (#1) momentum ~15% nitriding market share (#1)

Business model – Global coating center network





157 SERVICE CENTER FOR GROWTH

- Diversified regional exposure allows servicing of global and local customers
- Ongoing network expansion aligned to customer demand and regional dynamics
- Asset light capacity expansion through both additional on-site capacity and new centers
- Outperform growth in all regions

GLOBAL NETWORK - DIVERSIFIED SALES





GDP* OERL Regional GDP growth versus Surface Solutions growth 2015-19

¹ Source: IMF; average 2015-2019

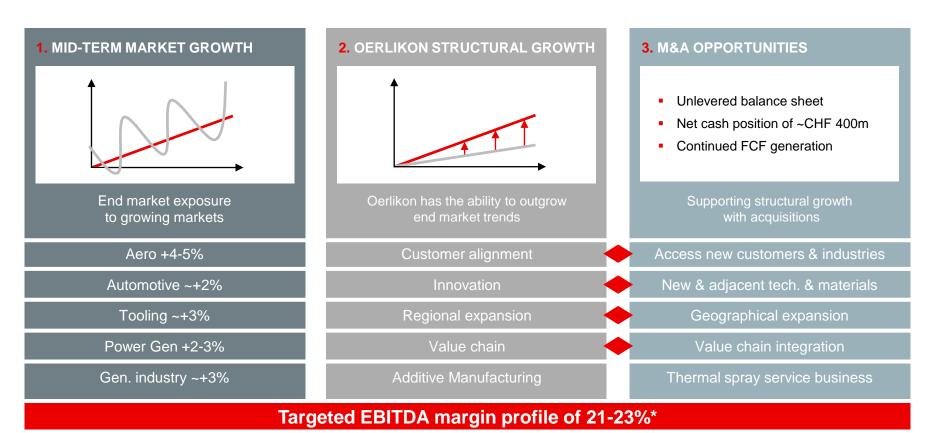


Driving profitable growth

Levers of growth in customer alignment, innovation, regional expansion and M&A Additive Manufacturing as adjacent structural growth opportunity

Three drivers of profitable growth





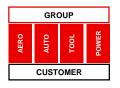
¹ excl. investments in Additive Manufacturing; incl. impacts from IFRS 16

Structural growth drivers in detail



Customer alignment

Leverage existing customer relationships and industry expertise



Achievements (Examples)

- Building a client facing structure along industries
- Alignment in sales and management structure
- Moving to more key account management

Potentials

- Identify and address untapped markets and applications
- Top-Selling

Innovation

Leverage leading technological capabilities



- 2010 introduction special carbides for aero applications
- 5 year qualification period with leading OEMs
- 50% increase year-over-year achieved over 2 year period
- Innovation pipeline for coating solutions, materials and equipment

Regional expansion

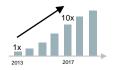
Expand and leverage network



- Follow development of new industrial poles (SEA), i.e. Malaysia, Philippines, South Korea
- Today 47 centers in Asia (24 in 2010 and 12 in 2005)
- 8 focus countries defined
- 3-4 new coating centers p.a.

Value chain

Expand value added offering



- 2013 acquisition of Rox regrinding technology an important backward integration step in recoating tools
- Today, Rox systems in >15 centers established
- Grew revenue 10x since acquisition

- Expansion into additional preand post treatment activities
- Increasing service value per tool/component

From surface to structure – Leveraging Oerlikon's core competencies to scale the entire AM value chain



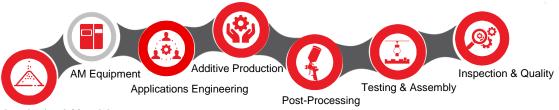
LEVERAGING LEADING CAPABILITIES OF SURFACE SOLUTIONS IN AM OFFERING:

- AM-specific metal powders including, Ni, Co, Cu, Fe, Ti & Al alloys
- Application engineering and R&D to support customer's AM development
- Prototype production metal and plastic
- Series production
 of advanced metallic components using AM
 and state of the art post-processing technologies

HELPING OUR CUSTOMERS REALIZE THE VALUE OF ADDITIVE MANUFACTURING

DELIVERING ADVANCED MATERIALS & COMPONENTS GLOBALLY



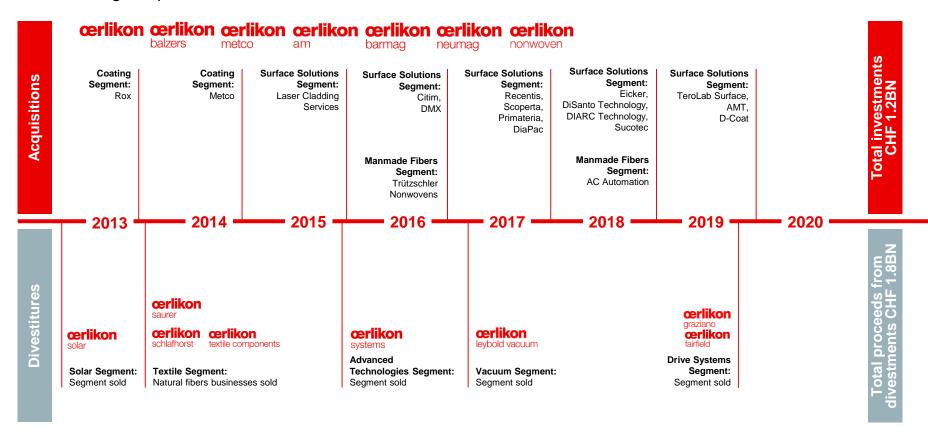


Atomization & Materials

Oerlikon Transformation



Streamlining the portfolio and focus on Surface Solutions



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- 5 Appendix

EY FACT

Manmade Fibers – Supplying Industry Solutions from Melt to Yarn, Fibers and Nonwovens



#1 IN CONCENTRATED MARKET

- The polyester chain is quite consolidated on both the customer and competitor front – largest competitor is Japanese TMT Machinery
- 25 companies represent over 60% of global manmade fibers capacity – 22 of which are Oerlikon customers

FOCUS ON CYCLE MANAGEMENT

- Current market improvement driven by market consolidation, performance and technology upgrades – ahead of 13th Chinese five-year plan
- Lean in terms of vertical integration and corporate setup
- Through cycle target of average:
- CHF750m to CHF850m sales (peak up to CHF 1.1bn)
- Mid-teens EBITDA margin

UNIQUE CUSTOMER BENEFITS FOR MANMADE FIBER APPLICATIONS

- Long-term engineering competencies ensure highly reliable processes
- Compact machine design an efficient use of space including control elements embracing Industry 4.0
- Continuous improvement in energy efficiency achieving energy savings of up to 50%
- Low production cost (labor, downtime and maintenance cycles)
- High-quality output



43% of FY19 Group revenue



Maintaining high level of topline until 2022 with improving margin



Leading technology from melt to yarn, fibers and nonwovens

Textile Applications (~76% of sales)
Filament (POY, FDY) and Texturing (DTY)



Special Filament (~11% of sales)
BCF, IDY and Extrusion & Recycling



Plant engineering (~13% of sales)
Continuous Polymerisation, Staple Fiber and
Nonwoven



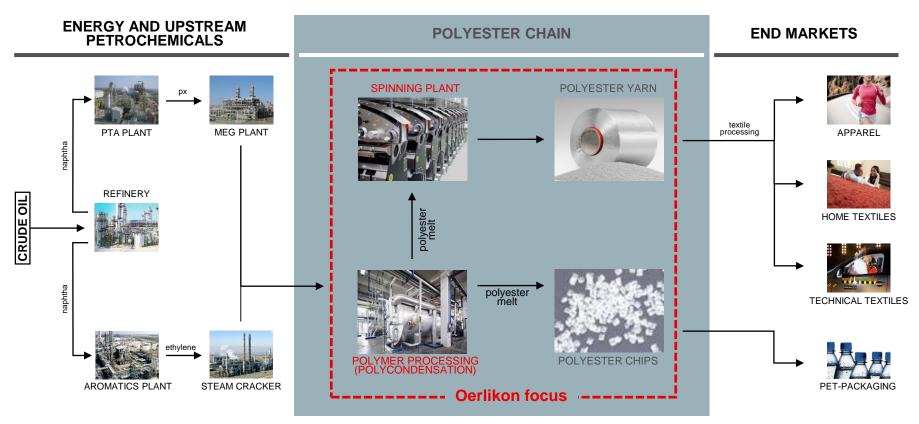
>10%

Share of customer service

including spare parts, installation, training and surface / material testing

Oerlikon in the middle of the polyester value chain



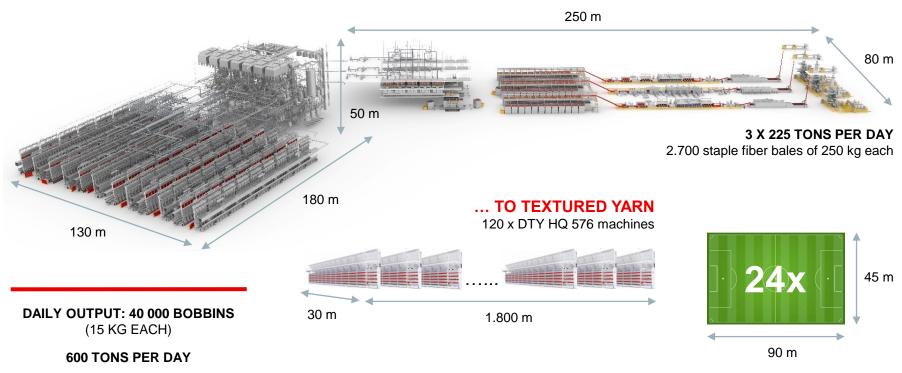


PX = paraxylene; PTA = purified terephthalic acid; MEG = monoethylene glycol; PET = polyethylene terephthalate.

Customer example – Engineered Plant Solutions as One-Stop Service

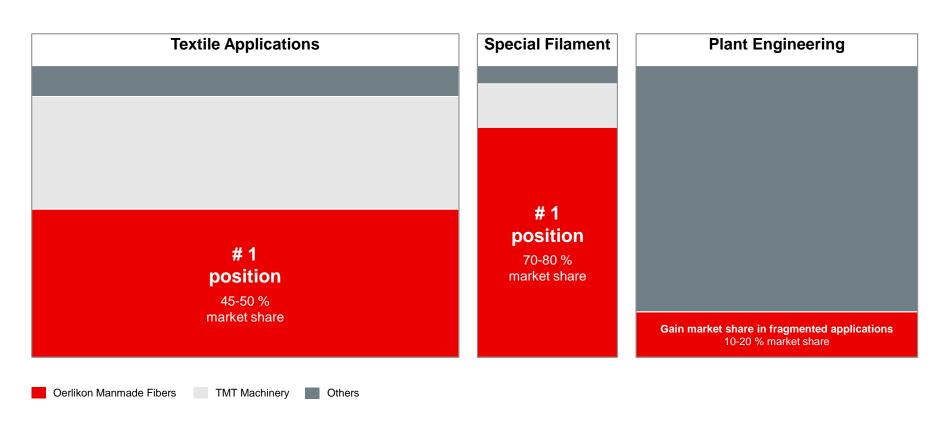


FROM MELT TO FIBERS



Competitive landscape Market share by application





Extend the core business, develop solutions and improve customers services for growth

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Industrie 4.0 / Digitization



Products and Engineering (incl. Recycling)



Customer Services



Automation



Corporate Social Responsibility (e-save)



Yarn / Material

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- 5 Appendix

Oerlikon Group – Key financial figures



in CHF million

Key financial figures	2019	2018	2017	2016	2015
Order intake ¹	2'590	2'731	2'211	2'413	2'537
Sales (3 rd parties) ¹	2'593	2'609	2'068	2'331	2'671
EBITDA margin ^{1, 2}	14.1 % ⁷	15.6 %	15.6 %	14.3 %	12.7 %
Cash flow from operations ³	322	429	404	293	289
Net working capital	70	-79	167	316	391
R&D ^{1, 6}	122	116	95	94	103
Total equity	1'769	2'021	1'989	1'840	1'572
Net cash ⁴	333	398	499	401	79
ROCE	7.0 %	12.1 %	8.2 %	5.7 %	-19.8 %
EPS (reported)	-0.21	0.71	0.44	1.14	-1.24
Dividend	1.00 ⁵	1.005	0.35	0.30	0.30

¹ 2019 continuing operations, 2018, 2017, 2016, 2015 as reported

² 2019 includes one-time effects of CHF -25 million (restructuring expenses of CHF -19 million and other expenses of CHF -6 million) and 2015 includes one-time effects of CHF -112 million (restructuring)

³ Before changes in net current assets

⁴ Net cash includes cash and cash equivalents and marketable securities less current and non-current debt

⁵ Total dividend of CHF 1.00 consists of stable ordinary dividend of CHF 0.35 and extraordinary dividend of CHF 0.65

⁶ Research and development expenditure includes expense recognized as intangible assets

⁷ Underlying adjusted EBITDA margin of 15.1 % includes one-time effects of CHF -25 million (see footnote 2)

Oerlikon Segments – Key financial figures



in CHF million

Key financial figures	2019	2018	2017	2016	2015
Surface Solutions					
Order intake	1'468	1'574	1'412	1'236	1'233
Sales (3 rd parties)	1'488	1'511	1'370	1'238	1'229
EBITDA margin	15.6 %¹	18.6 %	20.1 %	22.2 %	21.4 %
Net operating assets	1'771	1'584	1'519	1'372	1'325
Manmade Fibers					
Order intake	1'122	1'157	799	577	733
Sales (3rd parties)	1'106	1'098	698	481	794
EBITDA margin	13.0 %	11.7 %	8.0 %	3.3 %	10.6 %²
Net operating assets	30	-59	69	163	225

Page 28

 $^{^{\}rm 1}$ Including CHF -13 million exceptional expenses; underlying adjusted EBITDA margin of 16.6 %

² Incl. one-time restructuring cost (CHF -43 million)

Net income impacted by non-cash effects¹ from divestment of Drive Systems – tax rate improved



in CHF million	FY 2019	FY 2018	Δ
Order intake	2'590	2'731	-5.2 %
Sales	2'593	2'609	-0.6 %
EBITDA in % of sales	366 14.1 %	406 15.6 %	9.9 %
Result before interest and taxes (EBIT) in % of sales	164 6.2 %	243 9.3 %	-32.5 %
Financial result	-15	-3	>100 %
Result before taxes (EBT) in % of sales	149 5.7 %	240 9.2 %	-37.9 %
Income taxes in % of EBT	-39 26.2 %	-68 28.3 %	-42.6 %
Result from continuing operations in % of sales	110 4.2 %	173 6.6 %	-36.4 %
Result from discontinued operations	-176	73	>100 %
Net income	-66	245	>100 %

¹ Impacted by reclassification of CHF 284 million (non-cash) cumulative translation differences and other items from other comprehensive income related to the divestment of Drives Systems Segment

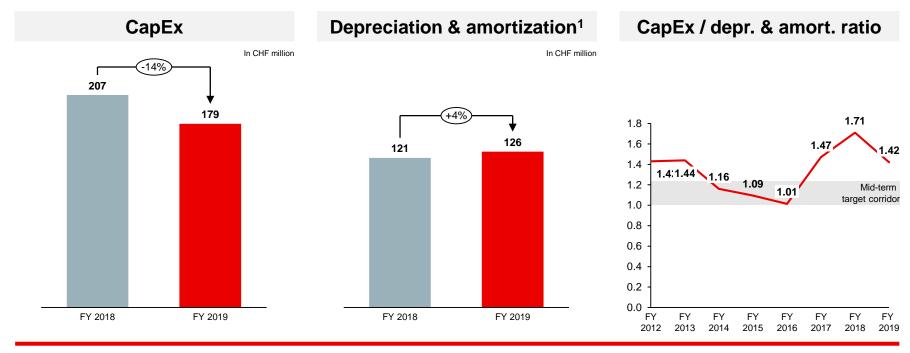
Strong unleveraged balance sheet with an equity ratio of 49 %



in CHF million	2019	2018
Cash and cash equivalents	658	764
Trade and trade notes receivables	309	305
Inventories	338	343
Property, plant and equipment	634	667
Goodwill and intangible assets	1'117	1'139
Assets classified as held for sale	-	866
Total other assets	591	461
Total assets	3'647	4'545
Trade payables	264	277
Current contract liabilities	313	450
Non-current lease liabilities	178	39
Non-current loans and borrowings	154	155
Non-current post-employment benefit liabilities	347	329
Liabilities classified as held for sale	-	363
Total other liabilities	622	911
Total liabilities	1'878	2'524
Total equity	1'769	2'021
Total equity ratio	49 %	44 %
Net cash	333	398

CapEx to depreciation ratio exceeding target corridor for future growth – converging towards corridor to continue



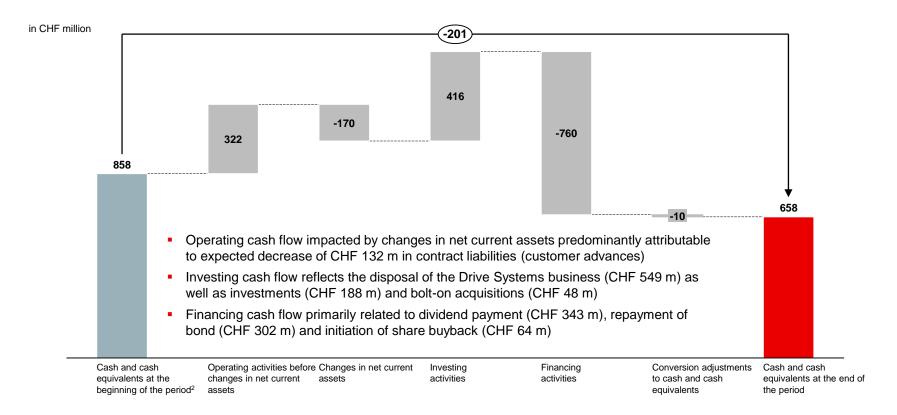


- Surface Solutions Segment ratio of 1.34 investments in capacity / footprint expansion while investments in Additive Manufacturing substantially reduced (CHF 10 m CapEx)
- Manmade Fibers Segment ratio of 1.65 as a result of relatively higher capex in 2019 in an asset light business with low level of D&A

Depreciation & amortization excluding amortization of acquired intangible assets and depreciation related to right of use assets under IFRS16 (leasing)

Consolidated cash flow statement 2019¹



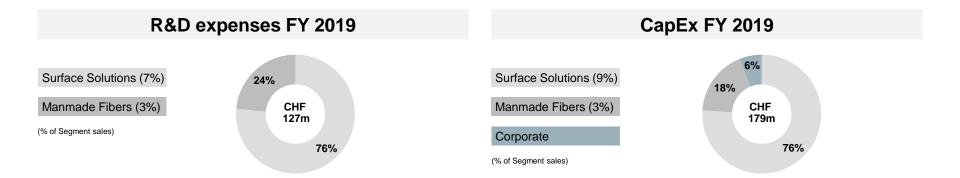


¹ Includes cash effects from discontinued operations as well as assets and liabilities held for sale

² Includes CHF 94 million, which are included in "Assets classified as held for sale" in the balance sheet as of January 1, 2019

R&D and CapEx on Segment level

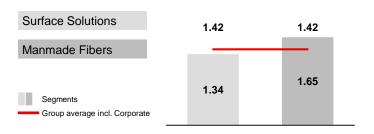




Depreciation & Amortization FY 2019



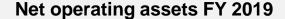
CapEx / Depr. & Amort. FY 2019¹



¹ Excluding amortization of acquired intangible assets and depreciation charges related to right of use assets under IFRS16 (leasing)

Asset allocation and employees on Segment level

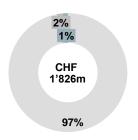




Surface Solutions

Manmade Fibers

Corporate

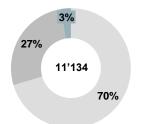


Employees (FTE) by Segment FY 2019

Surface Solutions

Manmade Fibers

Corporate

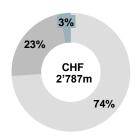


Operating Assets FY 2019

Surface Solutions

Manmade Fibers

Corporate



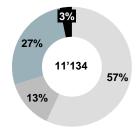
Employees (FTE) by Region FY 2019

Europe

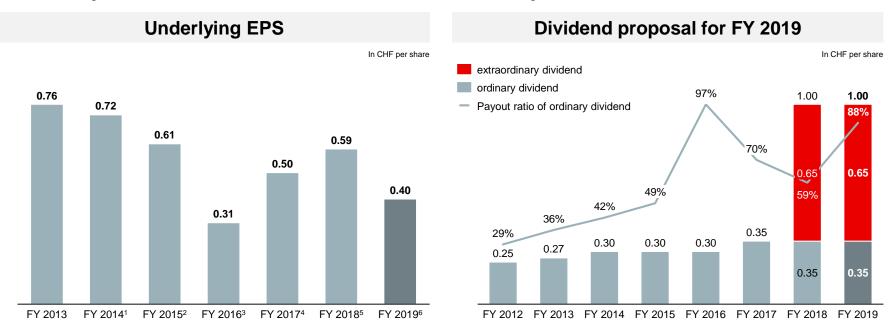
North America

Asia / Pacific

RoW



Attractive dividend of CHF 1.00 per share proposed – cerlikon ordinary dividend CHF 0.35 + extraordinary dividend CHF 0.65



Dividend policy unchanged: Payout proposal based on up to 50 % of underlying net result and beyond after considering the Group's
financial position and affordability from the balance sheet

¹ Underlying EPS from continuing operations (reported EPS CHF 0.59); ² Underlying EPS from cont. op., normalized for restructuring cost, impairments & amortization of acqu. intangible assets net of tax (reported EPS CHF -1.24);

³ Underlying EPS from cont. op., normalized for amortization of acqu. intangible assets net of tax (reported EPS CHF 0.44);
⁴ Underlying EPS from cont. op., normalized for amortization of acqu. intangible assets net of tax (reported EPS CHF 0.71);
⁶ Underlying EPS from cont. op., normalized for amortization of acqu. intangible assets net of tax (reported EPS CHF -0.21);
⁸ Underlying EPS from cont. op., normalized for amortization of acqu. intangible assets net of tax (reported EPS CHF -0.21);
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Investments in future profitable organic growth across all businesses





Surface Solutions Segment



Investment in **competence centers**, in particular for ePD, CVD and Oil & Gas



Further investments in **regional expansion**, mainly in India, Japan, China, USA, Slovakia as well as new market entries Asia



Enlarge **materials offering**: investments in titanium and carbon production, and special AM materials



Further investments in **Additive manufacturing** aligned with industrialization progress, especially in engineering, services and operations – improve utilization



Digitalization throughout all levels of the organization and **operational expertise** to improve productivity

Manmade Fibers Segment



Investment in Factory 4.0 and digitalization solutions



Next generation equipment with automated solutions



Further investments in **nonwoven** and new technologies in this field



New staple fiber R&D lines

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- 6 Appendix

Resilient performance in 2019 – positioning Oerlikon for 2020 and beyond



1

Execution on strategy in 2019

- Successful divestment of Drive Systems
- Investment in organic and inorganic growth in Surface Solutions to strengthen market and technological leadership
- Initiation of share buyback

2

Robust performance in challenging markets

- Sustaining top line at prior year's level in turbulent market environment
- Operational Group EBITDA margin at 15.1 % excluding restructuring and one-time effects (reported 14.1 %)
- Surface Solutions with expected operational improvement in Q4

3

Positioning and capital allocation for the future

- Comprehensive productivity program initiated to adjust for market conditions and to make Oerlikon fit for the future
- Strengthen capabilities and continue investments for future growth
- Continued focus on inorganic growth with disciplined view on valuations

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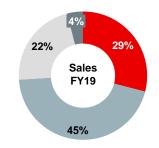
Attractive dividend

- Proposing a total dividend of CHF 1.00 per share, comprised of:
 - an ordinary dividend of CHF 0.35
 - an extraordinary dividend of CHF 0.65
- Subject to approval by AGM in April 7, 2020

Surface Solutions Segment – maintaining sales in adverse markets, margin impacted by restructuring







OPERATIONAL PERFORMANCE

- Decline in orders across almost all markets, driven by slowdown in Automotive, Tooling and Power Generation
- Flat sales compared to 2018 taking currency movements of CHF -21 m into account (reported -1.5 %); CHF ~24 m sales from acquisitions and material surcharges in 2019
- Increase in thermal spray business in materials, equipment and services; Thin-film services impacted by weak global end markets (particularly automotive) and China/Asia from a regional perspective
- FY EBITDA profitability 16.6 % before CHF ~13 m exceptional items; decline in margin before exceptional items due to product and regional mix and investments in future growth; (FY EBITDA margin reported 15.6 %);
- Q4 saw expected EBITDA improvement (adj. 17.9 %²)

MARKET DEVELOPMENT

- Tooling industry softened given overall global economic environment and trade tensions
- Automotive market suffered, substantially reduced production volumes in Asia and Europe – stabilizing trends in Q4, large investment decisions held back
- General Industry (IP¹) impacted by market conditions in Europe and Asia while strong in the US
- Aerospace market with continued growth, despite industry challenges and perceived outlook
- Ongoing structural and market challenges in Power Gen.
- Europe and Asia (particularly China) with weaker business environment, North America delivered continued growth

Tooling	5%
Automotive	25%
Aviation	Sales FY19
General Industry	16%
Power Generation	25%

in CHF million	4Q19	4Q18	у-о-у	y-o-y ex FX	FY19	FY18	у-о-у	y-o-y ex FX
Order intake	359	400	-10.3%	-8.7%	1'468	1'574	-6.7%	-5.4%
Sales (3 rd parties)	369	383	-3.7%	-1.9%	1'488	1'511	-1.5%	-0.1%
EBITDA	54	65	-16.9%	-	234	283	-17.3%	-
In % of sales	14.5%	16.9%	_	-	15.6%	18.6%	-	-
EBIT	9	29	-69.0%	-	65	144	-54.9%	-
In % of sales	2.5%	7.4%	_	_	4.4%	9.5%	_	_

Page 39

¹IP = Industrial Production

² Reported EBITDA margin of 14.5% include CHF 12 m restructuring

Manmade Fibers Segment – Sustained high order intake and sales – FY profitability improved

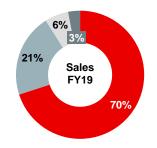




Europe

North America

RoW



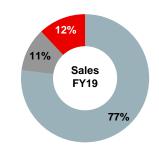
OPERATIONAL PERFORMANCE

- Strong order intake sustained in FY 2019, book-to-bill exceeding 1 for the fourth consecutive year
- Strong innovation pipeline presented at ITMA 2019
- Sales remained at high levels and exceeding CHF 1.1 bn in 2019
- Sales growth in Textile Applications, mainly filament equipment in China; decline in sales in Special Filament (BCF¹ applications in Turkey and US) and Plant Engineering (especially staple fibers)
- EBITDA margin improvement despite ongoing impact from execution of projects from the last downcycle

MARKET DEVELOPMENT

- Textile Applications (Filament/Texturing) with continued strong project pipeline
- Special Filament, mainly in BCF¹ in Turkey and US at expected low levels; growing interest in recycling solutions
- Project opportunities in Plant Engineering with high interest and new project opportunities in nonwoven portfolio and positioning for CP² solutions; challenging market conditions for staple fibers
- Strong project pipeline for Textile Applications resulting in lead times reaching into 2022 and beyond





in CHF million	4Q19	4Q18	у-о-у	y-o-y ex FX	FY19	FY18	у-о-у	y-o-y ex FX
Order intake	252	241	4.6%	8.1%	1'122	1'157	-3.0%	0.2%
Sales (3 rd parties)	267	270	-1.1%	2.0%	1'106	1'098	0.7%	4.0%
EBITDA	25	33	-24.2%	-	144	128	12.5%	_
In % of sales	9.3%	12.2%	-	-	13.0%	11.7%	-	_
EBIT	18	28	-35.7%	-	117	106	10.4%	-
In % of sales	6.7%	10.5%	_	_	10.6%	9.6%	_	_

¹ Bulked Continuous Filament (Carpet Yarn)

² Continuous Polycondensation

Robust performance in challenging market conditions - comprehensive productivity program for the future



4Q19 vs. 3Q19

(q-o-q)

0.5%

0.2%

0.3%

in CHF million	4Q19	4Q18	у-о-у	FY19	FY18	у-о-у
Order intake	612	641	-4.5%	2'590	2'731	-5.2%
Sales (3 rd parties)	636	653	-2.6%	2'593	2'609	-0.6%
EBITDA	67	95	-29.5%	366	406	-9.9%
In % of sales	10.5%	14.5%	_	14.1% ¹	15.6%	_
EBIT	14	53	-73.6%	164	243	-32.5%
In % of sales	2.2%	8.2%	_	6.3%	9.3%	_

- Group Sales up 1.1 % organically; showing strength of portfolio
- Group Orders decreased due to weakness in key markets in Surface Solutions – Manmade Fibers maintained high level
- Currencies provided headwinds on orders (CHF 58 m) and sales (CHF 57 m)
- Group with book-to-bill of 1.0 for FY 2019

Sales growth

Reported

Performance

FX translation

- Initiation of productivity program to reduce structural costs and address market challenges
- Group EBITDA margin before exceptional items (CHF 25 m) at 15.1 %; reported at 14.1 %

FY19 vs. FY18

(y-o-y)

-0.6%

1.7%

-2.3%

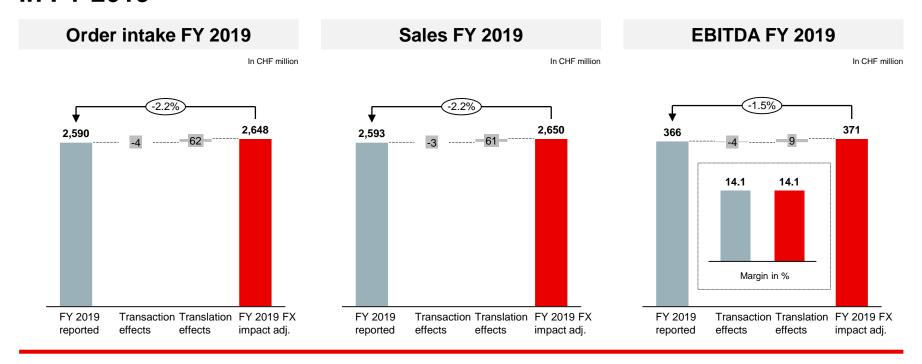
iop-iiii	e uev	Ciobili	CIIL	ai c	, Olistai	IL I A	(y-O-y)	,
	-3.1%)	—				-(1.6%)-	—	
2,731		2,648			2,609		2,650	
 Order intake FY 2018	a	er intake FY 2 at constant FX			Sales FY 2018		Sales FY 201 at constant F	

Ton-line development at constant FX (v-o-v)

¹ Includes exceptional expenses of CHF 25 m. Excluding exceptional items, EBITDA margin was at 15.1 %

FX impact on Orders, Sales and EBITDA in FY 2019

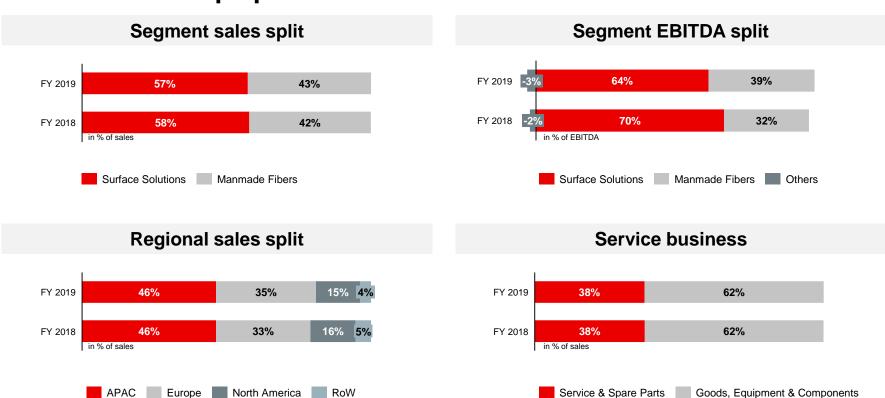




- Top-line impact mainly related to currency translation into reporting currency CHF
- Main drivers were depreciation of EUR and CNY against CHF, partially compensated by a stronger USD against CHF

Business split – Ongoing recovery in Manmade Fibers reflected in Group splits





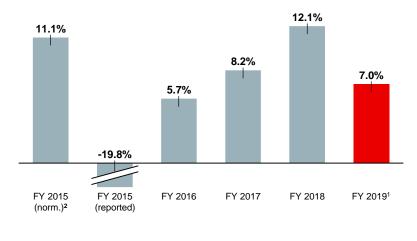
Europe

North America

Return On Capital Employed (ROCE)



	FY 2019 ¹	FY 2018
EBIT	164	243
- Total current income tax	-65	-63
- Total deferred tax income	26	-4
NOPAT	125	176
Net Operating Assets	1'826	1'526
+ Current income tax receivables	15	17
+ Deferred tax assets	141	110
- Current income tax payables	-66	-65
- Deferred Tax liabilities	-128	-132
Capital Employed	1'788	1'456

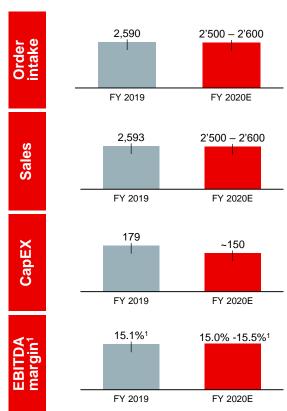


- ¹ 12-months rolling, continuing operations
- Normalized EBIT excl. one-time restructuring cost of CHF 112 million and impairments of CHF 476 million; Current income taxes adjusted accordingly

- Lower ROCE as a result of lower NOPAT over an increased asset base
- Asset base increase mainly due to recognition of the right-of-use assets under IFRS16 (leasing)

2020 Outlook – Robust top-line and defending a solid operating profitability – Launch of productivity program





Underlying Group / Segment assumptions

Oerlikon Group

- Overall sentiment remains affected by geopolitical tensions, trade policy uncertainty and economic friction in key regions / markets
- Order intake and sales expected between CHF 2.5 – CHF 2.6 bn; book-to-bill 1.0
- CapEx of around CHF 150 m reflecting current market conditions while remaining committed to investments for future growth
- Smaller acquisitions included in guidance
- Possible impacts from coronavirus on economic environment not included
- EBITDA margin before exceptional items expected between 15.0 % - 15.5 %

Comprehensive Productivity Program

- Reported EBITDA margin expected between 14.0 – 14.5 % as Oerlikon intends to spend additional CHF 25 – 35 m over next 18 months to position the company for the future...
- ... resulting in a medium term Group EBITDA margin target of 16 – 18 %

Surface Solutions Segment

- Roughly flat sales despite challenging market environment
- Order intake in line with sales book-to-bill 1.0
- EBITDA margin before exceptional items to slightly improve from adjusted 2019 level (16.6 %):
 - + Slightly reduced dilution from AM
 - + Some contribution from cost measures
 - Restructuring benefits weighted to H2 onwards
 - Some market / regional headwinds expected
- Ongoing investments in future growth

Manmade Fibers Segment

- Order intake slightly exceeding CHF 1.0 bn due to ongoing strong project pipeline
- Sales slightly exceeding CHF 1.0 bn
- EBITDA margin around prior year's level (13.0 %) due to product mix effects

¹ before exceptional items (i.e. restructuring and one-offs)

Prepare Oerlikon for the future – Become more agile and more cost efficient – Targeting significant mid-term benefits



Market Uncertainties Remain

- All key end markets remain attractive despite currently facing structural or market related challenges
- Geopolitical and trade uncertainties affecting market and regional dynamics
- Speed of adoption / industrializing of Additive Manufacturing
- Potential impact of corona virus on industrial production too early to assess



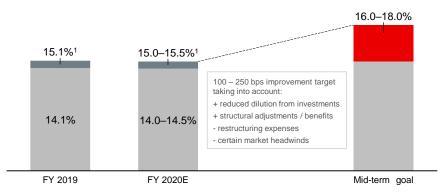
Capital Allocation Strategy Unchanged

- Continued return of capital to shareholders
 - → exceeding CHF 1.1 bn via dividends from 2015 2019
 - → share buyback (2019: CHF 64 m)
- M&A: Utilize strong balance sheet and net cash position
 - → disciplined and prudent approach towards value creating acquisitions
- Organic growth: Continued high level of R&D (>4 % of sales) and CapEx (2019: CHF 179 m; 2020e: ~ CHF 150 m)



Position & Invest in the Future

- Initiated Oerlikon Next Level comprehensive productivity program
 - Consolidate and optimize organizational structure post divestments
 - Maximize business synergies to expand market reach (cross-Business Units and Corporate Center)
 - Simplification and standardization to improve operational efficiency
- Rightsizing of investments to match evolving market dynamics
- Continued and enhanced Operational Excellence initiatives
- Take advantage of technology and application investments going forward
- Significantly improving structural cost position and rightsizing of investments



¹ before exceptional items (i.e. restructuring and one-offs)

Summary



- 1
- 2019: Resilient performance in challenging market environment
- 2

Attractive dividend proposed

3

Committed to strategy and capital allocation

4

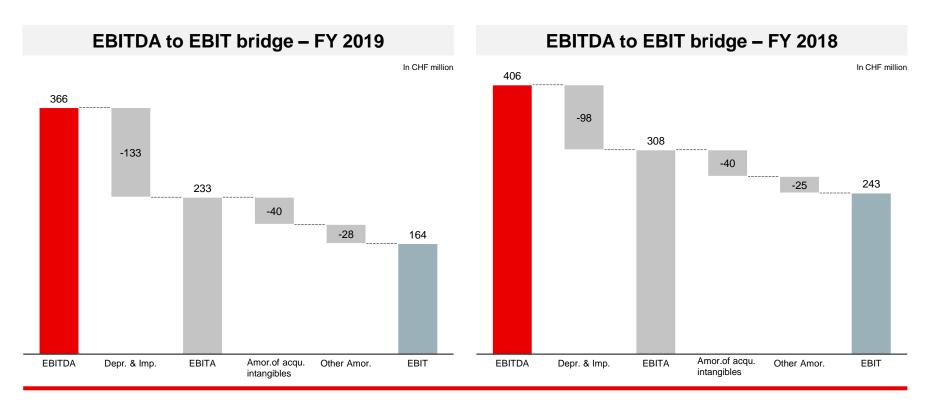
2020: Order intake and sales between CHF 2.5-2.6 bn; EBITDA 15.0-15.5% before exceptional items (reported 14.0-14.5%)

5

Medium term: Comprehensive productivity program to improve profitability

EBITDA to EBIT bridge for Oerlikon Group

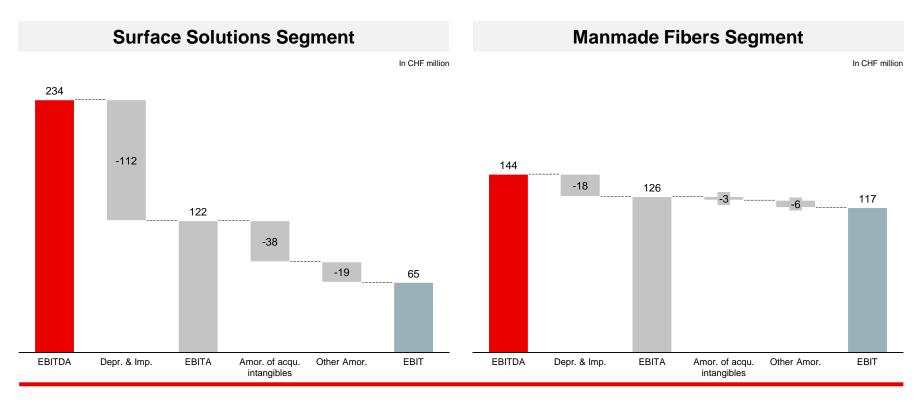




Amortization of identified acquired intangible assets mainly attributable to Metco transaction

EBITDA to EBIT bridge per Segment – FY 2019





Amortization of identified acquired intangible assets of Surface Solutions segment mainly attributable to Metco transaction

Agenda



- 1 Investment Proposition
- 2 Surface Solutions Segment
 - 2.1 Attractive End Markets
 - 2.2 Leading Technologies
 - 2.3 Diversified Business Models
 - 2.4 Profitable Growth Drivers
- 3 Manmade Fibers Segment
- 4 Financials
 - 4.1 Group overview
 - 4.2 Latest quarterly results
- 5 Appendix

Aerospace - Making aerospace safer, more powerful and more efficient



INDUSTRY CHALLENGES

- Focus on turbine efficiency: both cost and 2020 emission reduction goals drive the reduction of the specific fuel consumption
- Engine trends: Lighter weight materials have to withstand erosion, corrosion and extreme temperatures (>1500°C)
- Enhanced gas path sealing to increase safety and efficiency with less emissions
- Stringent process and material certification to ensure safety

SOLUTIONS

- Customized solution of materials and equipment for better performance, greater efficiency and absolute reliability for our customers
- Thermal spray and thin film coatings extend part lifetime and improve efficiency and safety of jet engines
- Thermal barrier coatings on blades and vanes allow for higher temperature in the turbine
- Abradable coatings are used in engines to seal the gas path and improve performance and efficiency
- PVD coatings for wear protection in structure parts and landing gears
- Decorative coatings for cockpit and interior components



16% of FY19 Surface Solutions revenue

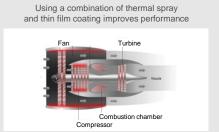


Expected growth rate 4-5%



Oerlikon covers all coating needs of the industry - from powder development and application engineering to equipment and process know-how







Achievements

5%

overall efficiency increase in engine at improved safety

Automotive – Advancing productivity, sustainability and profitability in the industry



INDUSTRY CHALLENGES

- Focus on increasing manufacturing productivity and operating efficiency of cars & reduce environmental impact
- Reduce fuel consumption, emissions and weight
- Engine downsizing (e.g. using less cylinders under higher pressure) causes higher stress on smaller parts
- More corrosion issues from exhaust gas recycling, start-stop systems, turbo-chargers
- Higher torque transmissions with more gears (therefore more synchronizer rings)
- Reducing friction, wear and mechanical losses
- Demand for ecofriendly cars and environmentally friendly solutions (e.g. replacing hexavalent chromium)

SOLUTIONS

- Delivering solutions and equipment for thin film and thick layer coatings to the whole automotive value chain
- Coatings lead to better performance and durability due to wear protection and reduced corrosion and friction
- Oerlikon technologies permit the use of new and lighter material that reduce weight or friction losses in the engine
- Coatings support the development of new and suitable design parts – the number of car parts coated by Oerlikon increased by a factor of 10 since 2008
- Coatings increase reliability and quality of material such as brake disc coatings to support manufacturers in their effort to increase car safety further while significantly reducing fine dust and fuel consumption



25% of FY19 Surface Solutions revenue



Expected growth rate ~2%

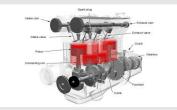


Innovative custom designed solutions and global presence enable reliable operational performance to address our customers needs

Client needed to increase fuel efficiency of engines due to emission regulation



Using a combination of thermal spray and thin film coating to improve performance



Oerlikon delivered PVD solutions for piston pins and TS SUMEBORE coating for cylinder walls



Achievements

2-4%

up to 40%

Reduced fuel consumption

Friction reduction

Tooling – Enabling sharper, stronger and more durable tools

œrlikon

INDUSTRY CHALLENGES

- Focus on quality, cost and overall factory output of any product
- Productivity: increasing tool throughput and solving production bottlenecks
- Durability: reduced service cycles, enhanced corrosion and adhesion protection
- Performance: better production reliability, higher temperatures, higher speed and quality of output
- Environmental challenges i.e. dry machining, REACH compliance

SOLUTIONS

- Delivering over 35 different thin film coatings extend service life, lower manufacturing costs and increase production reliability of tools at enhanced corrosion and adhesion protection
- Joint solution development with customers special coatings to withstand extremely high temperatures, erosion, oxidation and other harmful effects or to lower friction and wear
- Productivity gains by achieving extremely fast cutting speeds at high temperatures
- Lower tool costs due to significantly prolonged tool service life



29% of FY19 Surface Solutions revenue



Expected growth rate ~3%



Technological and market leadership with global availability of solutions enable unique full service performance in terms of quality, process stability, delivery time and consistency

Client needed to increase tool efficiency while at the same time extend replacement cycle



Using a thin film coating to improve performance – reduce friction and wear, increase removal rates



Oerlikon provided coating services by a global network for leading tool manufacturers



Achievements

2.5x

~67%

increased drilling speed

tool lifetime extension

Power Generation – Empowering the way to effectively generate energy



INDUSTRY CHALLENGES

- Focus on increased efficiency to improve client's cost curve position
- Maintenance interval reduction in gas turbines, hydropower and oil & gas
- Oil & gas applications in challenging environments require maintenance free solutions
- Corrosion and erosion cause efficiency losses

SOLUTIONS

- Delivering highly productive and reliable customized solution of coatings, materials and equipment for gas and steam, hydro and wind turbines and oil & gas applications
- With Oerlikon products that reduce distortion and wear, turbines last longer and perform more efficiently and reliably
- Thin film and thick layer solutions protect against abrasive wear, erosion, corrosion, fatigue, high fluid pressure, vibrations, jar impact loads, extreme torque and many more



5% of FY19 Surface Solutions revenue



Expected growth rate ~2-3%



Oerlikon offers all required coating solutions and is the strongest European manufacturer of cooling paths in blades and vanes

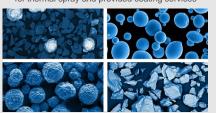
Client needed to increase turbine efficiency while increase time between overhaul & reduce emission



Using thermal barrier coatings (hot section) and thin film coatings (erosion)



Oerlikon delivered materials and equipment for thermal spray and provided coating services



Achievements

2%

overall efficiency increase at a 530MW gas turbine

General Industry – Enable industries to build more powerful, complex and efficient products



INDUSTRY CHALLENGES

- Consumer Goods: Providing design, reliability and scratch-resistance for product differentiation. Coatings of watches to washing machines, of consumer electronics to sanitary fittings improve their performance, quality and service and make their production more efficient
- Medical: Medical coatings include antimicrobial functionality to ensure fast wound healing, biocompatibility to support the integration of an implant into the bone or non-reflection of surgical instruments
- Pulp/Paper & Print: Coatings applied to anilox rolls or corrugating rolls for the paper industry significantly extend the useful life of the rolls
- Steel & Metal processing: Components used in the production and processing of steel/metals need to resist the high temperature and corrosive effects of molten and hot metals.

- Food/packaging: hygiene, productivity and reliability are critical for FMCG clients. Coatings help maintain hygiene, reduce wear, extend the service life or improve manufacturing process for food processing, plastic film and foils, labelling, bottling, paper production and more
- Engineering: Coatings minimize friction, wear corrosion and enhance the reliability of instrument panels, air vents, batteries, semiconductors, agricultural machinery, construction equipment to printing industry
- The growth potential for Oerlikon's technologies is broad and diverse as there is hardly any industry where Oerlikon technologies can not add value



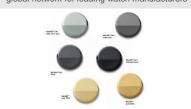
Clients need abrasion- and scratch-resistance to housing and to enhance the look of exterior parts



Using amorphous carbon coatings protect the watch parts from wear and corrosion and adding colors in-fashion



Oerlikon provided coating services throughout a global network for leading watch manufacturers



Achievements

Coatings can prolong the service life by a factor of

up to 50

Oerlikon shares



Oerlikon shares

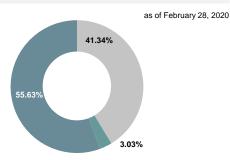
- Listed on Swiss Exchange (SIX) since 1973
- Securities symbol: OERL
- Securities number 81 682
- ISIN: CH0000816824
- Number of shares outstanding: 339 758 576 shares
- Re-entry to Swiss SMIM (April 17, 2012)
- Addition to STOXX Europe 600 (June 18, 2012)
- Re-entry to SPI Select Dividend 20 Index (March 18, 2019)

Oerlikon shareholder structure¹

Liwet Holding AG

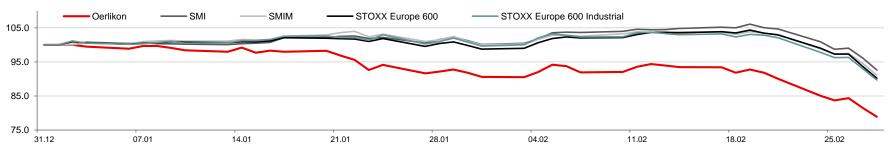
Black Creek IM

Others (incl. 1.65% treasury shares)



Oerlikon share price development

as of February 29, 2020, indexed; 100 percent = closing price per December 31, 2019



1 Based on latest notifications by Liwet (as of May 25, 2018 of 140 484 860 shares), Black Creek (as of January 20, 2018 of 9 966 654 voting rights) and BlackRock (as of August 14, 2019 of 9 826 322 voting rights)

Page 56 Oerlikon Investor Presentation

March 2020



Coverage – 7 Buy / Add – 6 Hold / Neutral – 0 Sell / Underperform

Broker	Analyst	Recommendation	Date of last update	Target price
AlphaValue	Luis Pereira	Buy	27/02/2020	12.70
Baader Helvea	Christian Obst	Add	18/12/2019	12.50
Berenberg Bank	Marta Bruska	Hold	05/03/2019	n/a
Credit Suisse	Patrick Laager	Neutral	06/11/2019	10.50
Deutsche Bank	Uwe Schupp	Buy	20/02/2020	12.00
Kepler Cheuvreux	Torsten Sauter	Hold	24/02/2020	11.00
MainFirst	Christian Arnold	Neutral	10/12/2019	12.20
Octavian	Alessandro Foletti	Buy	22/01/2020	12.50
RBC Capital Markets	Wasi Rizvi	Sectorperform	17/01/2020	12.00
Societe Generale	Sebastian Ubert	Buy	12/12/2019	13.00
UBS	Fabian Haecki	Buy	05/11/2019	12.50
Vontobel	Michael Foeth	Buy	05/11/2019	13.80
ZKB	Armin Rechberger	Marketweight	05/11/2019	n/a
Consensus				12.25

Financial Calendar 2019 / 2020



March 3, 2020	Q4 / FY 2019 results - Media & Analyst Conference in Zurich
April 7, 2020	Annual General Meeting of Shareholders - KKL Lucerne
May 5, 2020	Q1 2020 results - Media & Analyst Conference Call
August 4, 2020	Q2 / HY 2020 results - Media & Analyst Conference Call
November 3, 2020	Q3 / 9M 2020 results - Media & Analyst Conference Call

Board of Directors





Prof. Dr. Michael Süss

Chairman

1963, German citizen

Prof. Dr. Michael Süss was elected to the Board of Directors and as Chairman of the Board at the 2015 Annual General Meeting. From 2015 to 2016, Prof. Dr. Süss held the position of CEO at Georgsmarienhütte Holding, a traditional German steel company. Prior to that, he was a member of the Managing Board of Siemens AG and CFO of the Siemens Energy Sector.



Gerhard Pegam

Vice Chairman

1962. Austrian citizen

Gerhard Pegam

was elected to the Board of Directors at the 2010 Annual General Meeting. In 2012, he founded his own consulting firm. From June 2011 until June 2012, he was a Corporate Officer of TDK Corporation, Japan, From 2001 until 2012, he was CEO of EPCOS AG, Germany, and from 2009 until 2012, he additionally served as a board member of TDKFPC Corp., the parent company of EPCOS AG.



Dr. Suzanne Thoma

1962. Swiss citizen

Dr. Suzanne Thoma was elected to the Board of Directors at the 2019 Annual General Meeting. She is currently Chief Executive Officer of BKW Ltd., an international energy and infrastructure service company. She brings with her over 20 years of experience in leadership roles in the energy, automotive and chemical industries.



Geoffery Merszei

1951, Canadian citizen

Geoffery Merszei

was elected to the Board of Directors at the 2017 Annual General Meeting. He is Chairman and Chief Executive of Zolenza AG, an investment and advisory firm based in Zug, Switzerland. He brings with him over 40 years of experience in corporate governance and finance.



David Metzger

1969, Swiss and French citizen

David Metzger

was elected to the Board of Directors at the 2016 Annual General Meeting. He serves as Managing Director Investments of Witel AG (former Renova Management AG) Zurich, Switzerland. Since 2011, he has held various positions at Witel AG, initially as CFO of Venetos, and later as Deputy Managing Director Strategy and M&A



Alexey V. Moskov

1971, Cypriot and Russian citizen

Alexey V. Moskov

was elected to the Board of Directors at the 2016 Annual General Meeting. In 2004, he was appointed Chief Operating Officer of Witel AG (former Renova Management AG), Zurich, Switzerland. Prior to Witel AG, he served on the Board of Directors of OAO NGK Slavneft and worked in diverse managerial positions at Tyumen Oil Company TNK-BP.



Paul Adams

1961. US citizen

Paul Adams

was elected to the Board of Directors at the 2019 Annual General Meeting. He served from 2016 to 2018 as Chief Operating Officer of Precision Castparts Corp. From 2014 to 2016, he was President of Pratt & Whitney, a world leader in the design, manufacture and service of aircraft engines and auxiliary power units. He brings with him over 30 years of leadership experience in the aviation industry.

Executive Committee





Dr. Roland FischerChief Executive Officer

Dr. Roland Fischer (German citizen) was appointed Chief Executive Officer of Oerlikon Group, effective March 1, 2016.

Prior to Oerlikon, Dr. Fischer held senior management positions at Siemens AG, the most recent as CEO of the Power and Gas Division from 2013 to 2015. Between 2011 and 2012, he served as CEO of the Fossil Power Generation Division, and from 2008 to 2011, he was CEO of the Business Unit Fossil Power Generation – Products, Siemens, Germany. Dr. Roland Fischer graduated from the University of Stuttgart, Germany, with a degree in Aeronautical Engineering, and holds a PhD (Dr.-Ing.) in Aeronautical Engineering from the University of Karlsruhe, Germany.



Philipp Müller
Chief Financial Officer

Philipp Müller (German citizen) was appointed Chief Financial Officer effective January 1, 2020.

Mr. Müller has more than 15 years of financial and strategic experience across multiple industries. Most recently, he led the investor relations functions at Baker Hughes in Houston, Texas, U.S. Prior to that, he served as CFO of GE's oil & gas drilling business from 2014 to 2016. Previously, Mr. Müller held various financial leadership positions in GE's industrial businesses. Prior to that, he spent five years on GE's corporate audit staff, where he advanced to executive audit manager at GE Healthcare. Mr. Müller has extensive international experience, having worked in over ten countries during his career. He holds a Master's degree in Business from the University of Mannheim, Germany.



Dr. Helmut RudigierChief Technology Officer

Dr. Helmut Rudigier (Austrian citizen) was appointed CTO of the Oerlikon Group, effective November 1, 2017.

Dr. Rudigier joined Oerlikon Balzers in 1986 as R&D Project Manager. Since then, he has built his career within Oerlikon in diverse research and management roles, including Manager R&D Balzers Thin Films, Manager Production Site Balzers, Manager R&D Division Optics, Business Development Telecommunication (fiber optics), CTO Oerlikon Balzers, and most recently as the CTO of the Surface Solutions Segment. Dr. Rudigier holds a PhD from the Institute of Solid State Physics at the ETH Zurich, Switzerland, and has completed executive management programs at the University of California, Los Angeles, USA, and at IMD Lausanne, Switzerland



Anna Ryzhova Chief HR Officer

Anna Ryzhova (Russian citizen) was appointed Chief Human Resources Officer of the Oerlikon Group, effective October 10, 2016.

Ms. Ryzhova has over 15 years of experience in leading HR functions. Most recently, Anna Ryzhova was Chief Human Resources Officer at Renova Management AG, Zurich, Switzerland. From 2010 to 2015, she served as HR and Corporate Relations Director at the Renova Group Corporate Center in Moscow, Russia. Anna Ryzhova holds a Master's degree in Economics from the National Research University Higher School of Economics in Moscow and an Executive MBA from IMD, Lausanne, Switzerland.

Investor Relations Contact





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