

## Consensus Q2 2019

Based on estimates from: Baader Helvea, Credit Suisse, Deutsche Bank, Jefferies, Kepler Cheuvreux, MainFirst, Octavian, RBC Capital, Societe Generale, UBS, Bank Vontobel and ZKB

02.08.2019	HIGH	LOW	Consensus
<b>Order intake (in CHF m):</b>			
Surface Solutions Segment	400	370	<b>381</b>
Manmade Fibers Segment	300	261	<b>288</b>
<b>Total Oerlikon Group</b>	<b>687</b>	<b>654</b>	<b>669</b>

### Sales

(in CHF m):

Surface Solutions Segment	395	369	<b>382</b>
Manmade Fibers Segment	319	265	<b>295</b>
<b>Total Oerlikon Group</b>	<b>695</b>	<b>657</b>	<b>676</b>

### EBITDA

(in CHF m):

Surface Solutions Segment	74	64	<b>67</b>
Manmade Fibers Segment	52	35	<b>43</b>
Others	0	-4	<b>-2</b>
<b>Total Oerlikon Group</b>	<b>117</b>	<b>103</b>	<b>108</b>
<b>EBITDA Marge</b>	<b>17.1%</b>	<b>15.6%</b>	<b>15.9%</b>

## Consensus H1 2019

Based on estimates from: Baader Helvea, Credit Suisse, Deutsche Bank, Jefferies, Kepler Cheuvreux, MainFirst, Octavian, RBC Capital, Societe Generale, UBS, Bank Vontobel and ZKB

02.08.2019	HIGH	LOW	Consensus
<b>Order intake (in CHF m):</b>			
Surface Solutions Segment	856	755	<b>773</b>
Manmade Fibers Segment	596	494	<b>575</b>
<b>Total Oerlikon Group</b>	<b>1'360</b>	<b>1'334</b>	<b>1'348</b>

<b>Sales (in CHF m):</b>			
Surface Solutions Segment	807	740	<b>756</b>
Manmade Fibers Segment	579	534	<b>554</b>
<b>Total Oerlikon Group</b>	<b>1'386</b>	<b>1'284</b>	<b>1'310</b>

<b>EBITDA (in CHF m):</b>			
Surface Solutions Segment	158	125	<b>130</b>
Manmade Fibers Segment	86	69	<b>77</b>
Others	-1	-7	<b>-2</b>
<b>Total Oerlikon Group</b>	<b>228</b>	<b>199</b>	<b>205</b>
<b>EBITDA Marge</b>	<b>16.4%</b>	<b>15.3%</b>	<b>15.7%</b>