# **œrlikon**

### What we do

Oerlikon (SIX: OERL) creates innovative surface solutions, advanced materials and polymer processing, addressing customers' challenges and helping them succeed in their industries. Over 1000 engineers are dedicated to continuously develop new solutions, materials and technologies with and for our customers. Oerlikon is a leading global technology and engineering group serving its customers in 37 countries, generating CHF 2.59 billion sales (FY 2019) and distributing a sustainable dividend to its shareholders. Oerlikon has a net cash position and an unleveraged balance sheet allowing for organic and inorganic investments.

| Five-year summary of key figures                |        |        |       |        |        |  |  |
|---|--------|--------|-------|--------|--------|--|--|
| in CHF million                                  | 2019   | 2018   | 2017  | 2016   | 2015   |  |  |
| Order intake 1                                  | 2 590  | 2 731  | 2 211 | 2 413  | 2 537  |  |  |
| Sales (to 3 <sup>rd</sup> parties) <sup>1</sup> | 2 593  | 2 609  | 2 068 | 2 331  | 2 671  |  |  |
| EBITDA 1,2                                      | 366    | 406    | 322   | 334    | 338    |  |  |
| EBITDA margin in % of sales 1,2                 | 14.1%  | 16%    | 16%   | 14%    | 13%    |  |  |
| Net result <sup>3</sup>                         | -66    | 245    | 151   | 388    | -418   |  |  |
| Cash flow from operating activities 4           | 322    | 429    | 404   | 269    | 393    |  |  |
| Capital expenditure <sup>1</sup>                | 179    | 207    | 169   | 144    | 150    |  |  |
| Net cash <sup>5</sup>                           | 333    | 398    | 499   | 401    | 79     |  |  |
| Number of employees <sup>1</sup>                | 11 134 | 10 727 | 9 798 | 13 840 | 13 723 |  |  |
| R&D expenditure 1,6                             | 122    | 116    | 95    | 94     | 103    |  |  |
|   |        |        |       |        |        |  |  |

2019 continuing operations, 2018, 2017, 2016 and 2015 as reported. 2 2019 includes one-time effects of CHF -25 million (restructuring expenses of CHF -19 million and other expenses of CHF -6 million) and 2015 includes one-time effects of CHF -112 million (restructuring). 3 2019 includes one-time effects of CHF -6 million) and 2015 includes one-time effects of CHF -6 million (restructuring). 3 2019 includes one-time effects of CHF -6 million) and 2015 includes one-time effects of CHF -10 million (restructuring). 588 million (restructuring expenses of CHF -112 million and impairment losses of CHF 476 million) <sup>4</sup> Before changes in net current assets.
<sup>5</sup> Net cash includes cash and cash equivalents and marketable securities less current and non-current debt. <sup>6</sup> R&D expenditure includes expenses recognized as intangible assets.

Sales split FY 2019 \*

### Three drivers of profitable growth

### 1. Mid-term market growth

End market exposure to cyclical but growing markets

### 2. Oerlikon structural growth





- Unlevered balance sheet
- Net cagsh position of ~CHF 500m
- Cotinued FCF generation

### Global brands and well-known customers

**Surface Solutions Segment** 

### ærlikon ærlikon balzers metco

- **Key customers:** " Volkswagen AG
- " Pratt & Whitney
- General Electric
- Eaton
- Safran
- Getrag BOSCH
- Rolls Royce

### **Manmade Fibers Segment**

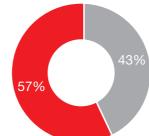
nonwoven

### ærlikon ærlikon neumag barmag

### **Key customers:**

- " New Feng Ming Group
- " Hnegyi Group
- Sasa Group
- Billion Group
- Indo-Rama
- Shaw Industries

### Regional Segment







### Europe Rest of the World

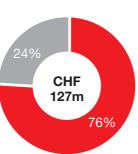
# Service & Spare Parts

Service

### Goods, Equipment & Components

### Capital allocation FY 2019 \*

### **R&D** expenses





# CapEx CHF 179m 76%

Surface Solutions Manmade Fibers

Corporate

## CHF 201m 84%

Depreciation

& Amortization

- Surface Solutions Manmade Fibers
- Corporate

### Some 11 100 employees, operating in 37 countries



Manmade Fibers Segment Corporate

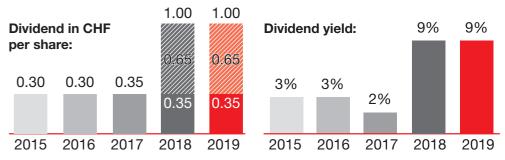
45 sites in the Americas

3 Surface Solutions Segment Manmade Fibers Segment

### Shareholder return

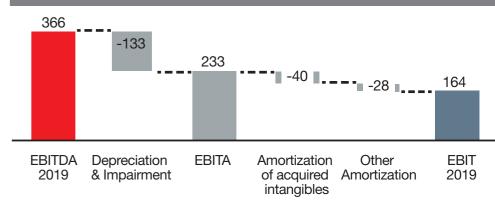
### Dividend policy:

In December 2017, Oerlikon's Board of Directors reviewed and amended the company's dividend policy. The proposed dividend payout can be based on up to 50% of the Group's underlying net result, as well as the Group's financial position and affordability from the balance sheet.



2019 and 2018 dividend consists of an ordinary dividend of CHF 0.35 per share and an extraordinary dividend of CHF 0.65 per share.

### Profitability Bridge FY 2019 \*



<sup>\*</sup> as reported, continuing operations

Chairman -Prof. Dr. Michael Süss

- Chairman of the Board of Directors since 2015



CEO -**Dr. Roland Fischer** 

- 1962, German citizen
- CEO since 2016



### CFO -Philipp Müller

1978, German citizen CFO since 2020



3%

### CTO -Dr. Helmut Rudigier

Group CTO since 2017

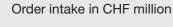


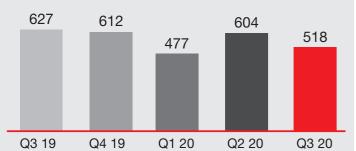
### CHRO -Anna Ryzhova

1979, Russian citizen CHRO since 2016

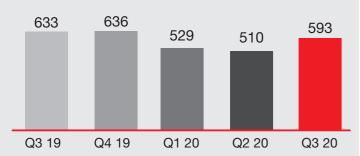
# **œrlikon**

### **Oerlikon Group - Quarterly figures**





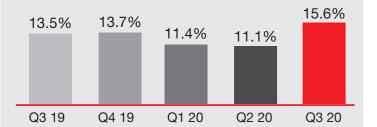
### Sales in CHF million



### Operational EBITDA in CHF million



### EBITDA margin



### **Surface Solutions Segment**

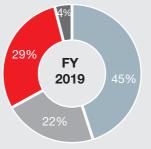


Oerlikon Balzers, Oerlikon Metco and Oerlikon AM. Oerlikon Balzers is a leading global supplier of PVD coatings and other surface technologies for precision components as well as metalworking and plastics processing tools. Oerlikon Metco enhances surfaces with coating solutions, materials and equipment. Oerlikon AM is an integrated service provider of industrial Additive

Manufacturing (AM) solutions.

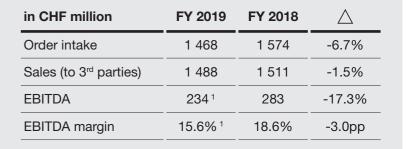


- Power Generation
- Tooling Automotive Aviation
- General Industry



Europe North America Asia / Pacific

Rest of the World



<sup>1</sup> Including CHF 13 million restructuring costs, adjusted EBITDA margin 16.6%

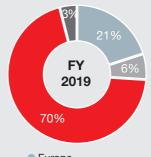
### **Manmade Fibers Segment**



The Segment with the product brands Oerlikon Barmag and Oerlikon Neumag is the world market leader for filament spinning systems, texturing machines and BCF carpet yarn, staple fiber spinning as well as nonwovens solutions.







Europe North America Asia / Pacific

Rest of the World

| in CHF million                     | FY 2019 | FY 2018 | $\triangle$ |
|------------------------------------|---------|---------|-------------|
| Order intake                       | 1 122   | 1 157   | -3.0%       |
| Sales (to 3 <sup>rd</sup> parties) | 1 106   | 1 098   | +0.7%       |
| EBITDA                             | 144     | 128     | +12.5%      |
| EBITDA margin                      | 13.0%   | 11.7%   | +1.3pp      |

### **Oerlikon's transformation**

