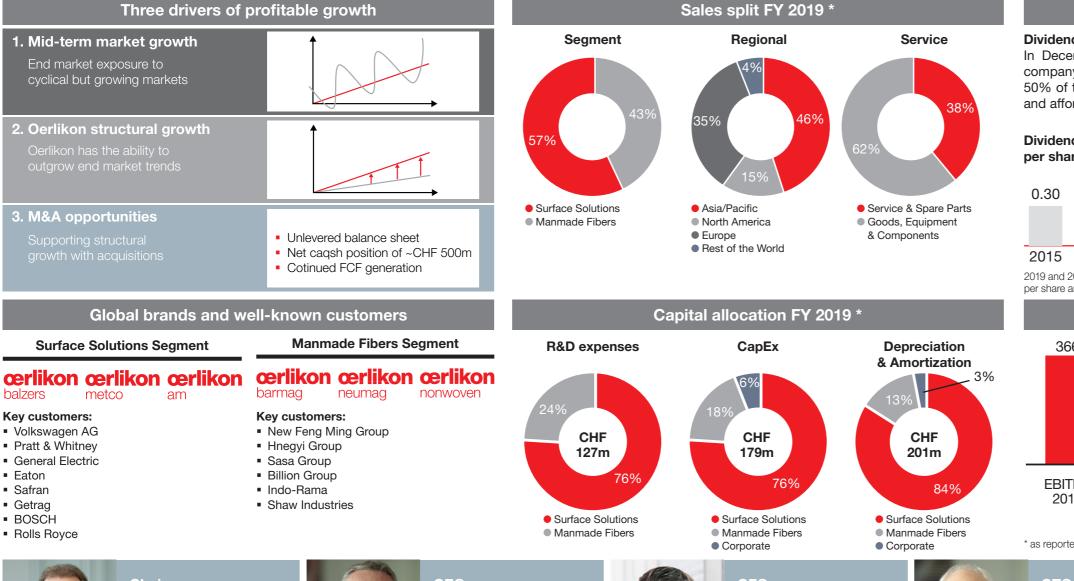
# **œrlikon**

#### What we do

Oerlikon (SIX: OERL) creates innovative surface solutions, advanced materials and polymer processing, addressing customers' challenges and helping them succeed in their industries. Over 1000 engineers are dedicated to continuously develop new solutions, materials and technologies with and for our customers. Oerlikon is a leading global technology and engineering group serving its customers in 37 countries, generating CHF 2.59 billion sales (FY 2019) and distributing a sustainable dividend to its shareholders. Oerlikon has a net cash position and an unleveraged balance sheet allowing for organic and inorganic investments.

Five-year summary of key figures								
in CHF million	2019	2018	2017	2016	2015			
Order intake 1	2 590	2 731	2 211	2 413	2 537			
Sales (to 3 <sup>rd</sup> parties) <sup>1</sup>	2 593	2 609	2 068	2 331	2 671			
EBITDA 1, 2	366	406	322	334	338			
EBITDA margin in % of sales <sup>1, 2</sup>	14.1%	16%	16%	14%	13%			
Net result <sup>3</sup>	-66	245	151	388	-418			
Cash flow from operating activities <sup>4</sup>	322	429	404	269	393			
Capital expenditure <sup>1</sup>	179	207	169	144	150			
Net cash <sup>5</sup>	333	398	499	401	79			
Number of employees <sup>1</sup>	11 134	10 727	9 798	13 840	13 723			
R&D expenditure <sup>1,6</sup>	122	116	95	94	103			

2019 continuing operations, 2018, 2017, 2016 and 2015 as reported, <sup>2</sup> 2019 includes one-time effects of CHF -25 million (restructuring expenses of CFF -19 million and other expenses of CFF -6 million) and 2015 includes one-time effects of CHF -112 million (restructuring). <sup>3</sup> 2019 includes one-time effects of CHF -12 million (restructuring). <sup>3</sup> 2019 includes one-time effects of CHF -25 million (restructuring expenses of CHF -19 million and other expenses of CHF -6 million) and 2015 includes one-time effects of CHF -6 million). -588 million (restructuring expenses of CHF -112 million and impairment losses of CHF 476 million) <sup>4</sup> Before changes in net current assets. <sup>5</sup> Net cash includes cash and cash equivalents and marketable securities less current and non-current debt. <sup>6</sup> R&D expenditure includes expenses recognized as intangible assets.





#### Chairman – Prof. Dr. Michael Süss

Chairman of the Board of Directors since 2015



CEO -**Dr. Roland Fischer** 

1962, German citizen CEO since 2016





1978, German citizen CFO since 2020

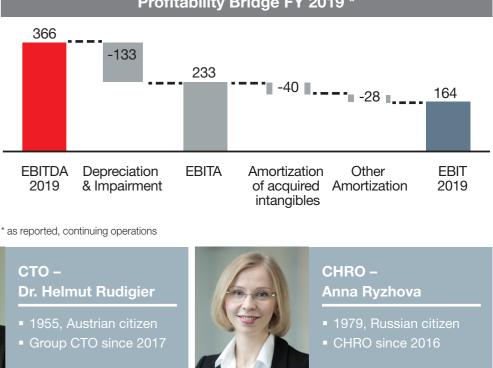


# **Dividend policy:**

and affordability from the balance sheet.



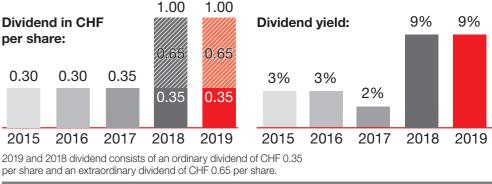
2015 2016 2017 2018



### Some 11 100 employees, operating in 37 countries 54 sites in Asia / Pacific 47 Surface Solutions Segment Manmade Fibers Segment 83 sites in EMEA 76 Surface Solutions Segment Manmade Fibers Segment Corporate 45 sites in the Americas 3 Surface Solutions Segment Manmade Fibers Segment

#### Shareholder return

In December 2017, Oerlikon's Board of Directors reviewed and amended the company's dividend policy. The proposed dividend payout can be based on up to 50% of the Group's underlying net result, as well as the Group's financial position

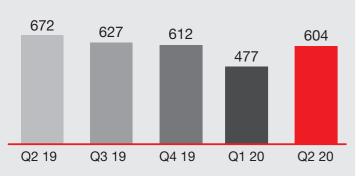


#### Profitability Bridge FY 2019 \*

## **œrlikon**

**Oerlikon Group – Quarterly figures**<sup>1</sup>

Order intake in CHF million

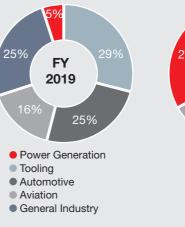


#### **Surface Solutions Segment**

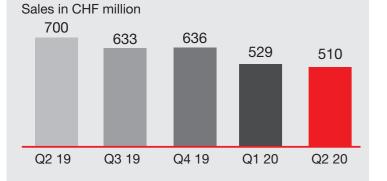




The Segment includes the three brands Oerlikon Balzers, Oerlikon Metco and Oerlikon AM. Oerlikon Balzers is a leading global supplier of PVD coatings and other surface technologies for precision components as well as metalworking and plastics processing tools. Oerlikon Metco enhances surfaces with coating solutions, materials and equipment. Oerlikon AM is an integrated service provider of industrial Additive Manufacturing (AM) solutions.



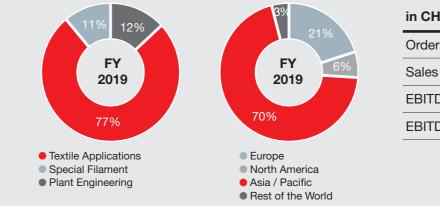
299 FY 2019 Europe North America Asia / Pacific Rest of the World

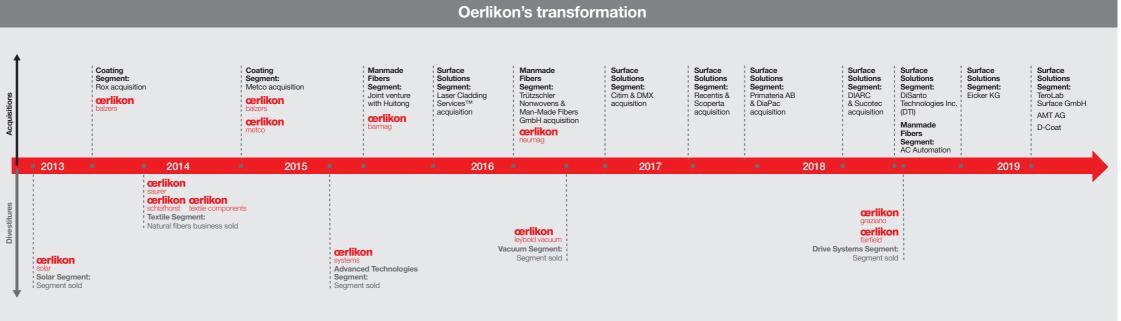


#### Manmade Fibers Segment

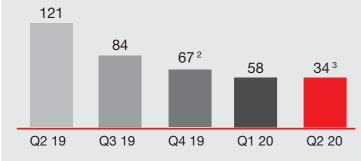


The Segment with the product brands Oerlikon Barmag and Oerlikon Neumag is the world market leader for filament spinning systems, texturing machines and BCF carpet yarn, staple fiber spinning as well as nonwovens solutions.





EBITDA in CHF million



**EBITDA** margin



<sup>3</sup> Including CHF 21m of restructuring charges. Operational EBITDA margin 10.8%

in CHF million	FY 2019	FY 2018	$\triangle$
Order intake	1 468	1 574	-6.7%
Sales (to 3 <sup>rd</sup> parties)	1 488	1 511	-1.5%
EBITDA	234 <sup>1</sup>	283	-17.3%
EBITDA margin	15.6% <sup>1</sup>	18.6%	-3.0pp

<sup>1</sup> Including CHF 13 million restructuring costs, adjusted EBITDA margin 16.6%

IF million	FY 2019	FY 2018	$\triangle$
r intake	1 122	1 157	-3.0%
s (to 3 <sup>rd</sup> parties)	1 106	1 098	+0.7%
DA	144	128	+12.5%
DA margin	13.0%	11.7%	+1.3pp