

## Key figures Q4 2016

### Oerlikon Group

in CHF million	Q4 2016	Q4 2015	Change (%)
Order intake	660	597	10.6 %
Sales	613	657	-6.7 %
EBITDA <sup>1</sup>	97	-15	> 100 %
EBITDA margin	15.8 %	-2.2 %	-
EBIT <sup>2</sup>	53	-534	> 100 %
EBIT margin	8.6 %	-81.2 %	-

<sup>1</sup> incl. restructuring and pension adjustments (2016: CHF 8 million; 2015: CHF -112 million)

<sup>2</sup> incl. restructuring, pension and impairment adjustments (2016: CHF 7 million; 2015: CHF -588 million)

### Surface Solutions Segment

in CHF million	Q4 2016	Q4 2015	Change (%)
Order intake	319	319	0 %
Sales (to third parties)	324	325	-0.3 %
EBITDA	70	71	-1.4 %
EBITDA margin	21.6 %	21.8 %	-
EBIT	40	42	-4.8 %
EBIT margin	12.3 %	13.0 %	-

### Manmade Fibers Segment

in CHF million	Q4 2016	Q4 2015	Change (%)
Order intake	195	151	29.1 %
Sales (to third parties)	141	195	-27.7
EBITDA	8	-18 <sup>1</sup>	> 100 %
EBITDA margin	6.0 %	-9.4 %	-
EBIT	3	-23 <sup>1</sup>	> 100 %
EBIT margin	2.3 %	-11.9 %	-

<sup>1</sup> Incl. one-time restructuring costs in the amount of CHF 42 million

### Drive Systems Segment

in CHF million	Q4 2016	Q4 2015	Change (%)
Order intake	146	127	15.0 %
Sales (to third parties)	148	137	8.0 %
EBITDA	20	-70 <sup>1</sup>	> 100 %
EBITDA margin	13.6 %	-51.3 %	-
EBIT	12	-555 <sup>1</sup>	> 100 %
EBIT margin	8.3 %	-404.2 %	-

<sup>1</sup> EBITDA and EBIT incl. one-time restructuring costs in the amount of CHF 68 million and EBIT incl. impairments of CHF 476 million

## Key figures FY 2016

### Oerlikon Group

in CHF million	FY 2016	FY 2015	Change (%)
Order intake	2 413	2 537	-4.9 %
Sales	2 331	2 671	-12.7 %
EBITDA <sup>1</sup>	334	338	-1.2 %
EBITDA margin	14.3 %	12.7 %	-
EBIT <sup>2</sup>	158	-306	> 100 %
EBIT margin	6.8 %	-11.4 %	-

<sup>1</sup> incl. restructuring and pension adjustments (2016: CHF 19 million; 2015: CHF -112 million)

<sup>2</sup> incl. restructuring, pension and impairment adjustments (2016: CHF 18 million; 2015: CHF -588 million)

### Surface Solutions Segment

in CHF million	FY 2016	FY 2015	Change (%)
Order intake	1 236	1 233	0.2 %
Sales (to third parties)	1 238	1 229	0.7 %
EBITDA <sup>1</sup>	277	264	4.9 %
EBITDA margin	22.2 %	21.4 %	-
EBIT <sup>1</sup>	161	157	2.5 %
EBIT margin	13.0 %	12.7 %	-

<sup>1</sup> incl. restructuring and pension adjustments (2016: CHF 9 million; 2015: CHF -2 million)

### Manmade Fibers Segment

in CHF million	FY 2016	FY 2015	Change (%)
Order intake	577	733	-21.3 %
Sales (to third parties)	481	794	-39.4 %
EBITDA	16	85	-81.2 %
EBITDA margin	3.3 %	10.6 %	-
EBIT <sup>1</sup>	-3	67	< -100 %
EBIT margin	-0.6 %	8.4 %	-

<sup>1</sup> incl. restructuring and pension adjustments (2016: CHF 3 million; 2015: CHF -43 million)

### Drive Systems Segment

in CHF million	FY 2016	FY 2015	Change (%)
Order intake	600	571	5.1 %
Sales (to third parties)	612	648	-5.6 %
EBITDA <sup>1</sup>	51	-19	> 100 %
EBITDA margin	8.4 %	-3.0 %	-
EBIT <sup>2</sup>	12	-534	> 100 %
EBIT margin	2.0 %	-82.3 %	-

<sup>1</sup> incl. restructuring and pension adjustments (2016: CHF 5 million; 2015: CHF -68 million)

<sup>2</sup> incl. restructuring, pension and impairment adjustments (2016: CHF 5 million; 2015: CHF -544 million)