



Consensus Q1 2016

Based on estimates from: Baader Helvea, Bank am Bellevue, BZ Bank, Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst, Mirabaud, RBC Capital, UBS, Bank Vontobel

09.05.2016	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	316	299	304	
Manmade Fibers Segment	140	90	125	
Drive Systems Segment	170	140	149	
Total Oerlikon Group	626	545	579	
Sales (in CHF m):				
Surface Solutions Segment	313	299	303	
Manmade Fibers Segment	145	120	135	
Drive Systems Segment	177	145	156	
Total Oerlikon Group	621	582	594	
EBITDA (in CHF m):				Consensus Margins
Surface Solutions Segment	67	60	63	20.7%
Manmade Fibers Segment	12	8	9	6.6%
Drive Systems Segment	13	8	9	6.1%
Others	3	-3	-1	
Total Oerlikon Group	90	75	81	13.6%
EBITDA Marge	14.7%	12.7%	13.6%	