

Media Release

## Expanded collaboration between Oerlikon Segment Drive Systems and GIMA

# Oerlikon Graziano enters into a long-term agreement and reinforced cooperation with GIMA

Pfäffikon SZ (Switzerland), Rivoli (Italy) – 6<sup>th</sup> November 2013 – Oerlikon's Drive Systems' Graziano business unit has signed a double-digit million Euro Long Term Agreement with GIMA, a leader in the agricultural equipment market. The contract expands the business between the two companies through 2016. "This is an excellent way to celebrate our thirty year partnership with GIMA", said Paolo Ramadori, Chairman and Managing Director of Oerlikon Graziano SpA.

GIMA is a joint venture between AGCO and Claas Tractor SAS which designs and manufactures products for agricultural equipment. Located in Beauvais, France, GIMA employs some 1,200 people dedicated to the design, development, production and assembly of transmissions and gearboxes used in a variety of brands including AGCO Corporation's globally recognized Massey Ferguson and Claas tractors.

The relationship between Oerlikon Graziano and GIMA dates back more than thirty years. Oerlikon Drive Systems is a major supplier to GIMA providing a wide range of high quality engineered components used in their products such as Ring Gears, Bevel Sets, EBW (electro-beam welding) Clutches and Spur Gears. "Thanks to our technological know-how we are supporting GIMA's Engineering Department in the development of products that will reshape the future of agricultural equipment", said Paolo Ramadori. Under the new agreement, Oerlikon and GIMA will jointly develop new products integrating a variety of Oerlikon technologies, such as Graziano Shifting Solutions™, for manufacture around the world.

The long-term agreement and cooperation is of tremendous benefit to Oerlikon, GIMA and GIMA's customers. Oerlikon will deliver high-quality, high-performance products which boost end-product efficiency, for GIMA's customers around the world.

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#### About Oerlikon

Oerlikon (SIX: OERL) is a leading high-tech industrial group specializing in machine and plant engineering. The Company is a provider of innovative industrial solutions and cutting-edge technologies for manmade fibers manufacturing, drive, vacuum, coating, and advanced nanotechnology. A Swiss company with a tradition going back over 100 years, Oerlikon is a global player with around 13 000 employees at around 160 locations in 34 countries and sales of CHF 2.9 billion in 2012. The Company invested in 2012 CHF 106 million in R&D, with over 1 000 specialists working on future products and services. In most areas, the operative businesses rank either first or second in their respective global markets.

### **Oerlikon Seament Drive Systems**

Oerlikon Segment Drive Systems, with its brands Oerlikon Graziano and Oerlikon Fairfield, is a leading worldwide provider of complete drive systems, gearing solutions and transmission components, with a product portfolio providing transmissions for high performance cars, complete solutions for all-wheel-drive vehicles and agricultural tractors, as well as Torque Hub<sup>®</sup> planetary drive for industrial machinery and off-highway mobile equipment. The know-how and the capabilities allow the Segment to lead the full deployment of a development program from conceptual and simulation phases to mass production, for complete mechatronic driveline systems as well as for single gearing components. With more than 90 years in the market of power transmission, Oerlikon Segment Drive Systems is focused on Automotive.

#### **Oerlikon Graziano**

Oerlikon Graziano is a global player in power transmission field with more than 60 years of experience. Today the company is focused on the major markets as Off-Highway (Agricultural and Construction), Automotive and Industrial Application. With its innovation, experience and high-tech solutions, Oerlikon Graziano is able to meet the customer needs, providing complete driveline systems as well as single gearing components. Recognized as a technology innovator, it is appreciated for the high quality of its products and services and the unique ability to manage high complexity-challenging time to market programs.

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