

Innovation at Oerlikon – a Key Success Factor

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Our Technologies Advance Megatrends

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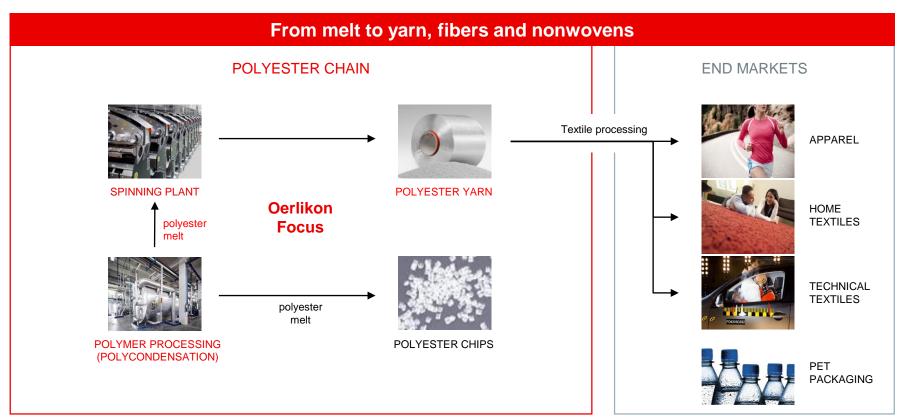
We Are a Global Leader in Advanced Materials and Surface Solutions



Balzers Industrial Solutions Metco Aero and Energy Coating materials Technology development Technology development Applications expertise

We Are a Global Leader in Materials Processing in Manmade Fibers





The Logical Next Step: Additive Manufacturing – Expanding from the Surface into the Structure

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COATING TECHNOLOGY

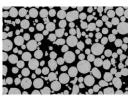




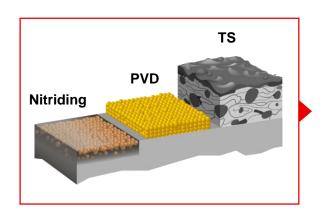
- Equipment, integrated systems and spare parts (thermal spray and PVD)
- Coating service

MATERIALS TECHNOLOGY





- Metal and ceramic powders for thermal spray
- Braze and weld overlay materials
- Matrix materials and suspensions
- Metals for powder-bed additive manufacturing



ADDITIVE MANUFACTURING OF COMPONENTS



Global Leading Technology Portfolio – **Pushing the Boundaries with Organic R&D Efforts**



R&D key figures

R&D expenses/ sales



4 %

Active patents



>5 000

Revenues generated by new products (Vitality Index)



20 %

Customer-specific R&D expenses



25 %

Patents filed in 2017



Global Leading Technology Portfolio – Strategic Portfolio Expansion Through Acquisitions



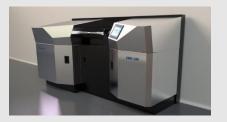
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Data science applied across Oerlikon:

- New materials
- Improved material properties
- Faster development cycles

Primateria



- Surface-finishing technology (pre- and post-treatment)
- Reduced time to market
- Service business: tooling and automotive

Diarc



- Sensor applications demonstrated for predictive maintenance and advanced control (Industry 4.0)
- Self-reporting coatings
- Solution for high-precision automotive and precision component applications

Global Leading Technology Portfolio – Extensive Network of R&D Collaborations and Partnerships



Over 50 R&D collaborations













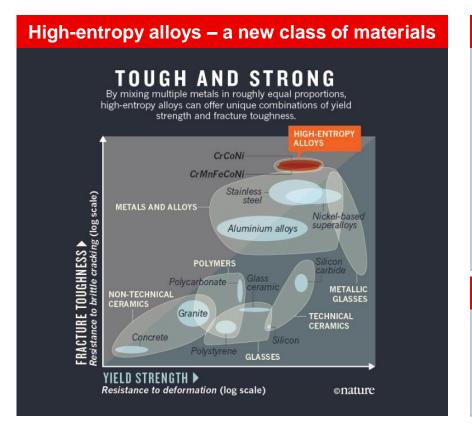
Materials Science & Technology

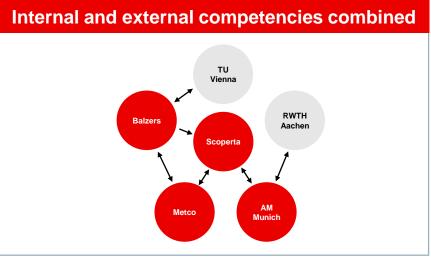




What is Next? New Class of Materials: Research across Business Units – Complemented by Network Collaborations

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Opportunities



"Hotter running jet engine blades" (AM) (Nature, May 2016)

"New material class for cutting tools?" (Coatings, 2015)

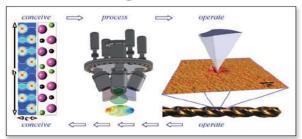
What is Next? Recognized for Material Science Expertise



europhysicsnews

APPLIED PHYSICS

Quantum mechanically guided materials design (QMGMD)



▲ QMGMD. (Left) Unit cell and charge density plot of Mo₂BC showing covalent (high electron density) and metallic (low electron density) bonding contributions. (Middle) Schematics of combinatorial magnetron sputtering with image showing chemical composition gradient. (Right) Topographical image of a residual indent in Mo₂BC. Significant pile-up (20-50mm in height) around the indent and no visible cracks, suggesting moderate ductility.



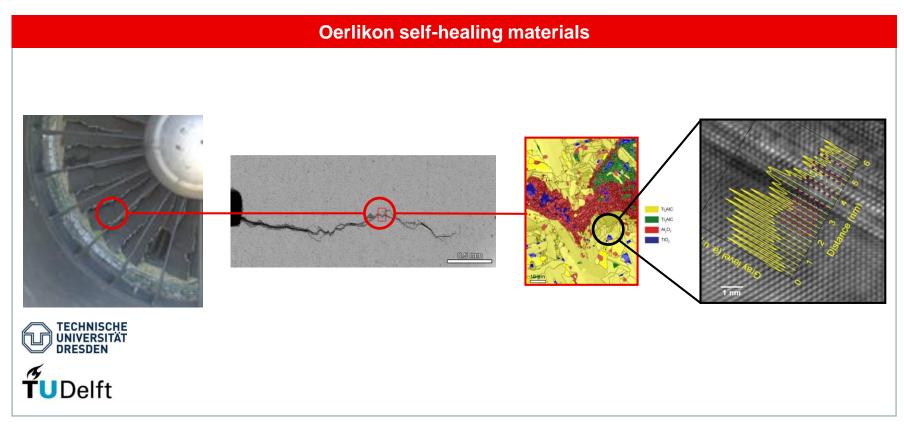






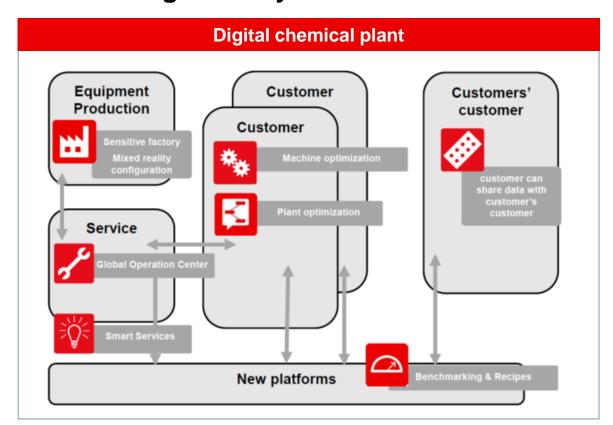
What is Next? Game-Changing Material Properties





What is Next? Accelerating Industry 4.0





- Optimize customer production flow through smart services
- Using customer data to improve quality and overall efficiency



Summary



Leading engineering and process capabilities and a fascinating materials and technology portfolio

Cutting-edge R&D

- Advancing internal R&D
- Portfolio expansions through targeted acquisitions
- Strong innovation partnerships

Leverage portfolio across the Oerlikon Businesses





Thank you.

